

THE ANNALIST

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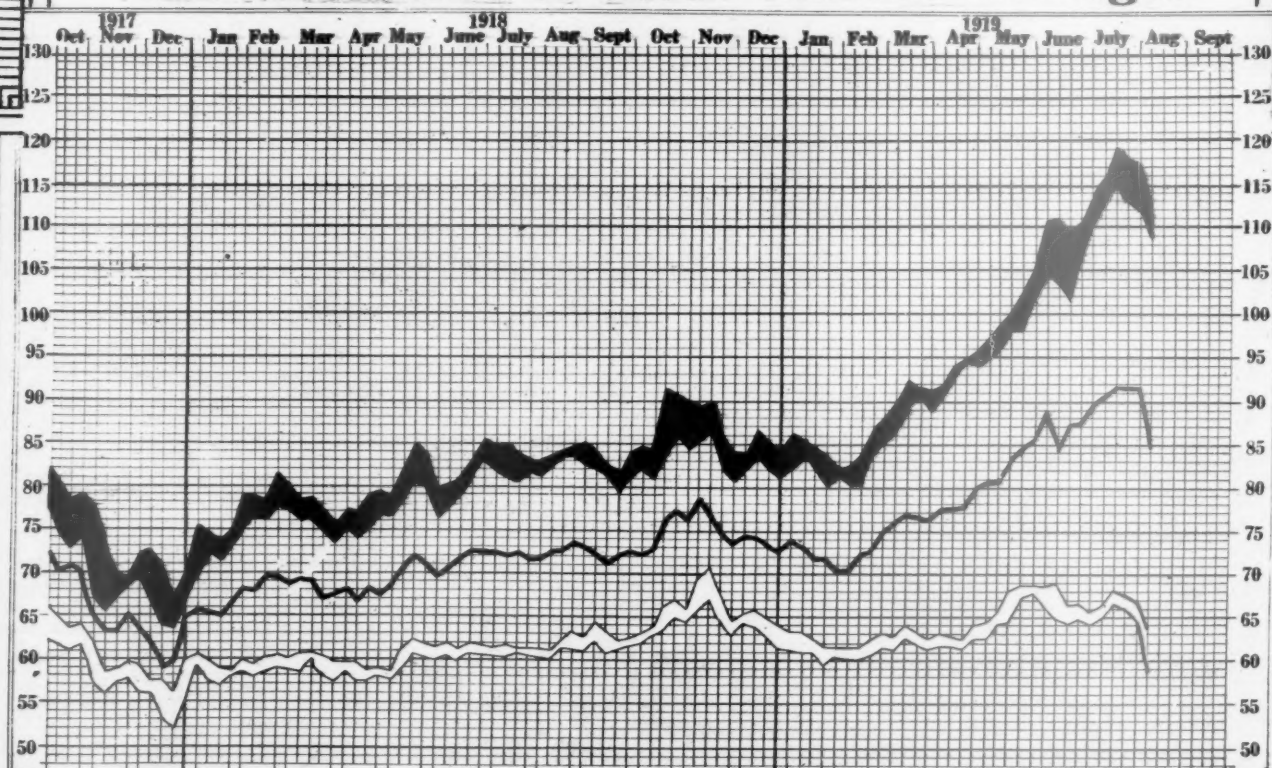
NEW YORK, MONDAY, AUGUST 11, 1919

Ten Cents

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The Movement of Stock Market Averages



The heavy line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows the high and low average prices of the twenty-five industrials and the white area the corresponding figures for twenty-five rails

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Has a Blight Fallen Upon the 'Bull' Market

Professional Traders Have Succeeded in Beating Industrial Stocks Down 30 Per Cent. and "Weak" Accounts Have Been Reduced, but Indications Still Point Toward Confidence Among Far-Sighted Stock Owners That the Future Holds Promise of Prosperous Times—Some Present Handicaps

THE abrupt declines which occurred in stock market prices in the last few days aroused once more the query in banks and brokerage offices, Is the bull market ended for 1919? The question was first uttered in the middle of June and afterward stocks recovered, moving forward to new high records for the year. It was asked again in the middle of July when a second reverse movement occurred. From July 16 to the beginning of last week professional efforts to depress quotations met with moderate success, although every lull in the selling of this character brought fresh buying from the public into the market. Then uncertainties precipitated by the demands of the railroad brotherhoods for Government ownership of the roads worked to bring about sharp recessions. The result has been the elimination of many so-called "weak" accounts, those of speculators who either did not have the money or the courage to hold out in the face of a reaction.

The industrial stocks—leaders in the rise at all times—have retraced approximately twelve points of a gross advance of thirty-eight points, calculating from the beginning of the movement and considering the swing of a representative group of issues. That is, reactionary developments have removed 30 per cent. of the total gain. A natural product is a sizable reduction in the amount of bank loans used to carry stocks, a strengthening of the technical position of the market through the upbuilding of a large short interest, and a confidence among bankers that the disturbing tactics of headlong speculators have been curbed for some time to come. Nothing has been changed in the condition of industry. The steel trade continues to expand, foreign orders for many sorts of goods are coming into sight, textile mills are working at capacity, and shortages of materials in more than one direction are reported almost daily. Manufacturers are more concerned about their chances of getting adequate workers to fill orders than about a surplus of labor. Satisfactory profits are reported by many corporations, and they are only just beginning to get back into their peace-time stride.

The question about the bull market at the present stage of dealings would seem to centre to a greater extent in the attitude of the general stockholding public than in the feelings of day-to-day speculators. So far inquiry among brokerage houses indicates that investment holdings, and speculative holdings acquired for a real "long pull," have not been materially affected by the reactions. The impression continues among the far-sighted that earnings, the fullest criterion of stock market values, hold all the promise they did three months ago.

FEARS WERE UNFOUNDED

Under the usual rules stocks should have had a severe reaction in the second half of June. Between Feb. 8 and June 9 there was an advance of nearly 30 points among the industrial and mining stocks, considering the average price movement of a group. Railroad shares in that same interval rose 7 points, which was a not inconsiderable swing for stocks so handicapped as the carriers have been for the last few years. These were gains acquired under the cumulative force of heavy speculative buying which might have been expected to have two important results: first, to build up an inverted pyramid of overenthusiastic and underfinanced accounts, and, second, to affect adversely the situation of bank credits, already strained by the necessities entailed in carrying on the war.

On June 16, after several days of wabbling be-

cause of tightening money rates, there was a sharp jar in the stock market when call money rose to 20 per cent. The average quotation of representative industrial shares dropped 3 points, and there were some signs that weakly margined stocks were hurriedly sold. That was about all that happened. The money market did display marked indications of an overload, but it was not translated broadly in terms of a perilously extended speculative position in stocks. The next day quotations advanced considerably further than they had declined in the one-day break, and proceeded in the ensuing fortnight to advance to a new high record for the year. This is considering industrial stocks, not the railroad issues, which, for constructive purposes in the market this year, have not been what they used to be.

In surveying the June reaction and recovery it might be well to recall some things which had gone before, and the condition of speculative sentiment when the setback occurred. Through this a deduction might be made of the attitude of the public toward stocks. The prolonged advance had undoubtedly been the result, in part, of relief among both the people and the banking and brokerage fraternity over the fact that no evidences of a financial collapse had occurred in the three months following the signing of the armistice. There had been doubt in many quarters over the stability of conditions in the allied countries once the war effort ceased. There had been fears lest factories in Europe and at home would find so little work to do when war contracts were canceled that tremendous hardship for workers might result, bringing prolonged disorder and a handicap upon production which might last for months. There had been fears lest the burden of taxation be so enormous, supplementing the demands upon incomes through Government bond purchases, that the purchasing power of the people be curtailed in many directions.

None of these fears was realized. On the contrary, the period in which there were many more hands than jobs proved to be much shorter than had been expected. Early in the Spring textile mills began to get so many inquiries for goods that it became clear that the country's buying power was greater, if anything, than before the war. Steel mill activities gradually began to improve before there had been any extensive laying off of workers. Monthly records of mercantile failures disclosed smaller liabilities and a less number than had been witnessed in many years. Bank clearings increased to record totals and national bank resources ran up to a level in excess of \$20,000,000,000.

Some of these developments, of course, spoke of great inflation, and this very fact had much to do with the rise of stocks. The public had more money than ever before and, when far-sighted business men and professional speculators pointed the way, it was natural that a great deal of the public's surplus income and savings should also flow into the market. But it might have been expected that, when so generous an advance as 30 points had occurred, the rank and file of traders would have seized their profits as quickly as possible once the price list showed signs of weakness. That this did not develop on the June break disclosed the fact that the public was ready to advance a lot of additional money to carry its stocks if the banks were unable to increase their market loans, and, further, that the public believed that prices were going higher.

Here was where conventional market practice of other years was found wanting in respect to the bull market of 1919. The rise from Feb. 10 to

June 16, in the opinion of many traders close to the ticker, was great enough to discount many favorable developments. They reasoned that 30 points advance, adding billions of dollars to the market appraisal of industrial stocks, was enough for a while. As the market seldom stands still, the Street decided that the immediate movement would be in the way of reaction. Many thought that at least 10 points distance ought to be retraced before the speculative outlook, in terms of industrial earnings, resumed progress. So the professionals sold the market "short," and the commission houses became decidedly pessimistic. Numerous brokers advised their customers to get out of their stocks, or at least to curtail their buying—always taking heed to keep their margins high.

CONFIDENCE UNSHAKEN

If speculation had been less widespread and if the speculative public had possessed an ideal which provided merely for transient profits, there doubtless would have been a sizable decline. In other years it happened that way. The public got a lot of high-priced stocks and the professional operators seized large profits. But this time the cries of warning fell on deaf ears. The public let the professionals sell to them, took all that was offered, and financed the purchases, and, when the latter had waited for a fortnight without seeing the expected reaction, they had to go in and bid prices up on themselves to get back the shares they had sold short.

The situation became all the more unusual because, during June and the first half of July, the money market became tighter and certain fundamental conditions became less encouraging than earlier in the Spring. For one thing the promise of a yield of 1,200,000,000 bushels of wheat, by far the largest crop ever indicated by Government reports, had to be altered unfavorably. By the middle of July private estimates indicated a yield of no more than 1,000,000,000 bushels, with the possibility of a considerable reduction below this figure in final results. The cotton crop, estimated in excess of 12,000,000 bales in the early growing stages, was lowered to a level under 11,000,000 bales. The drastic decline of the foreign exchanges hinted broadly at reduced exports because of the heavy premium which buyers would have to pay in remitting funds to this side. The continued delay in the extension of credits to Europe on a comprehensive scale aggravated the exchange situation, and a feeling began to grow in some banking quarters that certain European countries were not unwilling that their exchanges should be adverse to them because this would militate against purchases of foreign goods.

More than this, conditions immediately applying to the machinery of speculation took on an unfavorable aspect. Chiefly, this had to do with the money market. The Federal Reserve Board, after a series of warnings against overspeculation, let member banks know pointedly that the use of the rediscount privilege for the sake of obtaining loans to be relent in the stock market would be decidedly unpopular with the Government authorities. It seems probable that the gradual decline of four points which occurred among industrial stocks between July 16 and Aug. 3 was directly related to the money situation. Margins were increased by brokers' demands, and the reiteration of words of caution in the commission houses laid emphasis on the high cost and scarcity of money, both in time and call loans. All the while, the professional following of the market stood ready to help along a decline through short sales, once a downward tendency had developed, and the opportunity came on

Aug. 4 with the amazing demand of the railroad unions for Government ownership of the railroads. The average industrial price that day dropped more than five points. But on the second day following nearly three points of this loss were recovered, and the average quotation then stood higher than at any time in June.

By all the precedents of the past the stock market should react; at least the seasoned participants in speculative ventures say so. Labor troubles have increased rapidly of late, the agricultural prospects are not altogether satisfactory in respect to yield, the movement to reduce living costs threatens to consider the possibility of fixing profits; the exchanges foreshadow a decline of exports, and bank credit is scarce. The only thing lacking to gladden the hearts of those traders who hope to profit by a big reaction is the decision of the public to let go of its holdings. And this the public has

not yet consented to do. Also, the wealthy owners of stocks bought lower down have not elected to take their profits and turn a large percentage over to the Government in the shape of income taxes.

The future of stock market changes, of course, cannot be read in terms which apply to a week or a month. Selling movements on a great and protracted scale often develop practically over night, and events this year have shown that the trend of mind among the public owners of securities is difficult to read. Yet the quick recoveries of prices immediately after selling pressure for the short account has ceased have disclosed a buying power which seems to be accounted for by purchases far in excess of those supplied through the covering of short contracts.

The course of speculation has always been directed largely by a state of mind. After it became clear last Winter that a financial and industrial

collapse was not coming, the thoughts of business men turned to a survey of the demands which Europe should experience in course of the reconstruction work over there. Shortages of goods at home forecast a great shortage in foreign countries whose energies had been devoted for four years to making war materials, whose stocks of necessities had been eaten down. This condition spelled a vast demand upon American products, of mill and soil, and there has been no reason yet to change the original thought that the industries of the United States face a period of extraordinary activity.

Inasmuch as the public has been reluctant to sell out when reactionary tendencies made their appearance, the deduction is permissible that the great mass of stock owners have their thoughts set upon results in the future when most of the promises of the transition period from war to peace have been worked out.

Think Rail Brotherhoods Have Overstepped Themselves

Sentiment in Washington Is That Congress Will Hold Out Firmly Against Plumb Plan and Compel Its Backers to Take Their Case to the People as a Presidential Issue Next Year—Some Wage Increases Considered Certain Though Not Those Now Demanded

From The Annalist's Washington Correspondent
WASHINGTON, Aug. 9.

DEVELOPMENTS came so rapidly at the nation's Capital during the week that members of Congress and Administration officials worked under forced draft in an effort to grasp the import of all the happenings.

But despite the many angles taken by the campaign staged by the Government against high living costs—and these included an announcement of such great importance as that by Attorney General Palmer concerning plans for action against the alleged meat packing combine—there was, perhaps, no single item which claimed more attention than the effort of the railroad employees, headed by the four brotherhoods, to defeat pending legislation for the return of the railroads to their former owners, and force upon the nation the nationalization of the railway systems.

In the opinion of the majority of observers in Washington those railroad employees who have joined in the nationalization fight and who say frankly enough that they would favor extending the plan to basic industries, as well, have overstepped themselves and face certain defeat. It can be stated that there are many Senators and Representatives—probably a considerable majority—who would stand out against the demands of the adherents of the principles of nationalization even though, as veiled threats have intimated, such a stand would mean a strike which might cripple seriously the transportation lines of the nation.

Congress does not believe that the brotherhoods and their followers in other railway unions would direct a strike because of the nationalization issue, or even that such a strike would occur if Congress refused to obey the lash and meet immediately and in cash, the latest wage demands which are mounting up to about \$1,000,000,000. Congress does not believe that the American Federation of Labor formally would give its sanction to such a program.

But the situation is grave enough for the leaders in Congress to give it serious thought in an effort to select from among the demands of the men those demands which they feel are born in justice. It would appear at this time that the railroad employees finally will accept temporarily the solution of the problem which Congress may determine upon, and put off their more radical ideas until another time.

The firm position which was taken by Chairman Cummins of the Interstate Commerce Committee of the Senate when the nationalization plan first was placed before Congress by the railroad brotherhoods, served to stiffen the opposition to granting the demands of the men, and the opposition grew steadily as Senators and Congressmen digested with more care the various phrases which the brotherhoods employed in stating their position.

There grew up quickly a determination upon the part of a considerable number of the leaders, that there should not be repeated the spectacle witnessed at the time the Adamson law was forced through Congress with a brotherhood chief holding the watch on the Senate, while pronouncing the sentence that there would be a nation-wide strike unless his will was obeyed.

And so it probably can be assumed with a reasonable degree of certainty that Congress will hold out this time, and that the Plumb Plan League and its backers will be compelled to take their case to

the people and make it an issue in the next Presidential campaign, if they hope to win.

The reaction which was found in Congress as the week progressed was the best indication that the brotherhoods, by the manner in which they brought the matter of the Plumb Plan League before Congress and the bellicose and dominating attitude they assumed, had lost more than they had won after they had succeeded in getting a hearing through the newspapers before the public. Up to this time at least individual Senators and Representatives have not found the call of their constituents as impelling as some of the leaders of the Plumb Plan League movement had predicted.

But neither have the developments of the week lightened the burden which Congress must face in supplying legislation which will provide for the return of the railroads to their former owners on a safe economic basis. If the wage demands now being made by the workers, or even a considerable percentage of the demands, are to be met, the financial condition of the carriers will be even more precarious, and sharply advanced rates must be looked forward to as a means of providing the moneys necessary.

Railroad executives who have been in Washington are asserting that the addition of anything like \$800,000,000 to the payrolls of the railway systems would mean the bankruptcy of the roads, and the creation of a situation where their return to private ownership would be impossible. They charge that the employees realize this, and that the mass of their wage demands are based on the desire that a condition shall be created where return to private ownership before the end of the year would be beyond the realm of economic possibility. This the employees deny.

It seems reasonably certain that some wage increases will be granted within a reasonably short time in the event that living costs are not brought down sharply and to a point where the purchasing

power of the dollar is appreciably increased. The Director General of Railroads is said to believe that certain classes of the shopmen who are not obtaining now the rate of wages which are paid to men doing the same kind of work in Government arsenals and shipyards should receive relief. But that wage demands of \$800,000,000, which include the demands of the brotherhoods, can be met without perpetuating the high living costs by rate increases of from 30 to 40 per cent.—a situation which the nation might well view as intolerable—is not conceded.

The action which has been taken by the Government to reduce living costs by a campaign against the alleged food hoarders and those accused of illegally maintaining the high price of other essentials may bring about the solution by reducing living costs to the point where the demands of the railway workers will be modified so that they can be met and the original plans of Congress for the return of the roads to their owners carried out. Developments within the next few weeks probably will provide the answer.

In the meantime Congress is proceeding with the formulation of a plan for the return of the roads in such an event. The suggestion for the establishment of sinking funds to which prosperous roads in various transportation districts shall contribute in order to provide the means of supplying some measure of relief for less fortunate lines has received much favor. It probably will be adopted in some form.

But the suggestions which have come from some organizations which have studied the problem, to the effect that rates shall be fixed to assure a return of 6 per cent., probably will not receive the support of Congress. Congress might be willing to pass legislation which would provide for a guaranteed return by districts of from 4 to 5 per cent.,

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SHORT TERM NOTES

ACCEPTANCES

Are We to Have and to Keep an American Merchant Marine?

Success Depends Upon Adoption of a Definite Policy, Says Dr. Cox, Which Shall Fix the Government's Position, Give Assurance of Adequate Support to Builders, Assure Labor of a Fundamentally Square Deal, and Provide for Service at Sea as a Part of Universal Military Training

By GEORGE CLARKE COX

IT seems to be taken for granted that we already have the much-talked-of American merchant marine. The figures of the Shipping Board have been dazzling and have been accepted with little acute criticism—so little in fact that the drop from a promise of a merchant marine of 25,000,000 gross tons to one of 16,000,000 gross tons has apparently escaped notice. No thoroughly reliable figures are obtainable; but the Shipping Board itself only claims that the seagoing merchant marine of 500 gross tons and over had increased from 2,706,317 gross tons in August, 1914, to 5,515,180 gross tons on Nov. 11, 1918.

This is a magnificent showing in itself, a just cause for pride upon which the Shipping Board may well be congratulated; but Chairman Hurley, in justifying the cost of tonnage, has recently stated that "We have suspended or canceled contracts for 754 ships, aggregating 3,797,825 dead weight tons, (2,531,883 gross,)" and there will probably be other cancellations. These cancellations have been, I think, for the most part in the line of a wise policy in the face of changed conditions. Yet the fact remains that more than 2,500,000 gross tons of the promised fleet have been wiped out in advance. Still, we shall probably have as many ships as we can profitably use, even if we continue the policy, recently inaugurated, of selling many wooden ships and a large number of steel ships of smaller sizes in the open market of the world. The immediate need of the world, of which we are a part, is ships—not necessarily American ships or British or Italian.

If the ships built in an emergency prove to be of little use to us and of great use to our allies, let us by all means sell them for whatever they will bring and then readjust our program to build the types of ships which shall subserve the double purpose of establishing and maintaining our merchant marine and of forming a proper auxiliary to our navy in time of war.

THE GREAT COST QUESTION

I have repeatedly urged, both in these columns and elsewhere, that, unless we can build and operate ships in competition with the rest of the world, no amount of completed tonnage of however proper and adequate quality will, in itself, constitute a merchant marine. Now, the question of costs is a most difficult one. We can tell approximately what our ships have cost in dollars, but we have no way of telling how much they have cost in labor, time, or how efficient our labor is in comparison with, say, British labor; and there is no possibility of computing competitive powers without some such comparison. At present freight rates are so high that men will give almost anything for ships, since it is usually possible to pay for a ship costing \$210 per dead weight ton on the first two legs of her voyage. Shipbuilders are undoubtedly making money now, but think of all the lean years in the past when their survival was a miracle! And in the days of close competition which will begin in two years or less, the shipyards of this country will need all the backing we can give them to hold their own.

Accurate figures are again wanting for the world's need of tonnage. Mr. Hurley told Congress on last Feb. 19 that the world's tonnage was 6,550,000 gross tons short of what it was in 1914. If his figures are correct, then, allowing for an annual world production in normal times of 2,250,000 tons, there are now in the world between 16,000,000 and 18,000,000 fewer gross tons than there would have been had there been no war and had production been normal in the last five years. But, by his estimates, of March 1, Great Britain can build a maximum of 3,000,000 tons per annum, Italy and Japan together about 2,500,000, we ourselves, what? British authorities are skeptical of our producing more than 4,000,000. Suppose the rest of the world should produce 1,500,000. That makes a total of 11,000,000 tons. On any basis, we shall have caught up with normal production in two years or so—sooner if the optimism of the Shipping Board be justified. And then will come the sickening drop to normal production of, say, 3,000,000 tons at most for the whole world, to be divided competitively.

If our shipyards are to endure and face that competition, they must be assured in advance of proper support. They must know what to expect.

And if we are to have a merchant marine permanently we must be a shipbuilding nation.

Then there is the highly important question of operating costs. These will depend in part upon the type of ships we build. With oil-burning vessels, with America's access to oil stocks, with proper navigation laws and tonnage measurement, with some revision of the Seamen's act, we shall probably be able to compete; but there are a good many contingencies here.

The best augury for the future of our ship operating is the failure of the recent shipping strike to attain its chief end of having preferential treatment accorded to union labor. When a conference was called by the Shipping Board early in June to bring together seamen on the one hand and ship operators on the other, with the Shipping Board acting in the dual capacity of operator and arbitrator, the conference was not an hour old before the challenge was flung out by the seamen to grant preferential treatment to union labor or they would make no agreements whatever.

The conference at Washington was a fiasco. It

	British.	War Bonus About.	Total.	American.
Captain..... (Approximately)	\$225.00	\$15.00	\$240.00	\$343.75
Chief officer	112.50	15.00	127.50	222.50
Second officer	90.00	15.00	105.00	193.75
Third officer	76.50	15.00	91.50	170.00
Carpenter	63.00	15.00	78.00	100.00
Boatswain	58.50	15.00	73.50	95.00
Able-bodied seaman....	52.00	15.00	67.00	85.00
Ordinary seaman	31.50	15.00	46.50	65.00
Chief engineer	144.00	15.00	159.00	318.75
Second engineer	112.50	15.00	127.50	222.50
Third engineer	90.00	15.00	105.00	193.75
Fourth engineer.....	76.50	15.00	91.50	170.00
Donkeyman	52.50	15.00	67.50	95.00
Greaser	56.25	15.00	71.25	95.00
Fireman	54.00	15.00	69.00	90.00

These figures are elastic, but the fluctuations are within narrow limits.

accomplished nothing. Andrew Furuseth, President of the International Seamen's Union, was in a particularly truculent humor and declared that the union would never yield. To be sure, it represented but 60 per cent. of all American seamen; but Mr. Furuseth made the preposterous assertion that his demands and those of his associates alone could save the American merchant marine. Men, four out of five of whom spoke broken English, avouched themselves to be actuated solely by the desire to see American ships manned solely by American seamen. When subsequent conferences failed and the shipping strike was on in July, these statements were reiterated. One of the labor conferences could not speak a word of English.

FOR THE CLOSED SHOP

It is plain that the demands of the seamen were in the interests of the closed shop rather than of American labor. The demands failed. The principle of union preference was waived at last, and the strike came to an end. At no time did any one authorized to speak for the operators consent for one moment to preference for union men. Much was made of a willingness on the part of the seamen to permit the engagement of American-born sailors first, then union men, then, if any, non-union aliens; but many of the union men are aliens. The proportion of American born and naturalized together in our merchant marine in 1916 was about 43 per cent., a considerable number of these being negroes who are stewards in coastwise steamers. No figures are available since then because wartime conditions have changed all calculations. The increase in the number of American seamen on the Pacific Coast in the last three years, attributed by Mr. Furuseth to the Seamen's act, is probably due to war enlistments and patriotism; at any rate, the total number of American merchant seamen on the Pacific Coast is so small as to be negligible. Percentages are of no value when figures are very small. There can be no doubt that, when normal conditions are restored, the Japanese will control our Pacific shipping unless there can be some modification of the Seamen's act.

In spite of large increases of pay to European sailors there is still a considerable discrepancy between the best paid Europeans and American seamen; and while such a discrepancy exists the American ship operator will be at a disadvantage. At present the difference in labor costs does not trou-

ble American operators much because the freight business just now is highly profitable.

J. H. Rossiter, in a letter to Mr. Hurley, declared that wages formed only about 2 per cent. of the total cost of operations, and that the wage question was negligible. This statement is flatly denied by a group of large operators who say that wages amount to between 6 per cent. and 7 per cent. of the total cost. In times of close competition this may make successful competition impossible.

The wage scale established in the recent settlement brought the wages of seamen in America up to about two and a half times what they were in 1916—no inconsiderable increase. Following is a comparative statement of the wages paid at present by British and American operators. On cargo steamers of an average size, taking a specific instance from a large and important British Company and comparing its rates with the most recent figures of the United States Shipping Board, rating exchange at \$4.50 to the pound sterling, we have this:

British.	War Bonus About.	Total.	American.
\$225.00	\$15.00	\$240.00	\$343.75
112.50	15.00	127.50	222.50
90.00	15.00	105.00	193.75
76.50	15.00	91.50	170.00
63.00	15.00	78.00	100.00
58.50	15.00	73.50	95.00
52.00	15.00	67.00	85.00
31.50	15.00	46.50	65.00
144.00	15.00	159.00	318.75
112.50	15.00	127.50	222.50
90.00	15.00	105.00	193.75
76.50	15.00	91.50	170.00
52.50	15.00	67.50	95.00
56.25	15.00	71.25	95.00
54.00	15.00	69.00	90.00

And what of the emergence of a comprehensive shipping policy for this nation? There is no sign of one yet. Ships are being sold, ships are being canceled, ships are being run by the Government, including lines to South America for both freight and passengers. The retention of American control of the International Mercantile Marine is a matter for congratulation.

FOR A DEFINITE POLICY

The following things seem to me to need determination before a definite marine policy will have been developed:

1. Whether the Government is to stay in the shipping business or get out.
2. Whether there is to be a definite encouragement of ship building in America, at any cost. This involves a continuous policy regardless of party lines in order that the organization and personnel of ship-building plants may be kept at the highest efficiency. The justly vaunted American method of reducing costs depends greatly upon confidence

Continued on Page 171

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Advocate of a Uniform Unit of Account Between Nations and International Traders Calls Plan the Natural Supplement—Modeled on Federal Reserve Clearing System—Qualifications of the United States to Promote Measures More Discussed Abroad Than Here

By EDWARD A. BRADFORD.

FROM the beginning of the world until this day the nations of the world with one accord have all used their own languages of finance. And, as if with malice prepense, they have not spoken these numerous price languages simultaneously, at any one time or place, so as to be understandable by all. The conditions suggest fear—lest anybody with command of more than one of these languages should have an advantage over others in the financial Babel. The situation has points of resemblance to the early years of the telephone industry. It was long after the discovery of the feasibility of transmission of speech directly between two users of the telephone that the missing link of the central station was discovered and made practical. That is the present stage of the effort to enable all the world to use a common financial language, so that innumerable financial centres may communicate with each other at the same instant, all using the same price language, and each hearing the same word, conveying the same ideas of value at the identical moment.

At present the nations trade together inconveniently. They buy in one currency and pay in another, and bring from a third country oftentimes the evidences of indebtedness in still another currency to settle the account. In these round-the-world transactions the element of time is a large factor which mingles the elements of interest and credit with the question of price. Instead of direct dealings between buyer and seller using the same unit of account there are several units of account in a transaction, and the different units may be situated in separate places, or payable in different metals or paper of various credits.

It is hardly necessary to illustrate how international business would be facilitated if all business between countries were done on the same unit of value, paid and received at the same place. The business world has long dreamed of and coveted this convenience of trade, with the exception of those who find profit in knowledge limited to them, and who oppose what the others want. There is no novelty in the conception of a universal unit of account. What is new is the conception of the use of the telegraph and the clearing house in making practical the use of a common unit of account between nations.

In modern times England has developed the theory, and the United States has demonstrated the practice. Nobody has written so convincingly of the utility of a world unit of account as Bagehot, but no country has proved the theory by using it on anything like such a scale as the nations of this continent. That would remain true if there were nothing to show it beyond the telegraphic clearings at Washington of trade between our forty-eight sovereignties. All the Federal Reserve Banks keep part of their reserves outside of their physical control, off their own premises, outside the local jurisdictions. The accounts are all in dollars, of course, and they are cleared as easily and simply as any local clearing house clears business which, comparatively, is infinitesimal. At first the settlement was only weekly and only on one side of the account. The clearings are now daily on both side of the account, and on a constantly increasing scale. The innovation was so startling that at first the clearing was made by the physical transfer of the gold or gold certificates. After several years the use of the certificates was discontinued as inconvenient and unnecessary. The gold is now merely a trust fund in the hands of the Treasurer of the United States, and the transfers are made by book-keeping entries only. In the early months of this year transactions aggregating a billion weekly—double the clearance fund—were made at a cost of five-thousandths of 1 per cent. The clearings do not exhaust the fund, which is used perennially, as trade restores it. The enormous saving by avoiding the shipment of currency and gold throughout the continent is clear. To that must be added the saving of interest by increasing the velocity of circulation of funds.

Already there are converts to the idea of apply-

ing this system of one nation to dealings between several nations. They are all on this continent. It is true, but independent nations, nevertheless. It is a "war baby," born of the disorganization of trade between eleven Latin-American republics by war conditions. After three years of deliberation a treaty has been prepared for the adoption of a common coin of account and the establishment of an international clearing system. The coin might be called an American franc, for it is exactly one-fifth of a United States dollar, and, therefore, could be used in settlements between this country and the original eleven members. Any nation adopting the decimal system, and the same fineness of coinage—900—could readily clear accounts with the Pan-American Monetary Union, whose resemblance to the European Latin Union need only be mentioned to remark its superiority. Even more—any nation making international payments in gold by weight could join by providing paper certificates stating the equivalence in the "Pan-americano," or American franc.

Of course there are difficulties. The treachery capable of violating a neutrality to which all nations were pledged would be capable of seizing gold trust funds. There is no doubt about it, because it was done. But it won't be done again by the same criminal, nor by any other unless covetous of similar punishment. If this plan should become inclusive generally no nations could afford to decline for its trade the advantages of membership, and the deposit necessary for membership would be a hostage for peace additional to the plight of faith. The American precedent is purely financial, including only business between banks. Governments are to authorize it merely, not to work it. There is not even the suggestion of Government assistance in the provision of the gold deposit to secure clearances, nor the control of exchange by anything like a Government monopoly. The purpose is not to stabilize exchange by preventing fluctuations, but to facilitate exchange by making the shipment of gold as unnecessary as undesirable, or rather impossible under conditions of war and blockade. Necessarily no nation could encourage anything like advantage or primacy of any nation or money centre over any other. The size of the international clearance fund would vary with the trade, and there would be no more aggregation of business with the plan than without it, except as it stimulated trade. It is purely a matter of business between banks, with no suggestion of politics about it.

Greater impossibilities than this were overcome during the war. Before the war what financial innovator would have ventured to propose that any nation should base its internal currency upon gold deposited in another country? Or that any country should accept in payment of its customs, drafts in another country currency, on gold held in the importing country? In one case it was said that the acceptance of payments to its Ambassador as payments at destination saved the trade more than the amounts involved by averting the necessity of shipping gold. With these object lessons on record on a small scale, only a gold calculator would venture to estimate the economies to commerce by clearing international trade through the medium of certificates representing gold held elsewhere. The gambist and the arbitrageur would lose excuse for existence, and their charges would go to promote trade, either by enlarging profits, or by cheapening goods. There is no reproach to those who bought exchange where it was cheap to sell where it was dear, or who bought it at a cheap time to sell at a dear time. Hitherto there has been no alternative, or substitute for such services to exchange or money. But the time is at hand when buyer and seller between nations should pay and collect directly, as they do within single nations. Goods and payments for goods should travel between the nations by the shortest route, just as freight is routed by the Federal Administration of Railways, and just as checks are routed by the Federal Reserve System. A merchant deposits his receivables in his own bank, and pays out his own checks in domestic trade. It is not a good custom to pay out another man's check, even though it is a good check. But international settlements are customarily made by bills of exchange, which are not less other persons' promises or orders to pay because they are of high credit.

Trade is none the less hampered because the set-

tlements are in currencies. Behind the currencies are the goods, and the correction of the exchanges means the balancing of the goods account rather than the currency accounts. The circulation of the goods is the main thing, the currencies being merely the instrument in the exchange. An order to pay gold for goods is a commodity document as truly as a gold document, and is based on the business as much as on the gold. Our Federal Reserve currency is based on both gold and goods in exchange. It is important to bear this in mind, because the accounts in billions between nations will be settled in goods and services, and not in gold or currencies. There is not gold enough in the world to settle such vast indebtedness, nor to be used in domestic business. But there is enough for use as a standard of value, and as reserves for domestic currencies until they shall be deflated.

Nothing but gold is or should be acceptable in international business. If there ever is to be an international unit of account it must be based on gold. Otherwise international clearances are impossible. The two things often have been thought of separately, but not until now has there been opportunity and need to think of them together, at a crisis when the nations are borrowing and lending each other multiples of billions. The United States alone has lent foreign governments ten billions. How unreasonable, then, to suggest that the United States could not trust other nations with the custody of a gold clearance fund, or would not itself be trusted similarly by other nations. The war has destroyed good feeling between nations, but it has fortified good faith as never before by unprecedented punishment of bad faith. There has been not a suggestion of betrayal of trust, or even of misunderstanding, in all the unprecedented business done between Governments, under conditions so novel as to have made such incidents probable.

It is ten years since Mr. Cortelyou, then Secretary of the Treasury, suggested that it would be reasonable and useful to avoid international shipments of gold by international deposits of gold, subject to transfer on order. During the war England sent a billion dollars through Canada, and often much of it was held there earmarked or otherwise trusted as an international gold clearance fund might be. The subject is being agitated in England and France more than here, and in many forms less practicable than those demonstrated in our practice. For the further reason that our market is the only free market for gold there is no presumption in suggesting that we should not leave the promotion of this idea to other nations.

The Credit Man's Creed

Dedicated to the Chicago Association of Credit Men and to J. M. Paul of Minneapolis, whose address at the National Convention of 1918 is quoted.

I BELIEVE in Capacity.
I believe in Character.
I believe in Confidence.
I believe in Capital.
I believe that Capacity and Character beget Confidence and outweigh Capital.
I believe that Confidence is the root of Credit.
I believe that Credit is the corner-stone and cap-stone of Business.
I believe, therefore, as one of us has said, that the Credit Man is "the governor on the great engine of Commerce and Trade"—in fact, that he is "the greatest constructive force in Business today."
But I'm going to try not to get chesty over it.

—SAB SPALDING

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The Credit Clearing House Plan for Foreign Trade

Former Government Commercial Agent Favors Prentiss Proposal for Adequately Financed Business Corporation Open to All Manufacturers and Exporters to Pass on Individual Credit Problems on the Basis of Collated Ledger Experiences and Foreign Connections

By ARCHIBALD J. WOLFE

Author of "Foreign Credits," Late Chief of Credits Bureau, National Association of Manufacturers, and Special Agent of the Department of Commerce

THE credit problem in foreign commerce, perplexing as it was before the war, bids fair to add to the bewilderment of the exporting manufacturer and of his credit man in connection with the post-war period of reconstruction and readjustment in the markets of the world. The question of the efficient method of meeting this situation has reached a stage where it becomes a matter of vital public service to devise one without loss of time and to put it into a working shape.

Eminent workers in the promotion of American interests in the field of foreign commerce have recently discussed the establishment of a clearing house for foreign credits as an instrumentality which is to aid the business world of America in coping with this all-important problem. Of the plans so far discussed the proposition put forward by Mark O. Prentiss, Vice President and Director of Public Relations of the National Surety Company, bears the greatest promise of adequately meeting the situation and is worthy of a careful analysis. I am emphatically of the opinion that it will furnish a great public service at a psychological moment if organized and operated in accordance with rational principles which will appeal to the credit man at least as logical. After all, whether the manufacturer or export merchant maintains a credit department for foreign risks or not, the paramount question which the grantor of credit must solve in each individual instance resolves itself to this: "Shall I ship or shall I not ship?"

NEW DIFFICULTIES

The credit man knows the inherent weakness of credit reports. Granting all the care and conscientiousness with which they are compiled, they are at the best the work of fallible human agents—whether they be managers of the mercantile agency's branches, or correspondents, or foreign branches of American banks, or foreign correspondents of American banks. They are at the best guesswork, and they are, in their most satisfactory shape, compilations of views, digests of information furnished by references given by the credit risk, and altogether matters of opinion. The credit man can study the report and is left to answer the question: "Shall I ship or shall I not ship?" for himself.

Such was the plight of the credit man before the war. Now comes the added uncertainty of a vast accretion of those firms abroad who seek credit in America. Old information is of no use. New information is even more of a guessing proposition than before the war. I maintain that since the cataclysm of the world war no human being in South America and the Far East, any more than in France or Belgium, can properly estimate the present and prospective desirability of credit risks, with the exception of some that are utterly worthless and some others that are beyond cavil, and ordinary credit reports cannot assist the credit man in solving the crucial question: "Shall I ship or shall I not ship?"

The credit report of the ordinary type will have to be scrutinized by the credit man even more carefully than in former days. Prejudices, bias and animosities may color the view of the most conscientious reporter, and by the time the report reaches the American credit man he will be unable to weigh that important personal element. Even the best of banks instinctively favor those who are known to them through dealings with them and cannot accurately report on all those with whom they have had no personal dealings. Infallibility is not claimed for credit reports by anybody.

This naturally leads up to the desirability of exchanging ledger experience. All credit men have felt the need of it. They are all in favor of it. Little by little fears and prejudices have been overcome in the minds of credit men and they are willing to discuss in theory at least the advisability of a credit clearing house.

Among the plans so far proposed I find two distinct types. The one is a mutual organization on a membership basis, the other the plan pro-

posed by Mr. Prentiss. I find much to commend in both plans and certain dubious features as well, but from the point of view of the nationwide need and elasticity, speaking strictly for the credit man, I find so many points of merit in Mr. Prentiss's proposition that, with certain safeguards which I will endeavor to point out, and with a few reservations chiefly in the matter of working details, I am led to indorse the credit clearing house plan of Mr. Prentiss.

CLEARING CREDIT INFORMATION

The mutual credit exchange plan with a limited membership basis on the plan of an annual fee bears its own limitations. It is not accessible to all manufacturers and exporters. It also fails to give a complete view of the credit situation. It is a great step forward in the right direction. It is bound to be of eminent usefulness to its members. It does not meet the need of the entire business community. It is too exclusive. It is not sufficiently authoritative for the foreign buyer.

Mr. Prentiss's idea of an adequately financed business corporation operated strictly on business principles and open to all bona fide manufacturers and exporters appeals to me a great deal more and is in my opinion a perfectly practicable one. If worked out on a right scale and with proper equipment it will furnish a public service of the highest type and deserves the co-operation of the entire business community.

Mr. Prentiss proposes that manufacturers, export merchants and banks provide a capitalization adequate to insure the unstinted operations of the credit clearing house. Its management—this goes without saying—will be in the hands of men of the highest type technically trained to cope with credit problems. Its business will not be to furnish credit information, but on the basis of collated ledger experience and of its foreign connections to pass on each individual credit problem and to advise the manufacturer and exporter for or against engaging in a transaction involving the granting of credit. It will answer the credit man's problem: "Shall I ship or shall I not ship?" To this extent I may say that if the credit clearing house establishes its competence to answer the question authoritatively it will meet the situation fairly and squarely.

The credit clearing house must give the business community a positive assurance that it will not be run for the benefit or in the interest of any clique or set of men. The Board of Directors must dictate only a general policy and not interfere in the inner workings of the organization. The head of it must be a man commanding the confidence of the business community.

I believe that the credit clearing house must maintain cordial and close relations with such organizations as the National Foreign Trade Council, the Chamber of Commerce of the U. S. A., the National Association of Manufacturers, the American Manufacturers Export Association, the National Association of Credit Men, but not fall under the domination or an alliance with any of them. It must set as its policy to perform a public duty in a public-spirited way, knowing that its obligation is to the entire business community of the nation. It may take its cue from the tactful and wise policy of the Department of Commerce, which has solved this difficult problem in an unobjectionable manner, winning the goodwill of all associations referred to and of the business community at large.

The credit clearing house must have a very definite understanding with mercantile agencies that its activity in no way will interfere with the useful and important operations of these organizations, which have done such valuable pioneer work in behalf of American commerce. Its functions are emphatically not in the direction of furnishing credit information. It intervenes where the credit report stops. It tells the manufacturer and the export merchant who is confronted by the question: "Shall I ship or shall I not ship?" either "Yes, ship," or "No, don't ship."

One of the features of the credit clearing house which appeals to me as a credit man most strongly is that it provides the only means known to me of eliminating the nefarious practice of over-extension of credits and of overbuying on the part of foreign customers who may be mentioned as proper credit risks for a certain amount and who

may get credits to the full of this limit from a number of sources. Here credit information is an entirely inadequate protection.

OBSTACLES WILL BE OVERCOME

The credit clearing house must not attempt to work exclusively in the United States. At the present time in many foreign countries there is a reluctance against signed statements. So many organizations send forms to the foreign buyers asking them to make a signed confession. One central organization such as the proposed credit clearing house would greatly simplify matters. It would become authoritative. The moment the foreign buyer understands that there is such a thing as the credit clearing house he will hasten to place his side of the story before it so that it, too, shall be considered when the credit clearing house gives answer to the question of the American manufacturer and export merchant: "Shall I ship or shall I not ship?"

The difficulties in the path of realizing Mr. Prentiss's plan are chiefly those of organization. Since they are such, there is no doubt that they will be overcome. The training of the personnel must take a little time. The co-workers of such an organization must be technically competent and imbued with public spirit. The business world will fall into line as soon as the credit clearing house is put on a working basis. The manufacturers and export merchants of the United States are keenly alive to the new conditions that confront our foreign commerce. The need of credit throughout the world will vastly exceed the same need as it existed before the war. To ignore it is to abandon our hope not only of leadership in the world's markets but even of mere equality. To try and cope with the changed conditions on the basis of old type credit information machinery is to endeavor to pilot an ocean steamer with a toy compass.



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A Proposal to Finance Cotton Sales to Germany

Ready Market for Low Grades Not Wanted Here Seen by Edwin W. Thompson, Who Believes Teuton Mills Can Use 40,000 Bales a Month—Probably 2,000,000 Such Bales in Public Storage Here Could Be Shipped for Storage in Holland and Sold From There in Small Lots

By EDWIN W. THOMPSON,

Commercial Attache of the Bureau of Foreign and Domestic Commerce, Department of Commerce, (formerly at Berlin, The Hague, and Copenhagen.)

DURING 1915 and 1916 German cotton mills were working on accumulated stocks and producing goods almost entirely for the Government. Since 1916 they have had practically no cotton, and have been able to operate only on shoddies, wastes, nettle fibre, and paper. Thus the domestic stocks of textiles have run down so low that consumers are in a mood to accept much lower qualities than formerly. Fortunately for American exporters, many of the German mills are especially adapted for spinning low grades, and so, at this time, they would be eager buyers of the lowest grades. It is desirable to find an outlet for accumulations of low grades before the advent of the new crop, and the sale of these grades to Germany would seem to be the logical remedy.

According to the United States census, stocks of American cotton were as follows:

	June 30, '14.	June 30, '19.
Running bales, exclusive of linters—		
Public storage.....	620,547	2,752,676
Mill warehouse.....	1,089,676	1,314,342
Total.....	1,710,223	4,067,018

It is not officially known what per cent. of the stored cotton is of low grade, but cotton experts are agreed that the cotton in public store is nearly all of grades below those most desired by domestic mills. Out of the 2,752,676 bales in public store June 30, 1919, it is probably safe to say that 2,000,000 bales are of the quality which our domestic mills and banks would be glad to see exported.

ACCUMULATION OF LOW GRADES

During the war three distinct causes have combined to leave low grade cottons on our hands: (1) American war orders required goods which had to be made almost entirely from middling and better; (2) The German trade, which took large proportions of the lowest grades, was completely shut off; (3) Other foreign consumers which would normally take low grades had to pay such high ocean freights (whether on high or low grades) that they naturally went on to the higher grades. The accumulation of these stagnant grades naturally tends to widen the price differentials. Quotations on Aug. 29, 1913, showed a difference between middling and good ordinary of 2.15 cents a pound. By May 7, 1919, this difference had widened to 10.08 cents. But even the deduction of 10.08 cents per pound from the basis does not seem to move these low grades for domestic trade. This is partly because very few of our American mills are equipped to handle such grades.

The only solution is export. This would be most acceptable to the banks which have many million dollars loaned on this cotton. They point out that there is an important difference from a banking standpoint between cotton in mill warehouses and that in public store. Usually the cotton in mill warehouses is of the quality needed for current consumption and so is liquidated by being turned into salable yarn and cloth. In normal times, cotton stored in public warehouses is fairly suitable for domestic spinning, because the lower grades are being currently exported to countries which can use them. But the curtailment of exports leaves the low grades stagnant. The banks would thus be glad to see the cotton move from domestic warehouses to safe warehouses in foreign countries, because this would indicate some probability of final liquidation.

It is always desirable for a spinning mill to have a nearby stock of cotton from which to select individual bales for proper mixtures to suit the particular yarn to be spun at the moment, but the shipment of large stocks into Germany at this time would involve undesirable financial risks.

The problem then is: (1) To find a way to offer large stocks of assorted cotton for the German spinners to choose from, without actually carrying these stocks in Germany; (2) To find a way to sell the spinners for actual deliveries only from week to week or month to month, in accordance with actual mill consumption. These problems properly solved would put no unusual strain on the American banker and work no hardship on the German

spinner. Both problems can be answered by co-operation with trading and banking institutions in Holland, (and possibly also in Denmark,) so arranged that American banks would take no risks except on cotton paper such as they are accustomed to—namely bills of lading and warehouse receipts—while the Hollanders would take such risks as they are accustomed to by dealing in small installments with German customers with whom they are in constant personal contact.

When I was stationed in Holland I was instrumental in having a Cotton Exchange organized in Rotterdam and in having some modern cotton warehouses erected in accordance with American specifications. Several strong trading companies in Rotterdam are in a position to handle and finance cotton into Germany as fast as they can now consume it. Matters can be so arranged with them that the American bankers can finance the cotton in any amount into safe warehouses in Holland, and the Hollanders can arrange their own credits for the delivery to German spinners in lots to suit their weekly or monthly requirements. It would work out about as follows:

OPERATION OF THE PLAN

1. An American shipper would make a sale of say, 1,000 bales to a company in Holland, on which a time draft (say 3 to 6 months) is drawn. This draft attached to the bills of lading is sold to the shipper's local bank, which in turn could rediscount it if desired.

2. The cotton is stored in a bonded warehouse in Holland, which would issue warehouse receipts in units of, say, 100 bales. These receipts are attached to the draft in the place of the fulfilled bills of lading.

3. The Holland company sells, say, 100 bales to a German spinner, taking his accepted draft or other German obligation; he then indorses this paper, and has his local bank indorse it; he then attaches it to the American draft in the place of the warehouse receipt for the 100 bales. At this point the American bank holds an accepted draft on a Holland company for 1,000 bales, which is secured by warehouse receipts for 900 and a Holland banker's guarantee for 100. The Holland company is in a position to follow the consumption of the cotton and the disposition of the goods, and is in a good position to collect in cash or securities or credits which are current in Holland.

The success of the plan does not rest upon American estimates of German credits and valuations of the German mark, but upon the solvency and correctness of the Holland traders and bankers.

Before the war Germany had a little less than 12,000,000 spindles, which consumed about 1,500,000 bales of American cotton. About 2,000,000 spindles are in Alsace and other lost territory, so that about 10,000,000 spindles remain in what is now Germany. These 10,000,000 spindles would normally use about 1,000,000 bales. Some of the mills are dismantled and out of repair, many of them have been converted for spinning paper, nettle fibre, and other substitutes, but there is no mechanical reason why they could not all be repaired and reconverted for work on cotton.

Owing to great labor troubles at the moment it would be hard to start up spinning at full capacity, even if the cotton were on the spot; but it is estimated that within a few months after cotton began to arrive the mills could use 40,000 bales a month, costing something like \$10,000,000. If the money could be successively collected six months after the shipments, the capital employed need not exceed \$60,000,000. If such an amount of new money were necessary, it could certainly be found by American banks, and then gradually transferred to Dutch banks, which eventually would get it out of the German mills. But no such amount of new money would be required. It is only necessary that the banks now having their money in this cotton should consent to let the cotton move from the American to the Holland warehouses.

Under the plan proposed, the American shipper and banker is paid in dollars, and is not in any way concerned with the depreciated German mark. The Holland or Danish dealer demands payment from the German in equivalent dollars, and the German spinner must buy equivalent dollars with his marks, which at present are quoted at about

one-third par. On a strictly cash basis, the German would thus have to pay three prices for his cotton. But when manufacturing for German consumption, this would not keep him out of business, because he could undoubtedly sell his output inside of Germany at the inflated prices. It might be said in objection that a purely domestic outlet for cotton goods would not advance German conditions nor help pay indemnities. This would not be entirely true, because, in the first place, the population must be adequately clothed to enable them to work at anything, and secondly, the more circulation of currency—be it ever so depreciated—will naturally tend toward greater activities in all directions.

To improve the value of the German mark there are now but two ways: (1) Export gold or commodities; (2) Borrow abroad. Export of gold cannot be allowed except to pay indemnities; export of commodities cannot proceed till the population goes to work—even if only to clothe themselves. Borrowing abroad tends to vitiate the ability to pay indemnities, but this latter seems to have been the kernel of all plans heretofore proposed for financing these cotton shipments. In other words it was proposed that Americans should sell Germany cotton on long credits. This will no doubt be done in a very small way, but a much more acceptable way is to perfect a plan under which part of the credit (and practically all of the risk) can be assumed by another country.

GOVERNMENT PREPARED TO SELL FLOUR

The U. S. Grain Corporation is prepared to divert from its flour purchases to sell and deliver to wholesalers and jobbers straight wheat flour in one hundred forty pound jute sacks basis at ten dollars and twenty-five cents, delivered in carload lots on track in territory east of the Illinois and Indiana line and east of the Mississippi River from Cairo to the Gulf, and at ten dollars delivered in carload lots on track west of that line but not applying to Pacific Coast territory for domestic use.

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First National Bank, Guaranty Trust Company, and Lazard Freres Disavow Any Special Significance in Their Announcement, but Wall Street Interprets It Either as a Blow to or an Advance for Industrial Stocks Heretofore Under Discrimination in Favor of the Rails

ABOUT two years ago, when the stock market speculation has gone very positively into the industrial issues, local banks began to differentiate in their quotations for call money. They introduced the practice of quoting one rate for loans secured by good mixed collateral, that is to say, for loans based on about 60 per cent. railroad stocks and 40 per cent. industrials, and another and higher rate for loans secured entirely by the industrial shares. Such loans had been made for a long time before that, but the rate for the less well secured loans had not publicly been quoted.

Now, according to announcements made by the First National Bank, the Guaranty Trust Company, Lazard Freres, and others, this practice of two quotations is to be abandoned, at least so far as the institutions mentioned are concerned. It is confidently predicted by money brokers that others will follow this example and that, within a short time, the call money market will revert to its old custom of having only one basic rate.

Just what is the significance of this move is a matter of much debate among stock brokers, their clients, and, to a lesser extent, among bankers. The bankers who have taken the step insist there is no special significance attached to it. Everybody outside of the banks insists there is; that there must be, else it would not have been done. Some believe it means that industrial stocks have gained new dignity. Others contend that the move is in the direction of greater discrimination against unsatisfactory collateral. The bankers merely state that all loans they make, in the future as in the past, must be secured by "satisfactory collateral."

Those who profess to see something significant in this latest development, and they constitute about 95 per cent. of all the people concerned with Wall Street affairs, are divided into two groups; those who think the position of the industrial stocks has improved and those who think the industrials have lost caste. The bankers side with neither group.

POPULAR DEMAND SHIFTED

The first group argues that the stock market has been headed toward recognition of the industrial stocks of many years. In the beginning of real stock market activity, in the days of the early spectacular figures like the Vanderbilts and the Goulds, the railroads were the prime favorites. The railroads were in the making in those days and the speculative features were many. Industrials were almost unheard of and the stocks with the best market were the rails.

As marketability is supposed to be a prime consideration in figuring the worth of a stock for call loan collateral purposes, naturally the rails had the advantage. This theory holds that a bank or other lender on collateral must protect himself against the chance of loss by failure of the borrower to repay by loaning only on stocks which may be readily disposed of. Thus a stock which has an average daily turnover on the Stock Exchange of 50,000 shares is regarded as a better loaning medium than a stock which has a daily turnover of only 5,000 shares, assuming, of course, that all other considerations are equal. If a bank makes a loan on collateral, it likes to feel reasonably certain that, in the event of default by the borrower, it will be able to dispose of the collateral without sacrificing it. Hence the favor extended to stocks which are popular with the public.

But in recent years the popular demand for stocks has shifted away from the rails and into the industrials. So far as marketability is concerned, United States Steel common, the leader of the industrial issues, is indefinitely the superior of a prime railroad stock like Union Pacific, for the turnover in Steel frequently runs far ahead of 100,000 shares a day, sometimes to 300,000 or 400,000 shares in a busy market, while Union Pacific is thought to have enjoyed a busy day if 50,000 shares have changed hands. And Union Pacific is one of the few relatively active railroad stocks. Many others rarely see their total sales for a single day exceed 10,000 shares.

Industrials began to become popular in the market after the great period of industrial recapitalization, which started just after the Spanish-American

war, in 1898, and came to its greatest height in 1901, when the United States Steel Corporation was put together. There were other great industrial corporations started about that time, too. Amalgamated Copper was one of them. American Sugar and Refining was another highly popular stock. The big public service companies, like the Consolidated Gas of New York, and the Peoples' Gas, Light and Coke Company of Chicago, were favorites, and there was a long list of others.

However, these stocks dated, either as to creation or as to advent into popular favor, from not much further back than 1900, while the rails ran back into the early seventies, and the rails had the tradition. Not only did they enjoy the broader market, but there was a feeling that they represented more intrinsic value. A railroad had right of way, and rails, and rolling stock, and terminals, all of which represented a lot of money. The industrials, according to the popular idea, which, by the way, was entertained by bankers probably to a greater extent than by plain stock market operators, represented a good part of good-will, earning possibility, and expectations. These were nice things to talk about, but there was some question as to just how good they were when they were made collateral for loans.

So the bankers held to the idea that a stock market demand loan should be protected by an overwhelming proportion of railroad stocks. At the time of the 1907 panic the rule on demand loans was for about 70 per cent. of the collateral to be rail and 30 per cent. industrial. After the panic the industrials, steadily growing in favor, began to climb in banking esteem, and, by 1910 or 1911, a broker could put 40 per cent. of industrials, provided they were industrials of recognized worth, into his loan envelope without exciting the displeasure of his banker. But, until about two years ago, or maybe even a little less, this 60 per cent. rail and 40 per cent. industrial rule obtained. Then it was cut to a 50-50 basis, and so it remains now among banks which still discriminate.

Now, say those who claim equal status for the industrials, the bankers have at last realized that railroad stocks have gone out of style and that industrials make the real market. They point to the disfavor of the rails, due to the steady shrinkage in earnings and the loss of credit because of steadily falling net earnings in the face of steadily rising gross earnings, and then to the huge earnings industrial companies have enjoyed since the beginning of the war in 1914. "It is perfectly natural for the banks to recognize this," they say. "The only wonder is that they did not do it long ago."

TO EXERCISE DISCRIMINATION

But the opponents of this idea say that the banks are getting ready to discriminate against the great bulk of new industrial issues which have come out in recent years. So long as they quoted a loan rate on all industrial collateral, they were more or less under obligation to accept these unseasoned stocks. They charged more for industrial loans than for mixed loans and, for this reason, were expected to be more lenient than otherwise would be expected. By casting aside this preferential rate for mixed loans and the penalized rate for all industrials, the banks, the argument goes on, will be in better position to say what they will have and what they will not have. It is contended that their position will be more consistent and more logical if they demand simply that collateral be "satisfactory."

This argument does not hold particularly well, for it is a fact that the banks always have exercised a discrimination over the collateral offered them. It is nothing unusual for the loan officer of a bank, in going over the loan envelope of a broker, to order certain stocks out, to be replaced by others. That has been going on for years. Now, it would appear, this same practice is to be continued.

From the bank's point of view the abolition of the differential interest rate simplifies the business. Take the case of substitutions. A broker arranges for a mixed collateral loan. The loan, while a demand loan, subject to call from day to day, may run for a number of days. The broker may want some of the certificates put up as collateral for use and will make a substitution. Under the circumstances it is not always an easy matter

to keep the character of the collateral evenly divided between rail and industrial stocks. If there were only one rate and no discrimination between the two classes, this trouble would be obviated.

Again, there is the matter of lending the funds of correspondent banks. A bank in the West, say, carries a balance with a New York bank. This balance pays, maybe, 2 per cent. interest. When the call money market becomes active and the rate high, the interior bank will notify its New York correspondent to lend a certain portion of its balance in the call market. As the all-industrial rate is the more attractive, frequently it happens that the interior bank specifies that its funds are to be put out on all-industrial collateral. Not infrequently the New York bank may experience some difficulty in making the desired loan, and once in a while, a slip may be made and the money loaned on mixed collateral. That would bring forth a protest from the interior institution, whereas if there were but one class of call loan this would be avoided.

There are many other reasons why it is simpler for banks to deal in only one kind of call loans. Two classes mean a great deal more bookkeeping, and, on the whole, bankers are now coming around to the idea that the added trouble is not warranted. Admittedly, industrial stocks of the better class are as readily marketable as most railroad stocks. The demand for industrial loans exceeds the demand for mixed collateral loans. And the market rate will probably average out about the same for one class as for the two now existing. The bankers are convinced of this. It may mean that rates will travel over a slightly greater range, for it is believed that there will be a tendency for all loans to advance to the present all-industrial rate on the rise and to fall to the mixed collateral rate on the decline, but, over a fairly long period, it is expected that the average will be substantially what it is now.

Think the Brotherhoods Overstepped Themselves

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but there will of a certainty be objection to going above the latter figure.

There has been a suggestion made by representatives of some railroad executives that no fixed return shall be guaranteed in providing for rates, but that the legislation shall provide for a "fair return" upon the capital invested, the "fair return" to be determined upon from time to time by the Federal Reserve Board, which would, perhaps, be in the best position to make a conservative decision as to what the railroads should be granted. This suggestion has received consideration, but the program has not yet reached a stage where predictions can be made as to the final outcome.

It is possible that the outcry of the brotherhoods for the adoption of the Plumb Plan with its nationalization features will result in the granting to the workers more benefits under the proposed legislation than otherwise would have been included in legislation which Congress will adopt. But Congress is at present in a frame of mind to resent threats.

The nationalization feature as applied to the railroads has solidified opposition to such proposals for two reasons. First, it is the argument of the opponents of the idea that the passage of such legislation would place the employees in complete control of the railroads. Second, it is felt, as Senator Cummins stated soon after the Plumb Plan Leaguers first broached their proposals that it would mark the first step toward the nationalization of all industries and the coming of socialism, inasmuch as the workers, in control of the railroads, would be in a position to control other industries as well.

The feeling in Washington today, outside of the Plumb Plan League circles, is that the country is not ready for the introduction of such a scheme, and that if the brotherhoods, after failing to get their plan through the present Congress, see fit to carry the issue into the next Presidential election, they will not find the sentiment abroad for their program which they now predict.

The Coal Situation from the Operator's Point of View

An Elaborate Analysis by the Managing Director of the Wholesalers' Association Shows That Carrying Charges on Land Necessary for Future Development Makes Mining a Possibly Philanthropic Venture

By GEORGE H. CUSHING.

Managing Director, American Wholesale Coal Association

AN operator found an attractive deposit of coal in a new field. The coal lying north, east, and west of this tract was in good demand. Therefore he had plausible reasons for expecting a good demand for his coal, and for a rising price for his acreage. So he bought extensively into that field. After holding the land for a year he realized that the interest charges on the money invested in the idle land were becoming a heavy burden upon his purse, and hence upon the revenue of his established business. He decided to open a new mine on the new land that would develop enough tonnage to pay the interest charges on that land.

The question was how big a mine ought he to have if he wished merely to defray the carrying charges on his real estate. I tried to answer his question for him, but pad and pencil very speedily proved that an attempt to hold coal land in reserve until it is needed, and to pay the carrying charges—to say nothing of the taxes—is about the most expensive luxury that any coal operator ever indulged in.

The study developed many curious facts. Among other things, we learned that the carrying charges on the land which is necessary to support a modern mine are so heavy that a mine can reasonably expect to do nothing more than shoulder its own burden. In a word, land held in reserve, because of its future speculative value, has a tendency to "eat its head off" while its greater value is being developed. Both the operator and I were convinced that we were right, but it was a more difficult matter to convince others. To prove this point to all concerned I have spent many tedious hours lately over some calculations which, while involved and intricate, come out in the end in the form of a few tables of figures which any one can understand at a glance by merely running his eye down the column.

To begin the exposition of this subject at the logical starting point, it is necessary to draw a distinction between the amount of land which was believed was sufficient to support a coal mine twenty-five years ago and the land which is known to be necessary now to support a modern mine. By a modern mine, I mean one of those enormous af-

fairs such as the operators are developing in Illinois, those having a daily productive capacity of around 5,000 tons and with, accordingly, an annual production easily reaching a million tons. I know that the production of a million tons a year by one mine is considered to be abnormal. Such mines are classed as "freaks," because they are so out of line with the average mine. In the United States, according to the figures of the United States Geological Survey, the average mine actually produces about 150,000 tons a year.

You may say, therefore, that when I am basing my statements about carrying charges upon the situation of a mine which produces a million tons a year when the average of the United States is under 200,000 tons, I am judging the whole trade by the freaks within it, rather than by the plodding average. While it is true that I am paying a lot of attention to big mines and big acreages, my calculations include all sizes of mines, all sizes of acreages, and a wide range of the price of land. Thus the comparisons indicate clearly what venture is reasonably safe and which one is in danger. As a matter of fact, we have in operation today all conceivable sizes of mines supported by a wide range of acreage. The figures, therefore, are thoroughly representative. We have some mines which have a reserve acreage and an annual output such as grandfather was familiar with. Concurrently, we have a few of the big mines which have such an extraordinary output that they are called "freaks." These two classes of mines, when working side by side, show graphically the change which has come in mining methods in the last twenty or twenty-five years. That is, in the last generation it was customary for a coal mine to develop a moderate productive capacity and have a moderate amount of coal land in reserve. Thus, if it produced 100,000 tons of coal a year, and if it had in reserve 250 to 300 acres of coal land, its annual production would exhaust only ten or twelve acres a year. Therefore 250 acres would give it a life of easily twenty years.

INFLUENCE OF SPECULATION

Twenty-five years ago the hauling was done by mules. It was uncertain and slow. For this reason a single mine could work out only a small acreage. If it tried to work out a large acreage the hauling expense would be prohibitive. It was cheaper, therefore, to abandon the old shaft and the old tippie and start a new one than it was to continue the old shaft and tippie and pay the additional hauling expense while trying to reach the coal in a larger acreage. Today, however, the situation is

vastly different. Mule haulage has given way to electric haulage. The electric locomotive has been vastly improved, as have been all other mechanics of underground transportation. As transportation improved we have gotten away from reliance upon small acreage. We have come to tie larger and larger amounts of coal to a single mine.

When I became intimately associated with the industry, twelve years ago, it was believed that a thousand acres of coal land was a big territory for one mine to develop from one shaft. Since then I have seen acreage increase, first to 2,000 and later to 4,000, which is now considered the proper figure. Today I hear of mines that are acquiring 6,000 acres. Their owners consider that to be the proper acreage necessary to support the modern equipment for the proper preparation of coal.

As the amount of acreage which is tied to a single shaft increases, the production of coal through that shaft must also increase. That has happened. That is, twenty-four years ago a big mine was considered to be one which produced 500 tons a day. The production increased steadily until a "big mine" was considered to be one which produces 750 tons a day, then 1,000 tons, then 1,500, and then 1,800 to 2,000 tons a day. Ten years ago it was an extraordinary mine which produced more than 2,500 or 3,000 tons a day. In the last seven or eight years the production records have risen sharply. I remember one mine which within ten years was set down as a conspicuous failure because it set out to produce 3,500 tons a day, when every one said it could not be done. Today, however, a 3,500-ton mine is relatively small. I recall that seven years ago I stood by a shaft, watch in hand, timing the hoists. I told the operator that he would never be able to increase the production of that mine beyond 3,200 tons a day; his hoist was not fast enough. He laughed at my incredulity, and a few years later he put into my hands a performance sheet of that same shaft which showed that he had produced in one day more than 5,200 tons.

Thus the increased production of the mine per day has modified to a very large extent the burden of the carrying charges on the increased acreage which is now attached to each mine. However, it does not completely offset the burden. This is so because the life of the early mine was figured at twenty years, whereas the life of a modern mine is figured at between forty and fifty years. Thus, while the daily tonnage has been growing the prospective life of the mine has been multiplied by two or two and a half. This means that the land tied to the mine has been multiplied by ten or even twenty or twenty-five. The multiplication of land

TABLE NO. 1

Carrying Charges on Coal Land Supporting Active Mines, Gross Tonnage Produced and Estimated Profits for First Five Years

Acreage Owned.	Price Paid Per Acre.	Total Value.	Interest, %.	Tonnage First Year.	Gross Profit First Year.	Tonnage Second Year.	Gross Profit Second Year.	Tonnage Third Year.	Gross Profit Third Year.	Tonnage Fourth Year.	Gross Profit Fourth Year.	Tonnage Fifth Year.	Gross Profit Fifth Year.	Total Gross Profit.	Total Carrying Charges.
250	\$10	\$2,500	6%	11,250	\$1,125	46,250	\$4,625	58,250	\$5,825	76,000	\$7,600	100,000	\$10,000	\$25,000	\$750
250	50	12,500	750	11,250	1,125	46,250	4,625	58,250	5,825	76,000	7,600	100,000	10,000	50,000	3,750
250	100	25,000	1,500	11,250	1,125	46,250	4,625	58,250	5,825	76,000	7,600	100,000	10,000	50,000	7,500
500	25	12,500	750	15,000	1,500	60,000	6,000	75,000	7,500	100,000	10,000	150,000	15,000	69,750	3,750
500	100	50,000	3,000	15,000	1,500	60,000	6,000	75,000	7,500	100,000	10,000	150,000	15,000	69,750	15,000
500	200	100,000	6,000	15,000	1,500	60,000	6,000	75,000	7,500	100,000	10,000	150,000	15,000	69,750	30,000
500	500	250,000	15,000	15,000	1,500	60,000	6,000	75,000	7,500	100,000	10,000	150,000	15,000	69,750	75,000
1,000	50	50,000	3,000	25,000	2,500	75,000	7,500	150,000	15,000	270,000	27,000	300,000	30,000	145,000	15,000
1,000	100	100,000	6,000	25,000	2,500	75,000	7,500	150,000	15,000	270,000	27,000	300,000	30,000	145,000	30,000
1,000	250	250,000	15,000	25,000	2,500	75,000	7,500	150,000	15,000	270,000	27,000	300,000	30,000	145,000	75,000
1,000	500	500,000	30,000	25,000	2,500	75,000	7,500	150,000	15,000	270,000	27,000	300,000	30,000	145,000	150,000
2,000	75	150,000	9,000	40,000	4,000	90,000	9,000	200,000	20,000	300,000	30,000	400,000	40,000	198,000	45,000
4,000	100	400,000	24,000	75,000	7,500	200,000	20,000	350,000	35,000	500,000	50,000	700,000	70,000	305,000	120,000
6,000	150	900,000	54,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	270,000
12,000	150	1,800,000	108,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	540,000
20,000	150	3,000,000	180,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	900,000
6,000	250	1,500,000	90,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	450,000
12,000	250	3,000,000	180,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	900,000
20,000	250	5,000,000	300,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	1,500,000
6,000	500	3,000,000	180,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	900,000
12,000	500	6,000,000	360,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	1,800,000
20,000	500	10,000,000	600,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	3,000,000
6,000	750	4,500,000	270,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	1,350,000
12,000	750	9,000,000	540,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	2,700,000
20,000	750	15,000,000	900,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	4,500,000
6,000	1,000	6,000,000	360,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	1,800,000
12,000	1,000	12,000,000	720,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	3,600,000
20,000	1,000	20,000,000	1,200,000	75,000	7,500	250,000	25,000	500,000	50,000	750,000	75,000	1,000,000	100,000	400,000	6,000,000
100,000	200	20,000,000	1,200,000	500,000	50,000	1,000,000	100,000	2,000,000	200,000	4,000,000	400,000	6,000,000	600,000	2,550,000	6,000,000
250,000	500	60,000,000	3,600,000	500,000	50,000	1,000,000	100,000	2,000,000	200,000	4,000,000	400,000	6,000,000	600,000	2,550,000	18,000,000

has been faster than production or revenue. It is the latter fact which is the determining one. It measures the burden of the carrying charges which must be paid by the coal extracted. When the burden of carrying charges grows faster than the revenue, clearly the profitability of the venture is in danger.

Another very vital thing is the influence which speculation in coal lands has had, and is having, upon the recorded values of certain acreages. Every one knows, of course, that as part of the coal land is worked out the surrounding acreage becomes worth more and more money. That is a natural law which cannot be set aside. Thus, as we work out part of the coal in popular fields the value of the land which remains has a natural tendency to increase. Because the exhaustion of popular coals is alarmingly rapid, the rise in land values is quite sharp, even without the presence of any speculative element. Unfortunately, however, the speculative element has accounted more for the rise in coal values than has the exhaustion of portions of the acreage. We are all familiar with concrete instances of coal land speculation which have resulted in boosting the price on all the coal land in a certain field. For example, we all know of cases where when a railroad line was built into a coal field the railroad officials bought up all the available coal land immediately adjoining the railroad and made fortunes by selling that land at high prices. We all know of conspicuous examples where land speculators have bought large parts of valuable coal fields and have sold them at higher prices, making enormous fortunes.

BURDEN OF CARRYING CHARGES

To make it more concrete: Fifteen years ago a block of 200,000 acres of coal land was put into my hands for sale. It was to be acquired—being then under option—at an average price per acre of between \$8 and \$9. It was all sold to a speculator and has since changed ownership three times. I doubt very much if a single acre of it could be bought today for less than \$500. Indeed, if any one should sell that land for less than that price he would be accepting less than its reasonable current market value. The point of it all is: If you increase the selling price of the acreage, and if you increase the amount of acreage which must be held in reserve to support a modern mine, you increase automatically and double and treble the burden of the carrying charges on that land. To pay that carrying charge, it is not enough if you merely increase the production of the mine; you have also to increase the margin of profit per ton of coal produced. Otherwise you are going to come out of your transaction with a considerable loss. It is to measure the possibilities of loss that the table which accompanies this article was compiled.

It will be seen by referring to the subjoined tabulation, called Table No. 1, that I have been extremely liberal with the mine owner, both as to the measure of his profit and as to the rate of development of tonnage by a new mine. Indeed, I have given the operator both profit and a rate of development which he never gets in fact. For example, I have assumed that even the "entry" coal, or that which is produced while the mine is passing

through the first stages of development, will yield the operator a profit of 10 cents a ton. On the contrary, every coal man knows that this "entry" coal usually is sold at a loss. However, I have assumed a profit of 10 cents a ton, that he may not complain about my figures. I have assumed—with mines small and large alike—that five years must elapse between the date of opening a mine and the day when it reaches full development. That period is too long for a small mine. It is about right for a big one. Still, the figures run naturally so much in favor of the small mine I do not want the large ones to say I was unfair. Therefore I handicapped the small miner.

I have assumed that in the third and fourth years under development the average profit of the operator will be 15 cents a ton. This is extremely liberal, everything being considered. I have assumed that in the fifth year—or at the time the mine finally reaches full development—that the net margin over operating costs is going to be 25 cents a ton. I have even dared to assume that that is to be the average net margin of the operator during the life of the mine. Every coal man knows that his business has never yielded consistently a profit of 25 cents a ton, and he has reason to believe that it will be a long time before it does. Nevertheless, to be conservative and fair to the landowner, I have assumed a net margin throughout the life of the mine of 25 cents a ton. Also, in estimating the rate of development, I have assumed a fairly large production the first year and a steady and considerable increase in production each succeeding year. I realize that my estimated growth is faster and steadier than is ordinarily the case. But, with being quite liberal in all estimates having to do with earnings, I have adhered strictly and rigorously to the unalterable facts as to the cost of coal land and the resultant interest charges. When I offset one against the other it proves to be a terrific struggle for a coal mine to pay the carrying charges on the land necessary to support it. It proves absolutely impossible for one going mine to carry, at modern prices for land in modern acreages, the fixed charges on the land necessary to support a possible mine to be developed later. When it comes to the matter of burdening one going coal mine with more land than is necessary for a second one, the carrying charges become prohibitive, even though we concede that consistently it is going to enjoy a profit as high as 25 cents a ton.

It is not necessary to go into an elaborate analysis of the figures themselves. They tell their own story. However, it should not be lost to sight that I have concerned myself with nothing but the carrying charges—the interest on the money actually invested in the coal land. I have consciously left out of this calculation any need to pay taxes. I have ignored them, even knowing that for some years they will probably be as heavy as, if not indeed heavier, than the carrying charges themselves. I ignored taxes because I want to concentrate on the cost of carrying unproductive coal land. Also, and for the same reason, I have left out of consideration all question of interest on the money invested in the plant and development work necessary to get out the coal. Yet the interest charges on money invested in plant and development work are almost

equal to the carrying charges on the land itself. That is to say, it is customary to figure that for every dollar an operator invests in coal land he invests another dollar in plant and development work. If the plant costs dollar for dollar with the acreage, then, of course, the carrying charges on the plant will be dollar for dollar with the carrying charges on the land. I have left that out of consideration also. As a matter of fact, nothing is considered in this tabulation except merely the interest charge on the money invested in the land.

COST OF RESERVE LAND

The figures in Table No. 1 indicate that the smaller the mine and the less the land held in reserve the safer, relatively, is the operator. They indicate that the limit of real safety is reached when a half-million-ton mine is supported by 2,000 acres of coal land bought at \$100 an acre or less. The figures indicate that when the operator gets beyond that point he is moving rapidly into danger. And his danger is proportioned exactly to the amount of land which he holds in reserve.

The striking fact to consider is that a modern mine requires a reserve of 6,000 acres of land to allow it to live safely through the possible life of its plant and development. If this land were bought at the going price—namely, \$150 an acre—and if the plant costs approximately as much as the land, then the operator has, according to the figures, a gambling chance of making a little money. He can never, according to these figures, make a profit above all charges which I consider to be commensurate with the amount of money invested and the risk of any coal mining venture. Still, it is quite common for an operator with a large modern mine and with approximately \$1,500,000 to \$2,000,000 invested to hold in reserve enough land to duplicate his production. That is, having a good mine and good coal, he expects his business to grow. When it does grow he wants to be ready and able to expand. While waiting for the demand to come he wants to pay the carrying charges on the land out of the profits of the one mine actually in operation. The figures indicate that he may be able to pay the full carrying charges out of his earnings, but the chances are he will not make a dollar of profit.

But when it comes to buying up the coal land—as a matter of protection—in an entire field, and then trying to pay the carrying charges on that land from any conceivable small development, the enterprise is clearly out of the question. The last few lines of figures in Table No. 1 will show how impossible it all is. I realize that what I here say cannot be done is and has been a common practice in the trade. But the figures say it is a practice which is not supported by either common sense or good financing.

If carrying charges on unproductive coal land are such an important item, with coal land values so low as they are today, what is there ahead of the coal business when land values rise to the point which they will reach in another ten or twenty years? Before answering that question I want, in a future article, to present further facts and figures on other phases of the question.

Are We to Have and to Keep an American Merchant Marine?

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and continuous orders. Our shipyards certainly cannot compete with other nations unless they know what to expect in the way of support.

3. What is to be done to man our ships? With the war over there is little to tempt the really able young American to become a seaman. He can get better wages ashore than could possibly be paid upon the most extravagant basis at sea, even though the accommodations for ordinary seamen are now such as the Prince of Wales might be content with; clean, roomy, sanitary quarters with admirable plumbing on all the new ships which I saw at Hog Island. But we shall never man our ships sufficiently, except in the higher grades of the service, by leaving the matter purely to the choice of our youth. The universal training bills now being introduced should include provision for a certain amount of service in the merchant marine as a part of the naval reserve. Mr. Furuseth and other men trained before the mast have a natural distrust of "sailors grown in cabbage gardens," but they are not the best judges. There is nothing in the service of a deckhand today to require a three years' apprenticeship; and training schools for seamen, with a certain period of actual service, would go far to solve our prob-

lem. But I share none of Mr. Furuseth's distrust of "foreigners" in our marine, provided they are willing to become American citizens. America is still the land of opportunity, and it ill-becomes Mr. Furuseth and his friends of foreign birth to sneer at foreigners in our merchant service.

4. Hog Island—one of the great marvels of the war—the most splendid gesture of defiance made by us to the piratical U-boats. Hog Island was conceived to meet a special and overwhelming need. It is a stupendous piece of engineering, has a wonderful organization, and, after its work is done for the Shipping Board, will make the finest conceivable port for the City of Philadelphia. No city in the world could hope for a finer terminal for shipping than this is the nucleus of. It should be treated as a national asset.

5. A system of accounting, of the most rigorous character, should at once be established to show the comparative cost of building all types of ships in labor time. No one really knows what ships cost. The ship builders welcomed the co-operative methods whereby each yard profited (theoretically) by the results achieved in other yards. A Government-backed shipping industry could profit by co-operative methods and by studies of foreign methods.

6. Labor should be assured of the most

fundamentally fair treatment, but as rigorously denied the opportunity to play dictator. We are not advocating a merchant marine for the benefit of ship builders, or ship operators or the masters, mates, and pilots, or the International Seaman's Union. Labor must cease to act toward the Seamen's act as if it were the Ark of the Covenant, sacred from the profane touch of capitalists, Congress, or the general public. Every provision of the Seaman's act which makes for justice, fair dealing, and proper pay should be retained. Other provisions, which merely hamper commerce and help to strengthen union labor organizations, may well be scrutinized and changed.

While the world is busy over the results of the Peace Congress and the threat of brotherhood operation of railways, it must not forget that the future prosperity of Americans, of high and low degree alike, depends in no small measure upon our getting and keeping in effective operation the much talked of, much vaunted, but not yet built, merchant marine. We are told that already 40 per cent. of American commerce is being carried in American bottoms. What proportion of that 40 per cent., I wonder, is military goods and munitions?

The man who lies to another man is probably a knave; the man who lies to himself is certainly a fool. Let us not lie to ourselves about this shipping of ours, but take precious good care that we get it.

Forces Swaying Stocks and Bonds

Stocks

THE most severe decline that the stock market has had this year came last week in conjunction with demands for Government ownership of the railroads by the railroad employees. There had been a lack of strength during the latter days of the preceding week, and conditions became decidedly worse at the opening of last week. The decline started in the railroad group and quickly spread to the industrials, until the whole market was sliding rapidly downward. Professional traders were quick to take advantage of the situation, and the decline was hurried along by extensive short selling. There was a recovery on Tuesday and Wednesday, when another selling wave hit the market and many issues lost a large proportion of the gain which they had made during the bull market. Some of the rails, several of them among the so-called investment group, touched their low for the year.

During the last two days of the week prices recovered. The address of President Wilson to Congress was construed as highly favorable, especially in that part which deprecated talk of strikes.

Ajax Rubber Off 4—Having enjoyed a big advance during the bull market, the stock was vulnerable to selling pressure.

Allis-Chalmers Declines 5 1/4—Long stock was liquidated when the market broke at the first of the week.

American Agricultural Chemical Off 2 1/2—The stock bore up well in the face of a falling market, recovering nearly half of its loss before the close of the week.

American Beet Sugar Declines 5—The issue was under pressure, due to talk of regulating food products by the Government.

American Bosch Magneto Loses 6 1/2—The stock fluctuated violently, the decline amounting at one time to approximately 15 points.

American Can Off 4 1/4—The close relation of the company to the food stocks caused a sympathetic decline.

American Car & Foundry Gains 11 1/2—This issue was one of the strongest features of the market, moving up steadily when values elsewhere were breaking. There were reports of favorable news in regard to dividends.

American Cotton Oil Declines 4 1/2—The stock has been listed among the food shares and declined in sympathy with the weakness in that group.

American Hide & Leather Off 8 1/4—There was talk of leather products coming under Government regulation.

American Hide & Leather Preferred Loses 8 3/4—The issue was moderately active, some short selling being combined with the liquidation of long stock.

American Ice Off 8—This former speculative favorite met with little support when the market broke.

American International Declines 7 1/4—The stock was offered freely on the way down by those who had held it for speculative account.

American Linseed Up 1/4—This was one of the few so-called food stocks which managed to regain more than its loss in the market break.

American Smelting & Refining Loses 5 1/4—There was extensive selling of the issue despite the fact that the copper situation has improved.

American Steel Foundries Off 3 1/4—Weakness of the market caused the liquidation of long stock.

American Sugar Declines 4—The decline was brought about by the discussion of means for regulating food products.

American Sumatra Tobacco Off 9 1/2—Speculative holdings were thrown on the market freely in the break last week.

American Tobacco Loses 15—The company announced the resumption of cash dividends in place of scrip. The decline was in sympathy with the general market movement.

American Woolen Declines 9 1/4—This issue suffered from the agitation to control commodity prices.

American Writing Paper Preferred Off 6 3/4—Speculative holdings were liquidated in an endeavor to retain profits made in the recent advance.

Anaconda Loses 5 1/4—The copper situation shows improvement, but the stock suffered in the general decline of the week.

Associated Oil Off 3 1/4—A moderate turnover caused a recession in the weakened state of the market.

Atchison Loses 5 1/4—The Brotherhood demand for Government ownership broke rail prices.

Atlantic Coast Line Off 3 1/4—There was moderate selling in view of the uncertainties of the railroad situation.

Atlantic, Gulf & West Indies Declines 8 1/2—The market weakness was a contributing factor to the decline.

Baldwin Locomotive Off 4 1/4—There was heavy selling pressure exerted against this speculative favorite, but there was a good recovery at the last of the week.

Baltimore & Ohio Down 3 1/4—The threat of Government ownership as advocated in the Plumb bill caused a recession.

Barrett Company Off 9 1/4—This speculative favorite turned decidedly weak in the falling market.

Bethlehem Steel Declines 11 1/2—Bear pressure was exerted against the steels and declines were registered throughout the group.

Bethlehem Steel "B" Off 7 1/4—Trading in this issue was on a heavy scale, the stock being offered down in repeated bear attacks.

Brooklyn Rapid Transit Down 3—The strike on the company's lines caused some liquidation of holdings.

Booth Fisheries Lose 2—This issue held moderately well, being apparently ignored by the professional short sellers.

Brown Shoe Off 12 1/2—The proposal to regulate commodity prices as related to the cost of living caused the decline.

Burns Bros. Down 11 1/4—President Wilson recommended the control of fuel in his message to Congress.

Butte & Superior Copper Loses 3 1/4—The stock declined in sympathy with weakness in the leading mining shares.

Caddo Oil Off 7 1/4—The decline was a natural sequence to the rise which has taken place.

California Packing Off 2 1/4—Regulation of food products by the Government was a depressing factor.

Central Foundry Declines 5 1/2—A moderate turnover sufficed to cause a recession in the weak market.

Canadian Pacific Off 1/4—The stock was strong on investment buying, even though American rails were decidedly weak.

Central Leather Down 15 3/4—The Government proposal to regulate prices caused liquidation of speculative holdings.

Cerro de Pasco Off 7—There was a hurried disposal of long stock when the market broke.

Chesapeake & Ohio Declines 7 1/2—The threat of Government ownership by the brotherhoods depressed values.

Chandler Motors Lose 14 1/2—There was moderate selling of this stock, but the decline was heavy, due to the weakened technical position.

Chicago & Great Western Preferred Off 3—The stock reacted on the unfavorable railroad developments.

Chicago & Northwestern Down 6—There was moderate liquidation of some investment holdings.

Chile Copper Loses 2 1/4—The issue was weak despite a better condition prevailing in the copper industry.

Colorado Fuel & Iron Off 3 1/2—Some speculative long stock was sold in the market break.

Columbia Gas & Electric Declines 1 1/4—This issue held up well when the market was declining sharply.

Colorado & Southern Off 2 1/4—Low-priced rails have been bought for speculative account during the latter part of July, and these holdings were liquidated on the unfavorable railroad developments.

Continental Can Down 8 1/4—The stock has had a big rise and was subjected to bear pressure.

Corn Products Declines 1/4—The stock was weak with the other food shares in the early trading, but recovered when speculative interest revived. Dividend rumors continue to be circulated.

Cuban-American Sugar Loses 5 1/4—There was some selling by investment holders of the stock.

Delaware & Hudson Gains 2—This issue moved in marked contrast to the railroad group, the stock looking cheap to investors.

Delaware, Lackawanna & Western Off 9 1/4—There were heavy sales of this investment issue, due to unfavorable railroad developments.

Endicott-Johnson Declines 10 1/4—The Government regulation of prices of commodities was an influencing factor in the decline.

Erie Off 1 1/4—There was moderate liquidation of the low-priced rails due to the brotherhood demands.

Famous Players-Lasky Off 8 3/4—The stock was disposed of by speculative holders who wished to save profits.

Federal Mining and Smelting Down 6—A moderate turnover in this issue sufficed to cause a sharp reaction.

Fisher Body Gains 2—This was one of the strong issues. Although it suffered a reaction it recovered quickly. The turnover was moderate.

Gaston Williams & Wigmore Off 3 1/2—The company is reported to be enjoying large profits but there was moderate selling of long stock during the week.

General Cigar Declines 8—This speculative favorite was subjected to heavy bear pressure.

General Motors Off 5 1/4—Considering the big advance the stock has had it held up well in the face of a falling market.

Goodrich Loses 2—The company is said to be enjoying large profits and while the issues declined during the break it recovered well toward the close of the week.

Great Northern Preferred Off 6—The break in this investment issue was explained only by the threat of Government ownership.

Greene-Cananea Copper Loses 3 1/2—The unsettled Mexican situation was a factor in the decline.

Gulf States Steel Declines 5—The stock was not

Bonds

THE bond market last week was what might be termed or characterized as irregular and spotty, with prices in most of the issues dropping to new low levels. The Liberty and foreign issues were very actively dealt in, as were the rails, which were under pressure practically all the week, on account of the demands of the railroad brotherhoods for the nationalization of the roads. A majority of the industrial issues were in good demand, while the tractions showed considerable irregularity, particularly during the latter part of the week, when a general strike was declared by the employees of the Brooklyn Rapid Transit system. Municipal bonds were comparatively quiet all the week.

Offerings to the investing public of new corporation issues continue on a large scale and at very attractive prices. The most important of these last week was the successful offering, all the notes having been sold, by a syndicate composed of the Bankers Trust Company and Bernhard, Scholle & Co. of New York and the Wachovia Bank and Trust Company of Winston-Salem, N. C., of \$15,000,000 three-year 6 per cent. gold notes of the R. J. Reynolds Tobacco Company, due Aug. 1, 1922. The notes, which were offered at 100 and interest, are redeemable in whole or in part at the option of the company on any interest date upon thirty days' notice at 102 and interest for notes then having two years or more to run; 101 and interest for notes then having one year or more to run, but less than two years to run, and 100 1/2 and interest for notes then having less than one year to run.

The Waltham Watch Company sold an issue of \$3,000,000 five-year 5 per cent. gold notes for the purpose of reducing its floating debt, to the National City Company, F. S. Moseley & Co., and the First National Corporation of Boston, who offered them to investors at 99, yielding about 6.25 per cent. The company is the largest manufacturer and distributor of high-grade watch movements in the world, being in successful operation since 1853. The notes are a direct obligation of the Waltham Watch Company and the only funded debt it has outstanding and in the hands of the public. In a statement issued by the company it is said that its average net income in the last five years had been more than \$750,000 annually.

Halsey, Stuart & Co., Inc., of New York and Chicago and McCoy & Co. of Chicago offered to the public last week \$1,375,000 first mortgage five-year 6 per cent. gold bonds (Series "A") of the Central Power Company, due July 1, 1924, at 94.85 and interest, yielding over 7.25 per cent. The Central Power Company, through its own distribution system or by long-term contracts running well beyond the life of these bonds, supplies electricity for light and power to some thirty-one cities and towns in Eastern Nebraska, centering about Grand Island and Kearney. It also supplies Grand Island with ice and Kearney with gas. In 1915 the aggregate population served directly or indirectly in these cities and towns was 51,930. In addition it supplies electricity for power and lighting purposes to a number of ranches reached by its transmission lines.

The National City Company of New York City offered to investors \$4,000,000 Susquehanna Silk Mills serial 6 per cent. gold notes maturing April 1, 1922 to 1925, inclusive, at prices to yield 6% to 6% per cent. Three-fourth of the proceeds of this issue is to be used to purchase raw materials and supplies, and the other one-fourth to complete construction of new buildings and to purchase new equipment. The earnings available for interest and Federal taxes for the year ended Dec. 31, 1918, were equal to 6.49 times the interest charges on these notes.

Liberty Loan Issues—The fourth 4 1/4s were the most active during the week, heavy turnovers being made at around 93.50 or better, although the bonds, sold at low as 93.06 on Friday. The third 4 1/4s were also heavily dealt in around 94.80 to 94.94.

Industrial Convertible Issues Active—Convertible industrial issues continue to attract considerable attention, especially those bonds convertible into stocks actively traded in. For some time now the Wilson & Co. convertible 6s have been very popular, selling about par, until Friday last, when they took a drop to 95%. For the last month or so they have been selling up to around 104%. The convertible feature in these bonds and other industrial issues, of course, attract the investor, as it not only gives the bond a speculative value, but, under certain conditions, has a tendency to tempt the holder to exchange his bond for stock, thereby reducing the funded debt of the company. The Wilson & Co. 6s are convertible from and after Dec. 1, 1920, into common stock of the company at the rate of 100 shares of stock for each \$1,000 bond. Other convertible issues that have been actively dealt in lately have been the Chile Copper collateral trust

Stocks

Continued from Page 172

active but declined in sympathy with the weakness throughout the general list.

Inspiration Copper Loses 3 1/4—There was some heavy liquidation of long stock, which, combined with short-selling by professionals, caused a recession.

Interborough Consolidated Preferred Off 6 1/4—The unsettled traction situation was a contributing factor.

International Harvester Declines 7—There was liquidation of some investment holdings.

International Paper Off 5 3/4—The stock has been moving into speculative hands and was hurriedly liquidated when the market broke with a subsequent recovery of a part of the loss.

International Nickel Down 2 1/4—Earnings are not on as favorable a basis as at this time last year.

Kansas City & Southern Loses 2 1/4—The stock suffered from the decline which affected all of the low priced rails speculatively held.

Kelly-Springfield Tire Off 2 1/4—Supporting buying came into this stock and checked a decline which was heavy, causing a subsequent recovery.

Keystone Tire & Rubber Down 15 1/4—The issue was disposed of freely by speculative holders.

Lackawanna Steel Off 4—All of the steel shares were under bear pressure during the week.

Lehigh Valley Declines 2 1/4—The stock was disposed of on a moderate scale by timid holders who feared developments in the railroad situation.

Liggett & Myers Gains 6 1/2—Investment buying on a very moderate scale moved the issue forward.

Loose-Wiles Biscuit Off 3—There was a moderate disposal of long holdings when the market turned weak, the lack of bidding for the shares causing a pronounced decline.

Maxwell Motors Off 5 1/4—The stock has been moved up on speculative buying and declined sharply when the market turned weak. Announced plans for the merger with Chalmers appeared to be a contributing factor.

Mexican Petroleum Declines 14—Speculative long stock was disposed of freely when price values broke sharply.

Midvale Steel Off 2 1/4—Bear pressure was exerted against this issue throughout the week.

Mercantile Marine Off 4 1/4—Speculation has been rampant in this issue, and there was hurried disposal of long stock, which brought about a recession.

Missouri Pacific Down 5 1/4—This low-priced rail was a favorite with speculators a few weeks ago, and the unfavorable railroad developments caused a big selling move.

National Biscuit Off 4—On only a moderate turnover the issue declined in sympathy with weakness in the other food shares.

National Lead Loses 5 1/4—The stock was vulnerable to selling pressure, due to the sizable advance which has taken place.

New York Air Brake Off 11 1/4—Moderate pressure served to carry the price down sharply.

New York Central Declines 5 1/4—The decline was predicated on no other reason than the threat of Government ownership.

New York Dock Off 4 1/2—The technical position of the stock was weak.

New Haven Loses 5—The issue was quite active and under bear pressure.

Norfolk & Western Down 4—This stock was traded in on a small scale, but declined in sympathy with weakness in the other rails.

Northern Pacific Off 5 1/4—The stock was nearly 16 points under its high for the year, there being pronounced selling for short account.

Ohio Cities Gas Loses 3—This oil stock, which has been one of the speculative favorites, was under heavy pressure by the professionals.

Pan-American Petroleum Off 8 1/4—Trading was on a large scale, the position of the stock having been weakened by the substantial advance which had taken place in recent weeks.

Pennsylvania Railroad Down 3 1/4—This rail held well against the weakness in the railroad group. Speculation in this standard issue is apparently very limited.

Pierce-Arrow Loses 4 1/4—The stock was under pressure by the professional element, although there was some liquidation of long stock.

Pittsburgh & West Virginia Off 1—The stock dropped to its low of the year on a moderate turnover, with a subsequent recovery.

Reading Declines 8 1/4—This railroad favorite touched its low for the year in the break of last week, heavy pressure being exerted against it in the market break.

Royal Dutch (New York) Loses 9—This was another stock which touched its low for the year during last week's break. There was a big disposal of speculative holdings on the way down.

St. Louis & San Francisco Off 4 1/4—This has been one of the speculative favorites among the low-priced rails, and was subjected to bear pressure by the professionals.

Sears-Roebuck Declines 7 1/4—There was a moderate disposal of investment holdings.

Sinclair Oil Down 5 1/4—This issue receded in the face of bear attacks.

Southern Pacific Off 5 1/4—This issue had a break of about 10 points, but recovered part of the loss on some good buying that came into the market at the close of the week.

Stromberg Carburetor Declines 10 1/2—The stock has been fluctuating widely and had had such a big advance that it was vulnerable to attack.

Stutz Motor Loses 6 1/4—The motor shares which

have had big advances were sold hurriedly when the market started to break in an effort to save paper profits.

Texas & Pacific Down 13 1/4—There was heavy short selling of this issue.

Texas Company Off 11 1/4—There was a disposition on the part of the public to dispose of the oil stocks.

Tobacco Products Declines 5 1/4—This issue was under bear pressure throughout the week, some short covering accounting for the upturn at the close.

Union Pacific Off 7 1/2—The trading in this stock was on a moderately heavy scale, a low for the year being touched at 119 1/4, from which there was a recovery of nearly 6 points. The railroad situation was a governing factor in the decline.

United Cigar Stores Down 21—Speculative holdings were disposed of at sacrifice prices in the falling market.

United States Food Products Decline 4 1/2—The stock broke in sympathy with the weakness in other food shares created by the proposal of Government regulation.

United States Rubber Gains 1 1/2—The stock declined early in the week, but rebounded quickly when announcement was made that dividends would be started at 8 per cent. in October.

United States Steel Off 5 1/4—This issue was a target for the short seller and declined despite a favorable earnings statement and an increase in unfilled tonnage orders.

Utah Copper Declines 4 1/2—Earnings of the Porphyry group showed improvement in the second quarter, but the stock could not stand up against the selling in the opening days of the week.

Wilson & Co. Loses 12 1/4—Government investigation of the packing industry was a contributing factor.

Stocks—Transactions—Bonds

Week Ended Aug. 9

STOCKS. SHARES

	1919.	1918.	1917.
Monday	1,882,410	267,620	423,081
Tuesday	1,809,750	236,551	421,300
Wednesday	1,331,850	155,762	450,473
Thursday	1,705,920	158,581	536,580
Friday	2,050,950	318,297	453,819
Saturday	622,305	221,500	156,565

Total week. 9,463,185 1,358,381 2,647,818
Year to date 184,192,905 83,326,620 118,049,708

BONDS. PAR VALUE

	1919.	1918.	1917.
Monday	\$13,540,800	\$5,732,500	\$2,921,500
Tuesday	11,916,500	6,425,000	2,843,500
Wednesday	9,311,100	6,571,000	2,961,000
Thursday	10,263,650	6,110,500	3,081,000
Friday	6,520,800	7,781,000	2,610,500
Saturday	Ex. closed	3,512,000	1,277,000

Total week. \$96,250,050 \$36,115,000 \$15,694,500
Year to date 1,951,532,489 919,813,000 595,540,950

In detail the bond dealings compare as follows with the corresponding week last year:

	Aug. 9, '19	Aug. 10, '18	Changes.
Corporations.....	\$10,761,000	\$3,293,000	+ \$7,468,000
Liberty	52,435,450	27,415,500	+ 25,219,950
Foreign	2,781,600	5,246,000	- 2,464,400
State	10,000	119,500	- 109,500
N. Y. City	60,000	61,000	- 1,000

Total, all. \$96,250,050 \$36,115,000 + \$30,115,050

Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High.	Low.	Last.	Ch'ge.	Last Yr.
Aug. 4	61.26	62.15	62.49	-2.74	60.66
Aug. 5	61.87	60.28	61.13	-1.36	60.60
Aug. 6	62.18	61.06	61.60	+ .56	60.75
Aug. 7	61.89	60.24	60.28	-1.41	60.80
Aug. 8	60.29	58.58	59.56	-1.72	60.90
Aug. 9	60.97	60.13	60.68	+1.12	61.18

TWENTY-FIVE INDUSTRIALS

	High.	Low.	Last.	Ch'ge.	Last Yr.
Aug. 4	112.05	107.32	107.90	-5.39	83.18
Aug. 5	108.72	105.55	107.44	- .46	83.24
Aug. 6	110.97	107.38	110.68	+3.28	83.83
Aug. 7	111.29	105.41	106.07	-4.61	82.94
Aug. 8	108.08	103.06	106.64	+ .57	83.37
Aug. 9	109.70	107.85	109.05	+2.41	83.61

COMBINED AVERAGE—FIFTY STOCKS

	High.	Low.	Last.	Ch'ge.	Last Yr.
Aug. 4	88.15	84.73	85.19	-4.02	71.92
Aug. 5	85.29	82.91	84.28	- .91	71.92
Aug. 6	86.57	84.22	86.18	+1.90	71.79
Aug. 7	86.59	82.82	83.17	-3.01	71.87
Aug. 8	84.18	81.27	83.10	- .07	72.13
Aug. 9	85.33	83.99	84.86	+1.76	72.39

Bonds—Forty Issues

	Close.	Net Change.	Same Day 1918.
Aug. 4	76.56	- .19	76.58
Aug. 5	76.25	- .31	76.54
Aug. 6	76.13	- .12	76.56
Aug. 7	76.10	- .03	76.61
Aug. 8	75.91	- .19	76.54
Aug. 9	75.91	- .00	76.57

STOCKS—YEARLY HIGHS AND LOWS—BONDS

—50 STOCKS.—				—40 BONDS.—			
High.	Low.	High.	Low.	High.	Low.	High.	Low.
*1919. 93.56	July 69.73	Jan. 79.05	June 75.91	Aug. 75.91	July 75.91	Aug. 75.91	July 75.91
1918. 80.16	Nov. 64.12	Jan. 82.36	Nov. 75.65	Sep. 75.65	Aug. 75.65	Sep. 75.65	Aug. 75.65
1917. 90.46	Jan. 57.43	Dec. 89.48	Jan. 74.24	Dec. 74.24	Jan. 74.24	Dec. 74.24	Jan. 74.24
1916. 101.51	Nov. 80.91	Apr. 89.48	Nov. 86.19	Apr. 86.19	Nov. 86.19	Apr. 86.19	Nov. 86.19
1915. 94.13	Oct. 58.99	Feb. 87.62	Nov. 81.51	Jan. 81.51	Nov. 81.51	Jan. 81.51	Nov. 81.51
1914. 73.30	Jan. 57.41	July 80.42	Feb. 81.42	Dec. 81.42	Jan. 81.42	Dec. 81.42	Jan. 81.42
1913. 79.10	Jan. 63.09	June 92.31	Jan. 85.45	Dec. 85.45	Jan. 85.45	Dec. 85.45	Jan. 85.45
1912. 85.83	Sep. 75.24	Feb. 75.24	Feb. 75.24	Feb. 75.24	Feb. 75.24	Feb. 75.24	Feb. 75.24
1911. 84.41	June 69.57	Sep. 69.57	Sep. 69.57	Sep. 69.57	Sep. 69.57	Sep. 69.57	Sep. 69.57

*To date.

Bonds

Continued from Page 172

6s, which are convertible at any time into common stock at par, (\$25 a share,) and the Pierce Oil 6s, due 1924, convertible on or before June 1, 1924, into common stock at par. Both of these issues are selling around 90 1/2 and 104 1/4, respectively.

Railroad Convertible Issues Irregular—The rails had their ups and downs during all the week, particularly the convertible issues. While the majority were headed downward, there were a few exceptions. The Baltimore & Ohio convertible 4 1/2s gained at one time around 3 points and the Chicago, Milwaukee & St. Paul convertible 4 1/2s about a point, while the Southern Pacific convertible 5s dropped to 99 1/4 and the Norfolk & Western convertible 6s to 105 1/2. This was also true of practically all of the other rails.

Traction Issues Weak—The majority of the traction issues showed a decline, especially the Third Avenue adjustment 5s, where about a three-point drop was noticeable. The Interborough Rapid Transit 5s came out in rather large blocks the latter part of the week, but the prices for these as well as all the others softened.

Foreign Issues Hold Well—Foreign bonds held well throughout the week, particularly the Anglo-French 5s, due 1920. At the present prices these bonds yield around 7.50 per cent., which is a little higher than can be obtained on other foreign issues traded in this country. It is thought that perhaps the fact that London cables report a movement among the Allies to float a \$3,000,000,000 loan in the United States may have something to do with the failure of this issue to sell on a lower return. Compared to other foreign loans outstanding in this country, the Anglo-French 5s are selling relatively low at the present current price of 97 1/4. The lowest they have been in December, 1917, when they dropped to 81 1/4, being the only time at which they sold below 90. While there were no new developments during the week in the foreign financing situation, bankers, it is said, again reiterated their assertions that the country, as a whole, should immediately co-operate in extending to Europe the aid she needs so vitally. The State Department, it appears, is keenly alive to the situation, and that as soon as possible steps will be taken to show the private bankers of the country what the Administration policy will be in this respect.

Copenhagen Loan Offered—The City of Copenhagen loan of \$15,000,000, bearing 5 1/2 per cent. interest and maturing in twenty-five years, which was offered last week by Brown Brothers & Co., in conjunction with J. & W. Seligman & Co., Lee, Higginson & Co., and William A. Read & Co., at 93 1/2 and interest, met with a good response. One noticeable thing about the offering is the remarkably large amount of subscriptions coming from Danish nationals domiciled in this country. This same tendency, it is thought, will be developed when other foreign offerings are announced. The Copenhagen loan has an unusual feature in an annual redemption of \$750,000 bonds to be made beginning 1925 and thereafter until 1944. The city may at its option increase the amount of any sinking fund payment. Such payments will constitute the sinking fund of the loan, and are to be applied on July 1, 1925, and each July 1 thereafter to the redemption at par of bonds whose numbers are to be determined by lot. The yield on the bonds varies with the redemption dates for which they may be drawn. For instance, for bonds drawn in 1925 the return is 6.84, in 1930 the return is 6.33 per cent., and 6.05 per cent. if drawn in 1940. The yield is a trifle over 6 per cent. for bonds held to maturity.

French Treasury Bills Quickly Absorbed—The first offering of \$5,000,000 French Treasury bills under the arrangements completed two weeks ago between the French Minister of Finance and a group of American bankers headed by J. P. Morgan & Co. was quickly absorbed on Wednesday last. The rate on the bills was 5 1/2 per cent. Under the arrangements between the French Minister of Finance and the American banking group the issue of sixty and ninety day bills is not to exceed \$50,000,000, with a maximum weekly maturity of not more than \$5,000,000, and the rate at which the bills are to be sold is to depend upon local money market conditions.

Canadian Municipal Market—The Canadian municipal market has been very quiet, being influenced somewhat prejudicially by Government financing, both past and prospective. Apart from the \$3,000,000 Province of Ontario five-year 5 1/2 per cent. bonds to be floated today, (Aug. 11,) practically no other new issues of any size are contemplated at this time. While full particulars of the forthcoming domestic loan will not be available until about October, it has been announced by Sir Thomas White, Minister of Finance, that the proposed loan will be for approximately \$250,000,000 and will be a taxable issue. No official statement has been made as yet, but it is reported that five-year and fifteen-year bonds will be issued, and that the rate of interest will likely be 5 1/2 per cent. The success of the loan is regarded as of vital importance to Canada to enable her to meet demobilizing expenses and to provide in part the money for the sale of her wheat and other products. The \$15,000,000 two-year and \$60,000,000 ten-year bonds recently sold by the Dominion Government are now selling around 99 1/4 for the former and 97 for the latter issue.

General Municipal Market—The municipal market in the United States was rather quiet all during the week, both in public sales and in over-the-counter transactions. About the only sale of any importance was by the City of Philadelphia, Penn., which on Wednesday awarded at public sale \$2,000,000 4 1/4 per cent. fifty-year public improvement bonds to Drexel & Co. and Brown Brothers & Co. of Philadelphia and the Guaranty Trust Company of New York, jointly, at 101.533, a basis of about 4.18 per cent. There were about six other bidders.

The Annalist Barometer of Business Conditions

THE possibility of Government efforts to stabilize prices of many necessities at lower levels became a vital matter to the country's business last week. At the same time the effect of railway shopmen's strikes in several localities was to slow down both the manufacture and delivery of goods. It was difficult to say whether the remarkable demand of the railroad brotherhoods for Government ownership of the carriers had any direct effect on trade and industry, but there was evidently a significant impress from it upon sentiment looking to the future. Of all the extraordinary developments of the present, the movement of strikes in many parts of the nation is undoubtedly the most serious. Whether transportation or mill operations bear the onus of enforced idleness, the product is curtailed production.

The underlying factors of business continue as sound as at any time in the last six months. The same story of shortages, necessitating as rapid an output as possible, is heard in textiles, lumber, leather, and practically all the other materials which the world has suffered a lack of for five years. The steelmakers report a steady expansion of foreign inquiries and a satisfactory increase of orders actually closed for export. Railroad material and rolling stock seem to be the present leaders in products which foreign buyers want in quantity, and gradually the necessary financing for such purchases is being arranged. There still remains, however, a great need for a comprehensive scheme, participated in by both bankers and manufacturers, of credit extension to buyers of France, Italy, Belgium and other countries. Until really large credits are made available over here, it hardly seems that the export trade of the United States can rise to the fullest of the opportunity presented.

It is impossible to predict what line the Government investigation of the cost of living will take, but the feeling has been evident in many quarters in the last few days that supervision of prices may be undertaken. The Department of Justice has signified its intention to attack the alleged inequalities of the packing industry in a way to throw light on both prices and management, and there is some apprehension in industry lest a popular movement of the sort, if pressed widely, tend to lessen the confidence of business men in the stimulus of personal enterprise for the rewards entailed. The feeling exists in manufacturing quarters, however, that anything which would tend to stabilize both the prices of raw materials and of finished goods would be beneficial to business in the end. For that reason, it is likely that a fair inquiry into the price situation will be welcomed.

Reports from the iron trade during the week contained figures showing that blast furnace output in July had exceeded that of June by a sizable margin. The fact that the Railroad Administration again consulted with steelmakers over rail buying was cheering, for the Government has not bought any sizable amount of rails since the order for 200,000 tons was distributed three months ago. The tendency of steel prices did not point toward higher levels last week to any greater extent than the week before, and it would seem that the prospect of labor disturbances among steel consuming trades might work to keep quotations from moving forward yet a while.

The decline which occurred in the stock market tended to reduce the bank loan account, with a consequent easement of the call money rate. Time loans were in somewhat greater supply than for several weeks past, but while industry continues to expand it is likely that the banks will see to it that their funds available for mercantile accommodation will be kept as free as possible.

President Wilson's address to Congress on the cost of living problem was of deep interest to business, in that he espoused the upholding of economic principles in the face of pressure from radical forces. The President reflected to the full the views of manufacturers and consumers in urging that everything possible be done to increase production. His suggestions were put in such a way as to appeal to the whole public, and it is not too much to assume that from them will come a saner conduct of employees and employers during the difficult times of the present.

Shipping

A NEW plan whereby private shipping men may purchase vessels from the Shipping Board has been drafted. It is practically the same as the charter option plan submitted several weeks ago, but which was later withdrawn. The latest proposal, however, has a more liberal payment scheme,

as it doubles the time allowance of the former plan permitting payment in sixty months, while the previous one called for completion of purchase in thirty months.

The terms of payment under the new plan are interesting. An initial payment of 25 per cent. of the purchase price is necessary. At both the end of the sixth and the twelfth months further payment of 12½ per cent. is required, so that at the end of the first year 50 per cent. of the cost is paid. The rest of the payments are spread over four years, a payment of 6¼ per cent. being required at each six-month period. At the end of five years the boat is fully paid for. Meanwhile the vessel is granted a charter at \$3 per ton, and is sold for practically \$110 a ton.

Issue of Lloyd's Register, the first since the war started in 1914, shows that Great Britain still holds superiority in the shipping field. But the United States has made great inroads upon England's lead. Great Britain today has 16,345,000 tons, besides 1,863,000 credited to her dominions. Figures for the United States show that we have 9,773,000 and in addition 2,160,000 of Great Lake tonnage. But since 1914 England lost 2,587,000 tons, for at that time she boasted of 18,892,000 tons, and the United States added 7,736,000 tons to the 2,037,000 prior to the war, practically quadrupling her tonnage. In addition, this year, the United States promises to make further inroads, for we will continue to add at the same great rate, while it appears that Britain's program of 3,000,000 will fall far short of that figure.

Vessels under control of the United States which are to form the nucleus of America's merchant marine number 1,182 ships of a combined tonnage of 6,513,372. During the month of July 198,000 deadweight tons were turned over from the War Department to the Shipping Board, making the total of army tonnage redelivered 2,192,000. There remains in the army's fleet now 985,000 deadweight tons.

The fact that \$42,485,000 was the amount of capitalization of new ship firms in July does not make that the banner month in total, for June aggregated about \$10,000,000 more. But the trend of new corporations in the shipping field since the armistice shows that capital is now turning toward ship operation, a sum of \$151,756,000 having been invested by new ship operators and owners. This indicates that shipping is gradually becoming stabilized, and the war rush to build ships is now being replaced by the necessary element to find business for our vastly increased tonnage.

Eighteen of the Shipping Board's wooden vessels were sold during the past week to English interests. The vessels were of 3,500 tons, and brought about \$300,000 each. In addition six of the Ferris type wooden ships were also disposed of to the Universal Shipping and Trading Company.

The fleet of 100 steel cargo carriers sold a week ago to the Anderson Overseas Corporation, it is announced, will serve as coal carriers. To keep its plants in operation, having completed its Government contracts, the United States Steel Corporation has placed contracts for twenty 10,000-ton steel vessels at its subsidiaries, the Federal Shipbuilding Corporation at Kearny, N. J., and the Chickasaw Shipbuilding Company at Mobile, Ala.

Indications of the great wave of passenger traffic which will fill transatlantic liners to capacity can be seen by the enormous traffic already booked clear through October sailings. The French Line established a new record when it transported from New York to France, from July 28 to Aug. 4, a total of 5,000 passengers. This week is to see the inauguration of the Marine Postal Service when an airplane will fly out to sea, overtake a steamer and drop mail on its deck.

At present there exists a big shortage of cargo ships at Atlantic ports. The reason for this is obvious, for the recent strike has caused all ships to clear as rapidly as possible. Besides, Liverpool, Bordeaux and Havre all have their own labor problems and tonnage is being held up at these European ports. Despite the fact that the strike at Buenos Aires is reported over, shippers are reluctant to take cargoes for that port because of the fear of not being cleared early.

Ocean freights continue high, and a prosperous time appears ahead for shippers, for competition is keen, but rates are bound to increase much above the present levels. Reductions in steel and iron were effected by the board to South American and European ports. George Eggers of the operations division of the Shipping Board came in for commendation by the Merchant Marine Committee when he told of the supercargo plans of the board. He explained the system of port investigation, and

showed how the board kept a record of each port's development and ability to handle traffic.

Legislation to safeguard investors in shipping enterprises is proposed in a bill providing for the establishment of a uniform set of ship investment laws leaving no doubt in settlement of ship mortgage cases. It calls for the recording of mortgages on vessels, and prescribes action in maritime liens. A movement to protect inland waterway rates has been started in Washington. It is asserted that railroads have kept rates so low that the carriers could not profit, and the new legislation aims to procure better rates, and not permit the railroads to wield unjust rate power.

Textiles

SEVERAL things that promise to have an effect on the textile industries came up last week. The greatest of these, and one which is already having some effect in certain directions, was the setting afoot of the Congressional inquiries into the high cost of living. Another was the strike for a forty-four-hour working week that began in Paterson and a third was the meeting of the American Association of Woolen and Worsted Manufacturers in this city. The railway situation also promised to complicate matters considerably, especially deliveries.

In spite of its recent beginning, the official search for the reason why the cost of living continues to mount has already produced some signs of trepidation in the cotton goods trade. The manufacturers are "standing pat" for the time being, but the speculative element in the trade is starting to unload while the unloading is good. This element not only consists of legitimate converters who were not above taking an easy profit when the opportunity offered, but of a number of fly-by-night concerns that temporarily engaged in the converting business solely with that end in view. It is the latter that have been exerting a demoralizing selling pressure on the market for unfinished cottons all the week by underselling the regular traders in an attempt to save what they can from the crash which they fear is in prospect for them. That they have been only half successful in their efforts to do this is due to the canny attitude suddenly assumed by buyers, something quite unlike their recent state of mind. That the purchases of the cheaper goods which were made cannot help but affect the general market in the long run is not disputed. The only question appears to be how long the mills will hold out in the face of the present lack of important trading.

Leading jobbing buyers also seem to have seen the long-delayed writing on the wall, for many of them are beginning to curtail their purchases in spite of dire predictions on the part of the manufacturers as to what will happen if the wholesalers stick to their guns. In more or less isolated cases, however, finished cottons continue to mount. One nationally known brand of bleached goods was advanced to the jobbing trade early in the week to 22½ cents a yard. These goods, just before the outbreak of the war in 1914, sold at 9¼ cents a yard, and in 1916 they were sold by the mill as low as 7½ cents.

So far as merchandising in the woolen and worsted goods trade was concerned, the feature last week was the showing of the fancier patterns of these cloths for the next Spring season by the leading factor in the industry at prices which were 40 to 60 per cent. higher than those got for Fall deliveries of the corresponding fabrics. The goods offered to the buyers comprised only a limited part of the production of the concern in question, and included practically no staple cloths. The staples, it is intimated, will not be opened formally, but will be offered to the trade as made.

The most important point developed at the meeting of the manufacturers' association concerned the possibility of the British Government's offering an unspecified quantity of wool at auction in Boston. It is asserted that the Department of Commerce is now negotiating with the British authorities in an endeavor to have this done. A resolution was unanimously adopted calling upon the officers of the association to take every legitimate step possible to increase the supply of wool for the purpose of aiding (somewhat indirectly) in the reduction of the high cost of living.

Save for the Japanese varieties, which began a new upward climb, the week's advances in raw silks were of little moment. They offered no basis for a further rising of prices, but at the same time they afforded no reason for expecting lower ones for a long time to come. Some of the leading concerns are already sold up for the remainder of the year.

Textiles

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which naturally precludes any chance of a decline in that direction. Ribbons also are strongly held.

Optimists in the broad silk trade see an early settlement of the Paterson strike, but the pessimists, conceding the probability of the strikers getting what they want, are painting a dark picture of the effect of the interruption of production and a shorter working week on deliveries that already are months behind in some cases. Whatever the outcome, the fact remains that some of the jobbers and many of the cutters-up are seriously disturbed over the prospects of their getting their merchandise in time to supply their Fall trade. Reports of attempts to develop a real export business in American silks are not making them feel any easier in mind.

Prices of linens have been moved up 5 per cent. by leading importers in this market to conform with the recent rise in Belfast. Business for forward deliveries was done at the new prices, but accounts differ as to the quantity of merchandise disposed of. Little real competition with the Irish mills, which probably would mean lower prices, can be offered by the German and Belgian factories before well into 1920, although some of the mills of the latter country are already at work on goods for export. Reports concerning the various European flax crops for 1919 lose nothing of their pessimism as time goes on.

The burlap market again closed the week substantially firmer than it began it. There was no relief of the local shortage of merchandise through important receipts of goods. On the other hand, an additional bullish tone was imparted by reports from Calcutta telling of the scarcity of ocean freight space there and the consequent holding up of thousands of bales of merchandise. The four-day working week in Calcutta, which began on March 1 last, will be continued until Jan. 1, when a five-day week will be inaugurated. This action was apparently taken to protect buyers of goods for delivery in the final three months of the year. Dundee is very bullish. Jute is now quoted at London at the record figure of £66 per ton, which does not seem to point to lower burlap prices.

Iron and Steel

SEVERAL groups of figures which gave conclusive evidence of the much-talked-of improvement throughout the iron and steel industry made their appearance last week. Of particular significance were the export figures as announced from Washington. It was shown that in June of this year the shipments ran in value to \$120,985,000, a record in the country's history. The previous high mark was in June of 1917, when the steel and iron exports were valued at \$120,116,000. That the exporting has been on such a large scale indicates that the balance of the year will probably see the June figures surpassed to a very considerable extent. As early as June European countries, at least, were not making purchases on a scale that was believed to be in accordance with their needs. Furthermore, credit arrangements were in a nebulous state which would act as a brake on buying.

The unfilled tonnage figures of the United States Steel Corporation are taken, in the financial district at least, as an index to conditions throughout the industry. The orders of July 31 were announced last Saturday and far exceeded the anticipated increase in booking over June 30. In the latter month the increase, the first for a long time, was slightly more than 600,000 tons. The July figures ran close to an increase of 700,000 tons, so that the unfilled tonnage on the books of the Steel Corporation now amounts to 5,578,661 tons, or an increase of better than 1,200,000 tons in two months. Actually, the July figures are much better than is indicated on the surface. While the increase is greater than during June, the fact must be taken into consideration that the Steel Corporation was operating at a much higher capacity in July than in the preceding month, and that orders were necessarily cut into more heavily than was the case in June.

The Steel Corporation and a number of the independents are now reported to be working at approximately 80 per cent. of capacity. Just what this means is best told by the statement that this rate of production now is the equivalent of capacity operations in the pre-war years, the 20 per cent. difference between the present rate and capacity operations being the increase in capacity that the steel industry established to handle the vast war business.

The steel ingot production for July, as compiled by the American Iron and Steel Institute, also bears testimony to the fact that there has

been a great awakening in the industry. The total production was 2,508,176 gross tons, an increase over June of nearly 300,000 tons. These figures represent the output of thirty companies which in 1918 manufactured about 85 per cent. of the steel ingots.

Domestic buying is on a heavy scale, orders actually flowing in now on a basis which if continued would far exceed production capacity. In one case, it is asserted, the orders of the last week have been at the rate of about 35 per cent. of capacity. There have been only minor price changes during the week, the belief obtaining that no radical upturn will be made at the present time unless in the case of foreign orders which may be taken at a somewhat higher level than domestic business.

The strike situation in the Northwest is looked upon with apprehension, in that it may curtail ore shipments. Such a curtailment would not, however, be reflected in output in the immediate future, but would eventually cause a slowing up as surplus stocks of material were depleted. This and the demand for Government ownership by the Railroad Brotherhoods were the two untoward factors of the steel situation.

Foreign buying is reported to be well diversified, demands coming from every section, the Orient being a particularly active customer. Japan and China have been purchasing sheets, tin plate bars and wire. The individual tonnages are reported to be small, but large in the aggregate. South America is also taking some substantial tonnages, and sales to a limited degree continue to be made in England of certain manufactured steel products such as bolts and nuts.

Grain

THE outstanding feature of the grain market last week was the rapid decline in wheat and corn prices. September corn broke more than 25 cents and December more than 30 cents, because of wild rumors which accompanied the agitation for a broad movement against the high cost of living throughout the country. The grain crop situation, as shown by the Crop Reporting Board of the Department of Agriculture, as of Aug. 1, proved a disappointment and served to further unsettle the market.

But the real cause for heavy selling last week was the general assumption both by professional traders and the trade at large that the President's message would contain more radical suggestions than proved to be the case. The market was inclined to the belief that there would be a cut in grain prices. Professionals anticipated this and actually lowered prices on Tuesday, but on Wednesday official announcement that there would be no cut in wheat prices was followed by covering operations which turned the market abruptly and sent corn upward from 5 to 10 cents at the beginning of the movement.

The sentiment in the wheat markets during the week was again highly mixed. Dealers were quite perplexed by the contrary rumors which were circulated, and general disorganization of influencing market factors was apparent. While awaiting the President's message to Congress rumors of almost every character were frequent and found favor with some interests. It was predicted more than once that the Government would repudiate its contract with producers and cut the price of wheat, and there was considerable selling as the result of this report. On the other hand conservative traders poured oil on the troubled situation by deprecating such reports and did what they could to steady the market.

Dealers who follow the condition of the crop closely had predicted that it would not be more than 1,000,000,000 bushels, and these estimates were considered as very conservative. When the Government report for August came out on Friday showing a total of only 940,000,000 bushels, the Winter crop being shown at 715,000,000 bushels, as compared with 838,582,000 last month, and Spring wheat amounting to 225,000,000 bushels against more than 322,000,000 bushels in the July report, it was considered as very unsatisfactory.

The report showed that corn had been unfavorably affected by lack of moisture in some localities in the leading producing States, and a smaller crop is predicted. The average condition on Aug. 1 was shown as 81.7, or 5 points less than a month ago, and comparing with 78.5 in the corresponding month of 1918. On the basis of this average condition a production of 27.1 bushels per acre is predicted, which would indicate a total crop for this year of 2,788,000,000 bushels, as compared with 2,583,000,000 bushels in the preceding year.

In Winter wheat the approximate yield from thrashing has been reduced from 17.1 to 14.6 bushels per acre, while the deterioration in the

wheat crop from rust, blight and unfavorable weather during July was particularly severe, the report making it 27 points. The condition was shown as 53.9, as compared with 79.6 a year ago, and a ten-year average of 75.8. The indicated yield was set at ten bushels per acre. The condition of the oat crop also deteriorated heavily during July, the latest official estimated yield being approximately thirty bushels per acre. This would indicate a crop of 1,266,000,000 bushels, as compared with 1,538,000,000 bushels a year ago.

Money

SEVERAL important influences aided last week to increase the supply of loanable funds in both the demand and time markets. The most important was the tremendous liquidation in stocks, which resulted in the paying off of millions of dollars of brokerage borrowings and at the same time reduced the amount of credit needed to carry stocks in speculative accounts. Rumors that stock market loans were lowered 10 per cent. apparently dealt with too generous a figure. Just the same, inquiry showed that a number of firms which had previously been heavy borrowers became lenders of moderate amounts as the week drew to a close.

The call rate on collateral consisting of industrial securities alone went no higher than 7 per cent. at the maximum, and on Wednesday it worked down to 4 per cent. after the renewal period was past. Loans based on mixed collateral the same day were quoted as low as 3 per cent. in the afternoon, and on Thursday 4 and 5 per cent. were the rates. It was noted on Thursday that time money lent with fair freedom at 6 per cent.

Another factor which eased the pressure on the money market was the marked restriction that developed in the issuance of new securities. Outside of the \$15,000,000 City of Copenhagen bond offering, and of \$5,500,000 preferred stock of Austin, Nichols & Co., the fresh issues were limited to relatively small amounts and were fewer in number than had been seen for two months or more. Presumably, the agitation by railroad unions for what amounted to a refunding of railroad bonds into Government securities under a scheme for Federal ownership of the carriers came as a wet blanket upon plans for new financing. Contemplated industrial offerings were affected no less than railroad financing, and a backwash of disturbed sentiment reached and unsettled plans for foreign financing as well. Bankers were frank in comment to the effect that radical proposals as affecting the major transportation system were inimical to the movement of credit either into established or new lines.

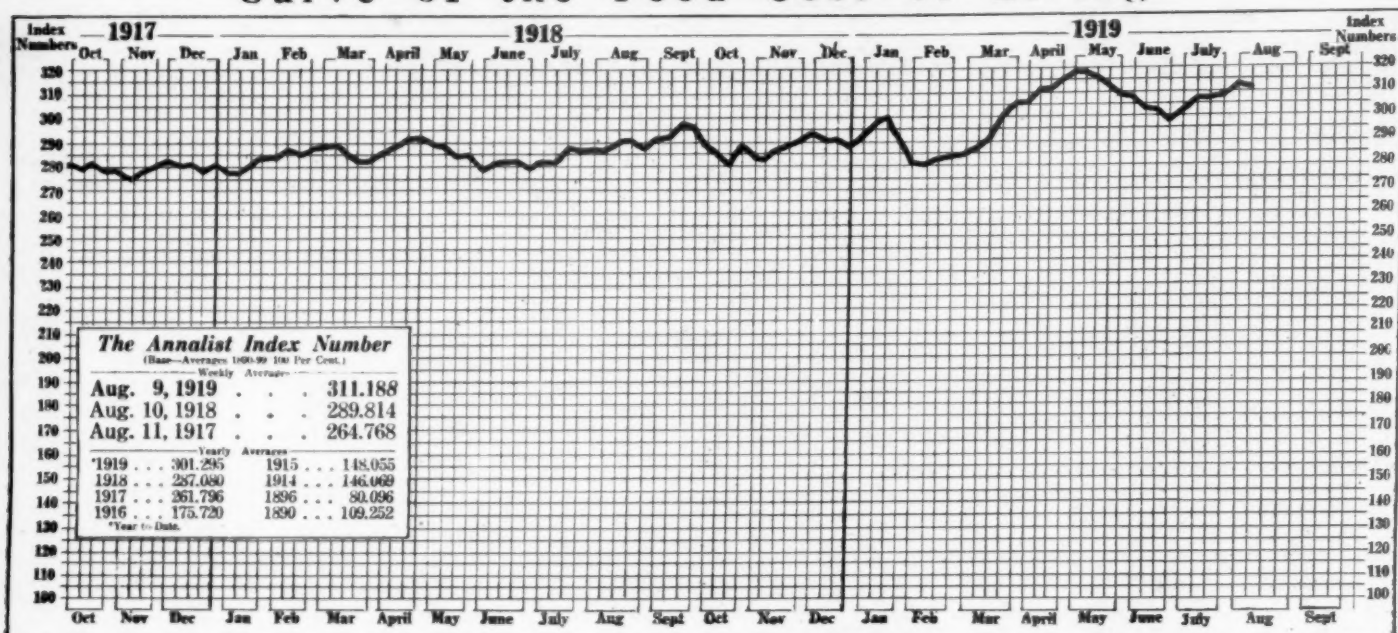
The spread of strikes throughout the country quite likely had a bearing upon the absorption of credit in industrial undertakings. It would be hardly less than natural for manufacturers, with plans for an expansion of plant or of output, to act cautiously in borrowing while the possibility existed that their factories might suffer reduced operation from the unwillingness of employees to work. An additional influence for temporary halt in acquiring credit was the decision at Washington to inquire into the price situation, with reference to the relation between commodity quotations and the general level of living costs. A strong effort to get prices for goods down from current figures would bear upon factory owners from two directions; it would have an adverse influence on inventories and also upon the profits of materials worked up for sale. More than that, the market for completed goods would be made highly uncertain during the period the Government inquiry was under way, and this could easily react against an extension of mill operations with a consequent application to the monetary requirements of manufacturers.

The actual statement of the Clearing House banks disclosed a decline of nearly \$22,000,000 in loans, which was reflected in a drop of \$44,000,000 in demand deposits. The week before, when Aug. 1 dividends and interest payments and the payment of a large Canadian loan bore influence, the loan account expanded \$127,000,000. Against the supposed high total of stock market loans, estimated a fortnight ago at \$1,600,000,000, the decline of last week did not appear to indicate a really large decline of brokerage loans. At the same time the softening of the call rate showed a fairly important easement in the situation around mid-week. The surplus reserve receded \$16,000,000, but at \$51,000,000 the excess over legal requirements stood among the five highest weeks of the year to date.

The Federal Reserve Bank showed in its report that only moderate changes had occurred in

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Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

FINANCIAL TRANSACTIONS

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares,...	9,463,185	1,358,381	184,192,905	83,326,680
Sales of bonds, par value,...	\$96,250,050	\$36,135,000	\$1,951,532,480	\$919,763,000
Av. price of 50 stocks,...	High 88.15 Low 81.27	High 72.49 Low 71.21	High 93.50 Low 69.73	High 74.22 Low 64.12
Av. price of 40 bonds,...	High 76.56 Low 75.91	High 76.61 Low 76.54	High 79.05 Low 75.91	High 78.77 Low 75.77
Average net yield of ten high-priced bonds,...	5.029%	5.015%	4.900%	4.951%
New security issues,...	\$8,800,000	\$26,750,000	\$747,230,000	\$482,502,000
Refunding,...		2,500,000	167,003,000	119,916,000

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	End of July 1919.	End of July 1918.	End of June 1919.	End of June 1918.
U. S. Steel orders, tons,...	5,578,001	8,883,801	4,892,855	8,918,801
Daily pig iron capacity, tons,...	78,340	110,354	70,195	68,002
Pig iron production, tons,...	*2,428,521	*3,420,988	*2,114,863	*2,114,863

*Month of July. †Month of June.

Building Permits (Bradstreet's)

	July 1919.	July 1918.	June 1919.	June 1918.	May 1919.	May 1918.
U. S. Cities,...	85 Cities.	85 Cities.	153 Cities.	153 Cities.	153 Cities.	153 Cities.
	\$45,104,445	\$23,216,975	\$129,652,433	\$44,919,653	\$103,227,110	\$48,169,853

Alien Migration

	May 1919.	May 1918.	April 1919.	April 1918.	March 1919.	March 1918.
Inbound,...	15,003	15,217	16,800	...	14,105	...
Outbound,...	17,800	12,517	17,200	...	16,019	...
Balance,...	-7,107	+2,700	-343	...	-1,914	...

MEASURES OF BUSINESS ACTIVITY

Bank Clearings

Entire country estimated from complete returns from cities representing 93.6 per cent. of the total. Percentages show changes from preceding year.						
	The Last Week.	P. C.	The Week Before.	P. C.	Year to Date. P. C.	
1919.....	\$8,181,000,000	+40.4	\$8,114,000,000	+32.1	\$227,218,000,000	+17.3
1918.....	5,823,000,000	+1.9	6,132,000,000	+7.9	193,557,000,000	+5.0

Gross Railroad Earnings

	Fourth Week in July.	Third Week in July.	Second Week in July.	Month of June.	From Jan. 1 to June 30.
	11 Roads.	14 Roads.	13 Roads.	185 Roads.	185 Roads.
1919,...	\$11,207,024	\$7,858,762	\$8,288,192	\$420,227,748	\$2,350,685,390
1918,...	9,571,417	6,844,374	7,447,070	385,200,856	2,088,265,041
Gain or loss,...	+\$1,736,204	+\$1,014,188	+\$841,122	+\$31,026,892	+\$262,420,280
	+18.03%	+14.81%	+11.29%	+7.8%	+12.8%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range 1919.	Mean Price 1919.	Mean price of other years.
		High. Low.	1919.	1918. 1917.
Copper: Lake, spot, per lb.,...	\$0.23 1/2	\$0.23 1/2 \$0.15	\$0.1925	\$0.2475 \$0.3025
Cotton: Spot, middling upland, lb.,...	.3570	.3600 .2500	.3080	.3250 .2025
Hemlock: Base price per 1,000 feet,...	41.00	41.50 34.50	37.75	32.50 27.75
Hides: Packer, No. 1, Native, lb.,...	.53	.53 .27	.40	.295 .32
Petroleum: Pa. crude oil well, bbl.,...	4.00	4.00 4.00	3.875	3.30
Pig iron: Bessemer, at Pitts., per ton,...	33.00	29.35 33.00	31.347	35.95 46.95
Rubber: Up-river, fine, per lb.,...	.55	.61 .55	.58	.7025
Silk: Raw, Italian, classical, per lb.,...	7.50	7.50		4.80

Barometrics

THE STATE OF CREDIT

All New York Clearing House Institutions, Average Figures.

	Loans.	Deposits.	Cash Reserve.
	Week Ended.	Week Ended.	Amount. P. C.
Aug. 9, 1919,...	\$4,971,156,000	\$4,253,833,000	\$580,417,000 13.6
Aug. 2, 1919,...	4,882,625,000	4,235,829,000	570,494,000 13.5
July 26, 1919,...	4,908,825,000	4,231,717,000	554,387,000 13.1
July 19, 1919,...	5,013,413,000	4,287,084,000	585,487,000 13.6
July 12, 1919,...	5,018,845,000	4,207,909,000	551,532,000 13.1
July 5, 1919,...	4,903,638,000	4,248,117,000	581,435,000 13.6
June 28, 1919,...	4,927,929,000	4,149,038,000	562,549,000 13.5
*U. S. deposits deducted.			
Aug. 10, 1918,...	\$4,489,741,000	\$3,773,083,000	\$523,991,000 13.8
Aug. 3, 1918,...	4,402,296,000	3,769,345,000	544,809,000 14.4
July 27, 1918,...	4,333,886,000	3,723,345,000	530,670,000 14.2
July 20, 1918,...	4,370,068,000	3,781,685,000	530,138,000 14.0
July 13, 1918,...	4,115,892,000	3,789,720,000	534,802,000 14.0
July 6, 1918,...	4,385,436,000	3,808,356,000	549,254,000 14.4
June 29, 1918,...	4,118,902,000	3,861,506,000	533,802,000 13.4
This year's high,...	5,113,689,000	4,288,819,000	580,574,000 14.4
In week ended,...	June 11	June 7	Mar. 22, Mar. 23.
This year's low,...	4,700,068,000	3,921,493,000	537,560,000 13.1
In week ended,...	Jan. 4	Feb. 15	July 12
Last year's high,...	4,759,815,000	4,051,939,000	633,602,000 16.4
In week ended,...	Nov. 16	Dec. 21	June 29, June 29.
Last year's low,...	4,071,545,000	3,723,315,000	515,957,000 13.4
In week ended,...	Jan. 10	July 27	Mar. 2, Sept. 14.

Foreign and Domestic Exchange Rates

Exchange on New York at Chicago last week was par; at Boston it stood at par all week, at St. Louis 15 1/2c discount, and at San Francisco par. The week's range of exchange on the principal foreign centres last week compared as follows:

	High.	Low.	High.	Low.	High.	Low.
Demand,...	4.35%	4.30%	4.35%	4.34%	4.75%	4.27
London,...	7.41	7.42	7.41	7.36	5.65%	5.70%
Paris,...	3.58	3.65	3.57	3.63	3.70%	3.65%
Switzerland,...	37.43%	37.25	37.35	37.35	32.37%	32.00
Holland,...	8.60%	9.01	8.55	8.62%	9.01	7.90%
Italy,...	7.50	6.50	7.45	7.20	17.65	14.00
Russia,...	22.00	21.70	22.25	22.00	24.85%	21.70
Copenhagen,...	24.70	24.50	24.80	24.60	29.12%	24.25
Stockholm,...	23.65	23.40	23.70	23.65	28.00	23.40
Christiana,...	4.30%	4.31	4.30	4.35%	4.75%	4.76%
London,...	7.27	7.40	7.17	7.14	5.44%	7.50
Paris,...	3.56	3.63	3.55	3.61	4.7%	7.80
Switzerland,...	37.50%	37.37%	37.75	37.62%	11.31%	37.00
Holland,...	8.64%	8.50	8.50	8.60%	9.35	7.90
Italy,...	7.25	6.50	7.25	7.00	17.60	13.00
Russia,...	22.20	21.00	22.45	22.20	25.12%	21.90
Copenhagen,...	24.90	24.70	25.00	24.80	29.45	24.45
Stockholm,...	23.85	23.60	23.80	23.80	28.25	23.20
Christiana,...						

Cost of Money

	Last Week.	Previous Week.	Year to Date.	Same Week—1918.
New York:				
Call loans,...	7 1/2	20 1/2	20	6 1/2 1/2
Time loans,...	7 1/2	7 1/2	8	6 1/2 1/2
Six months,...	7 1/2	7 1/2	8	6 1/2 1/2
Commerce, discount, 4-5 mos.,...	5 1/2	5 1/2	5 1/2	5 1/2 1/2
Other cities:				
Commercial discounts, 4 to 6 months, bank rates:				
Boston,...	6 1/2 1/2	6 1/2 1/2	6	6 1/2 1/2
St. Louis,...	6	6	6	6 1/2 1/2
Chicago,...	6 1/2 1/2	6 1/2 1/2	6	6 1/2 1/2

Comparison of Week's Commercial Failures (Dun's)

	Week Ended Aug. 7, 1919.	Week Ended Aug. 8, 1918.	Week Ended Aug. 9, 1917.	Week Ended Aug. 10, 1916.	Week Ended Aug. 12, 1915.
	To-Over	To-Over	To-Over	To-Over	To-Over
East,...	44 18	20 23	97 42	88 21	100 47
South,...	25 12	28 6	70 14	60 18	83 25
West,...	15 8	31 21	72 25	66 22	80 31
Pacific,...	15 5	22 3	34 12	32 10	32 14
United States,...	60 43	100 55	273 95	275 71	321 117
Canada,...	16 4	3 3	11 3	23	43 19

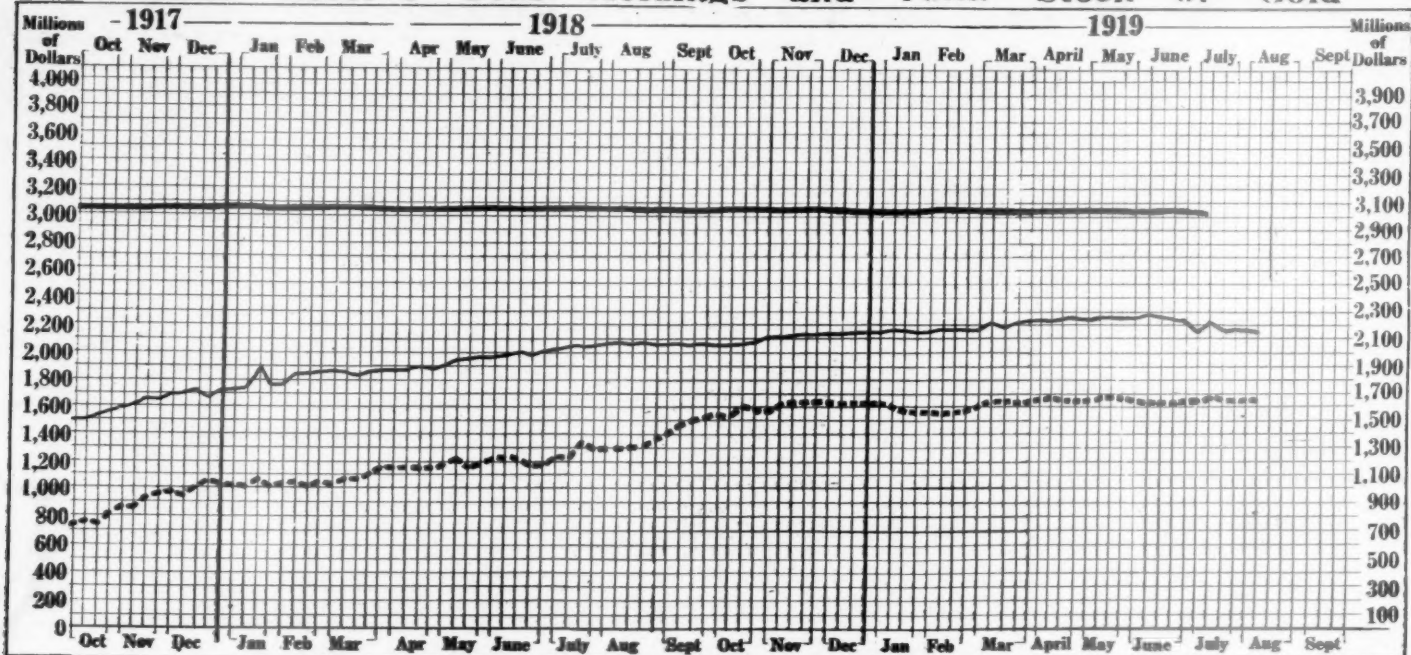
Failures by Months

	1919.	1918.	1919.	1917.
Liabilities,...		786	6,675	8,625
		\$9,780,572	\$97,583,134	\$111,961,780

OUR FOREIGN TRADE

	1919.	1918.	1919.	1918.
Exports,...	\$918,212,071	\$483,799,399	\$4,654,958,545	\$2,974,226,610
Imports,...	\$93,029,779	\$90,350,071	\$4,610,745,785	\$1,545,953,934
Excess of exports,...	\$825,182,292	\$393,449,328	\$2,444,212,760	\$1,428,272,676

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended

Saturday, Aug. 9

Bank Clearings

By Telegraph to
The Annalist

Central Reserve cities.		Other Federal Reserve cities:		Other cities:	
1919.	1918.	1919.	1918.	1919.	1918.
New York.....\$1,757,400,920	\$3,050,814,456	\$134,681,455,244	\$106,085,159,739	Baltimore.....\$93,675,174	\$68,953,912
Chicago.....617,614,508	494,125,284	17,315,848,971	15,606,873,574	Buffalo.....35,325,741	21,972,435
St. Louis.....160,427,587	150,318,440	3,831,425,248	4,173,867,647	Cincinnati.....54,851,037	57,627,686
Total 3 C. R. cities.....\$1,535,443,015	\$1,695,258,180	\$155,828,729,463	\$125,855,900,960	Columbus, Ohio.....14,656,500	11,787,400
Increase.....49.2%		23.7%		Los Angeles.....47,022,000	27,975,000
Other Federal Reserve cities:		Other cities:		Milwaukee.....26,715,125	25,014,521
Atlanta.....\$49,469,458	\$35,240,347	\$1,096,722,240	\$970,632,740	Omaha.....26,814,466	56,440,956
Boston.....37,454,109	29,765,461	10,332,550,302	9,160,670,521	Pittsburgh.....125,631,519	113,007,950
Cleveland.....92,487,562	80,578,906	3,679,670,807	2,369,146,050	Providence.....10,454,700	10,317,800
Kansas City, Mo.....265,812,826	204,278,561	6,228,333,830	5,972,772,783	St. Paul.....18,958,834	14,183,316
Minneapolis.....40,650,511	26,443,645	1,211,850,826	912,475,397	Seattle.....39,347,901	32,844,621
Philadelphia.....411,338,041	352,353,506	12,862,309,347	11,548,565,619	Washington.....15,614,242	13,624,712
Richmond.....52,721,000	46,946,480	1,004,764,791	1,290,571,240	Total 12 cities.....\$542,067,239	\$456,347,300
San Francisco.....142,503,046	108,840,207	3,895,199,600	3,104,183,641	Increase.....18.7%	
Total 8 cities.....\$1,992,547,813	\$1,135,257,913	\$40,901,601,522	\$35,575,956,019	Total 23 cities.....\$7,470,058,067	\$5,286,802,502
Increase.....22.6%		14.9%		Increase.....41.2%	
Total 11 cities.....\$6,927,990,828	\$4,830,515,193	\$196,730,330,985	\$161,531,856,979		
Increase.....43.2%		21.8%			

Actual Condition

Statements of the Federal Reserve Banks

Aug. 8

	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Francisco.
Gold reserve.....	\$136,830,000	\$645,930,000	\$126,123,000	\$189,150,000	\$65,724,000	\$69,700,000	\$436,568,000	\$84,769,000	\$76,231,000	\$84,872,000	\$34,240,000	\$144,459,000
Bills on hand.....	163,274,000	802,171,000	196,272,000	187,746,000	97,779,000	97,213,000	265,315,000	79,373,000	58,525,000	80,292,000	54,865,000	151,334,000
Resources.....	355,284,000	1,813,034,000	413,429,000	437,546,000	234,340,000	210,435,000	821,381,000	210,542,000	156,317,000	233,940,000	132,867,000	340,684,000
Due to members.....	108,466,000	732,343,000	103,028,000	123,639,000	54,635,000	47,227,000	259,635,000	62,732,000	51,841,000	82,965,000	46,389,000	92,287,000
N's in circulat'n.....	189,597,000	745,725,000	204,697,000	220,664,000	105,897,000	116,613,000	431,735,000	106,004,000	77,972,000	91,646,000	46,929,000	195,180,000

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

	Last Week.	Previous Week.	Year Ago.
RESOURCES—			
Gold coin and certificates.....	\$262,745,000	\$283,275,000	\$395,410,000
Gold settlement fund, F. R. Board.....	618,626,000	641,896,000	606,354,000
Gold with foreign agencies.....			9,686,000
Total gold held by banks.....	\$881,371,000	\$925,171,000	\$1,011,460,000
Gold with Federal Reserve agents.....	1,084,047,000	1,071,307,000	940,332,000
Gold redemption fund.....	119,328,000	111,997,000	38,149,000
Total gold reserves.....	\$2,084,746,000	\$2,098,475,000	\$1,990,301,000
Legal tender notes, silver, &c.....	67,362,000	67,852,000	54,222,000
Total reserves.....	\$2,152,108,000	\$2,166,327,000	\$2,044,523,000
Bills discounted: Secured by Gov- ernment war obligations.....	1,008,583,000	1,612,639,000	761,576,000
All other.....	225,535,000	235,300,000	570,897,000
Bills bought in open market.....	381,241,000	374,791,000	208,557,000
Total bills on hand.....	\$2,215,359,000	\$2,222,730,000	\$1,541,030,000
U. S. Government bonds.....	27,065,000	27,064,000	34,931,000
U. S. Victory notes.....	280,000	280,000	
U. S. certificates of indebtedness.....	229,724,000	217,982,000	\$17,404,000
All other earning assets.....			102,000
Total earning assets.....	\$2,472,458,000	\$2,468,086,000	\$1,593,467,000
Bank premises.....	\$11,805,000	\$11,801,000	
Uncol. items and other deductions from gross deposits.....	708,043,000	739,617,000	584,758,000
Five p. c. redemption fund against Federal Reserve Bank notes.....	10,803,000	10,735,000	735,000
Gold in transit or in custody in for- eign countries.....	85,258,000	9,386,000	11,410,000
All other resources.....			
Total resources.....	\$3,450,301,000	\$3,395,952,000	\$4,234,803,000
LIABILITIES—			
Capital paid in.....	\$81,807,000	\$85,532,000	\$76,876,000
Surplus.....	81,087,000	81,087,000	1,134,000
Government deposits.....	108,086,000	68,357,000	179,970,000
Due to members—reserve account.....	1,756,807,000	1,742,478,000	1,420,705,000
Deferred availability items.....	555,485,000	581,252,000	433,347,000
Other deposits incl. for Govt. credits	107,882,000	113,731,000	127,050,000
Total gross deposits.....	\$2,528,800,000	\$2,505,798,000	\$2,161,080,000
Federal Reserve notes in actual cir- culation.....	2,532,057,000	2,506,820,000	1,955,276,000
Federal Reserve Bank notes in cir- culation, net liability.....	205,318,000	200,945,000	13,716,000
All other liabilities.....	19,172,000	17,770,000	20,811,000
Total liabilities.....	\$2,756,547,000	\$2,726,535,000	\$2,000,803,000
Ratio of total reserves to net depos- it and F. R. note liabilities com- bined.....	49.4%	50.5%	57.9%
Ratio of gold reserves to F. R. notes in actual circulation, after setting aside 35 per cent. against net de- posit liabilities.....	59.8%	61.4%	76.3%

*Includes one year Treasury notes.

Statement of Member Banks

Data for Federal Reserve cities and in Federal Reserve branch cities.

	New York		Chicago	
	Aug. 1.	July 25.	Aug. 1.	July 25.
No. of banks reporting.....	71	71	44	44
U. S. bonds to sec. cir.....	\$39,063,000	\$39,163,000	\$1,371,000	\$1,370,000
U. S. bds. inc. Lib. bds.....	270,676,000	267,610,000	20,814,000	23,129,000
U. S. Victory notes.....	118,573,000	124,790,000	24,729,000	24,934,000
U. S. cts. of indebted.....	405,212,000	290,159,000	108,231,000	99,377,000
Total U. S. securities.....	834,124,000	722,722,000	155,145,000	149,110,000
Ins. sec. by U. S. bds. &c.....	697,421,000	703,757,000	73,733,000	72,000,000
All other loans & inv'ts.....	3,900,276,000	3,857,820,000	920,187,000	892,202,000
Res. with Fed. Res. Bk.....	662,794,000	611,784,000	120,850,000	121,187,000
Cash in vault.....	103,476,000	110,245,000	35,454,000	37,519,000
Net demand deposits.....	4,563,947,000	4,448,311,000	885,534,000	894,434,000
Time deposits.....	259,043,000	256,574,000	106,845,000	106,524,000
Government deposits.....	238,777,000	135,000,000	27,182,000	30,894,000
Bills pay. with F. R. Bk.....	418,507,000	438,719,000	30,880,000	49,075,000
Bills red. with F. R. Bk.....	141,106,000	138,084,000	4,285,000	1,667,000
—All Reserve Cities.—				
	Aug. 1.	July 25.	Aug. 1.	July 25.
No. of banks reporting.....	259	259	164	164
U. S. bonds to sec. cir.....	\$104,574,000	\$104,073,000	\$57,435,000	\$57,334,000
U. S. bds. inc. Lib. bds.....	377,819,000	377,676,000	109,280,000	109,261,000
U. S. Victory notes.....	194,839,000	203,437,000	76,407,000	81,565,000
U. S. cts. of indebted.....	728,150,000	550,039,000	241,826,000	208,978,000
Total U. S. securities.....	1,405,382,000	1,235,225,000	484,958,000	457,138,000
Ins. sec. by U. S. bds. &c.....	1,089,861,000	1,100,670,000	132,909,000	135,739,000
All other loans & inv'ts.....	7,254,421,000	7,182,915,000	1,718,824,000	1,703,850,000
Res. with Fed. Res. Bk.....	1,022,103,000	981,159,000	100,268,000	109,078,000
Cash in vault.....	195,800,000	205,823,000	57,080,000	60,379,000
Net demand deposits.....	7,633,113,000	7,454,762,000	1,408,155,000	1,394,614,000
Time deposits.....	748,074,000	742,080,000	530,846,000	530,535,000
Government deposits.....	392,423,000	279,788,000	64,489,000	67,399,000
Bills pay. with F. R. Bk.....	740,245,000	783,957,000	184,743,000	178,827,000
Bills red. with F. R. Bk.....	260,589,000	250,314,000	30,126,000	30,044,000
—All Other Reporting Banks.				
	Aug. 1.	July 25.	Aug. 1.	July 25.
No. of banks reporting.....	345	346	708	709
U. S. bonds to sec. cir.....	\$107,825,000	\$108,215,000	\$269,844,000	\$269,622,000
U. S. bds. inc. Lib. bds.....	149,856,000	149,573,000	636,065,000	636,510,000
U. S. Victory notes.....	65,267,000	68,749,000	336,513,000	353,451,000
U. S. cts. of indebted.....	163,697,000	137,608,000	1,133,673,000	896,085,000
Total U. S. securities.....	486,685,000	464,205,000	2,376,095,000	2,156,668,000
Ins. sec. by U. S. bds. &c.....	126,771,000	127,355,000	1,349,541,000	1,363,764,000
All other loans & inv'ts.....	1,982,295,000	1,972,886,000	10,955,540,000	10,859,651,000
Res. with Fed. Res. Bk.....	106,213,000	108,044,000	1,348,584,000	1,318,281,000
Cash in vault.....	83,718,000	89,498,000	336,508,000	355,910,000
Net demand deposits.....	1,703,371,000	1,693,680,000	10,744,639,000	10,543,056,000
Time deposits.....	520,117,000	517,153,000	1,799,037,000	1,789,774,000
Government deposits.....	60,227,000	57,974,000	517,149,000	466,161,000
Bills pay. with F. R. Bk.....	138,895,000	137,900,000	1,063,295,000	1,100,684,000
Bills red. with F. R. Bk.....	45,580,000	50,738,000	336,295,000	340,006,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*)
Week Ended August 9

Total Sales 9,463,185 Shares

Yearly Price Range				This Year to Date				STOCKS.	Amount Capital Stock Listed.	Last Dividend Date Paid.	Per Cent. Paid.	Last Week's Transactions.						
1917. High.	Low.	1918. High.	Low.	High.	Date.	Low.	Date.					High.	Low.	Last.	Change.	Sales.		
90 1/2	92	80	80	84	Mar. 18	84	Mar. 18	ACME TEA 1st pf.	2,750,000	June 1 '19	1 1/2	Q	...	...	...	84	...	...
140	70	80	42	64	May 23	29 1/2	Apr. 26	Adams Express...	12,000,000	Dec. 1 '17	1	...	50	50	39	43 1/2	- 6 1/2	800
18 1/2	7 1/2	26 1/2	11	51	July 7	21	Jan. 31	Advance Rumely	12,915,300	...	...	...	42 1/2	43 1/2	34 1/2	42	- 1 1/2	17,300
37 1/2	19	62 1/2	25 1/2	76	June 9	56 1/2	Jan. 20	Advance Rumely pf.	11,927,700	Apr. 1 '19	1 1/2	Q	71 1/2	71 1/2	68 1/2	69 1/2	- 1 1/2	5,800
80	45 1/2	72 1/2	49	113	July 14	66	Jan. 13	Ajax Rubber (\$50)	8,100,000	June 16 '19	\$1.50	Q	105 1/2	107	98 1/2	103 1/2	- 3 1/2	27,800
11 1/2	1	5 1/2	1 1/2	4 1/2	Jan. 15	2 1/2	Aug. 9	Alaska Gold M. (\$10)	7,500,000	...	...	...	3	3	2 1/2	2 1/2	- 1/2	5,100
80 1/2	1 1/2	3 1/2	1 1/2	3 1/2	July 14	1 1/2	Jan. 3	Alaska Jun.G.M. (\$10)	13,967,410	...	...	...	2 1/2	2 1/2	2	2 1/2	- 1/2	11,300
180	180	185	180	185	Mar. 18	156 1/2	May 7	Albany & Susq.	3,500,000	July 1 '19	4 1/2	SA	...	...	...	156 1/2	...	...
32 1/2	15	37	17 1/2	50	July 7	30	Jan. 21	Allis-Chalmers Mfg.	23,461,400	...	...	...	45	45	36 1/2	39 1/2	- 5 1/2	37,600
80 1/2	65	80 1/2	72 1/2	96 1/2	June 2	81 1/2	Jan. 23	Allis-Chalmers Mfg. pf.	15,646,000	July 15 '19	12 1/2	Q	93 1/2	93 1/2	90 1/2	91 1/2	- 3 1/2	1,100
95 1/2	72	100	78	113 1/2	May 1	99 1/2	Jan. 29	Am. Agricult. Chem.	31,162,400	July 15 '19	2	Q	105 1/2	105 1/2	100	103	- 2 1/2	9,200
30 1/2	91	101	89 1/2	103	Mar. 15	98	Jan. 9	Am. Agric. Chem. pf.	28,212,200	July 15 '19	1 1/2	Q	...	...	...	100	...	...
3 1/2	29	35 1/2	31 1/2	55	July 15	33	Jan. 25	Am. Bank Note (\$50)	4,495,700	May 15 '19	1 1/2	Q	43	45	43	43 1/2	- 1/2	700
13 1/2	52	42 1/2	41 1/2	51 1/2	July 14	42	Jan. 2	Am. Bank N. pf. (\$50)	4,495,650	July 1 '19	75c	Q	...	...	...	47 1/2	...	...
2 1/2	63	81	48	98 1/2	July 10	62	Jan. 3	Am. Beet Sugar Co.	15,000,000	July 31 '19	2	Q	90	90	80	85 1/2	- 4 1/2	18,300
98	78 1/2	91 1/2	82	95	May 29	84 1/2	Jan. 13	Am. Beet Sug. Co. pf.	5,000,000	July 1 '19	1 1/2	Q	90	90	90	90	- 3 1/2	100
63	100	90	90	97	July 16	90	May 13	Am. Brake Shoe & Fy.	4,000,000	June 30 '19	1 1/2	Q	...	...	...	97	...	...
90	150	175	160	175	May 13	160	Jan. 2	Am. B. Shoe & Fy. pf.	5,000,000	June 30 '19	3	Q	...	...	...	175	...	...
...	...	...	...	126	July 24	84 1/2	May 7	Am. Bosch Magneto. (sh.)	60,000	June 30 '19	\$1.50	Q	115 1/2	115 1/2	107	110 1/2	- 6 1/2	11,600
53	29 1/2	50 1/2	34 1/2	63	July 7	42 1/2	Feb. 11	American Can Co.	41,233,300	...	...	...	56 1/2	56 1/2	48 1/2	52 1/2	- 4 1/2	57,300
111 1/2	87	90	89 1/2	107 1/2	June 16	98 1/2	Jan. 6	American Can Co. pf.	41,233,300	July 1 '19	1 1/2	Q	103 1/2	103 1/2	103	103	- 1 1/2	500
80 1/2	57	92 1/2	68 1/2	126 1/2	Aug. 9	84 1/2	Feb. 10	Am. Car & Foundry...	30,000,000	July 1 '19	2	Q	114 1/2	126 1/2	110 1/2	126 1/2	+ 11 1/2	79,100
118 1/2	100	115 1/2	106	119	July 11	113	Jan. 18	Am. Car & Foundry pf.	30,000,000	July 1 '19	1 1/2	Q	115 1/2	115 1/2	115 1/2	115 1/2	- 1/2	3,300
50 1/2	21	44 1/2	25	67 1/2	July 14	39 1/2	Jan. 2	Am. Cotton Oil Co.	20,237,100	June 2 '19	1	Q	61 1/2	61 1/2	53	57 1/2	- 1 1/2	19,400
101 1/2	80	88	78	93	Apr. 3	88	Jan. 7	Am. Cotton Oil Co. pf.	10,198,600	June 2 '19	3	SA	...	...	...	91 1/2	...	...
...	...	...	...	114	Mar. 7	105	Jan. 24	Am. Drug. Syn. (\$10)	3,631,780	Mar. 15 '19	40c	...	12	12	10 1/2	11	- 1 1/2	9,800
128 1/2	78 1/2	95 1/2	77 1/2	103	May 26	82 1/2	Apr. 25	American Express...	18,000,000	July 1 '19	\$1.50	Q	91	93	91	93	- 1/2	200
17 1/2	10	22 1/2	12	43 1/2	July 31	13 1/2	Jan. 4	Am. Hide & Leath. Co.	11,274,100	...	...	...	41	41	29	33 1/2	- 7 1/2	38,700
75	43 1/2	94 1/2	50	136 1/2	July 14	71 1/2	Jan. 2	Am. Hide & L. Co. pf.	12,548,200	July 1 '19	1 1/2	Q	130	130	116	122 1/2	- 8 1/2	12,400
16 1/2	8 1/2	49	11 1/2	76 1/2	June 6	38	Jan. 21	American Ice	7,161,400	...	...	...	59	59	47 1/2	50 1/2	- 8	5,800
55	37 1/2	61	38 1/2	76 1/2	June 6	54 1/2	Jan. 20	American Ice pf.	14,920,200	July 25 '19	1 1/2	Q	72	72	67	70	- 2	2,300
...	...	...	...	115 1/2	July 11	95	Aug. 8	Am. Inter. (80% pd.)	49,000,000	June 30 '19	\$1.50	Q	105 1/2	105 1/2	95	100	- 7 1/2	146,100
20 1/2	15 1/2	47 1/2	27	82	July 7	44 1/2	Mar. 1	American Linsed Co.	16,750,000	...	...	...	73 1/2	77	69	76 1/2	+ 1 1/2	32,800
75	48	92	60 1/2	98 1/2	Apr. 15	85	Mar. 1	Am. Linsed Co. pf.	16,750,000	July 1 '19	1 1/2	Q	...	...	...	96	...	...
82 1/2	46 1/2	71 1/2	53 1/2	97 1/2	July 14	58	Jan. 21	Am. Locomotive Co.	25,000,000	July 3 '19	1 1/2	Q	87	87 1/2	80	86 1/2	- 1 1/2	52,900
106 1/2	93	102 1/2	95	109 1/2	July 2	100	Jan. 14	Am. Locomo. Co. pf.	25,000,000	July 22 '19	1 1/2	Q	106 1/2	106 1/2	106 1/2	106 1/2	- 1/2	150
...	...	...	...	59 1/2	July 25	53 1/2	July 24	Am. Malt & Grain (sh.)	55,000	...	...	...	58	60	56	59	+ 1/2	7,700
71 1/2	50	58 1/2	39	66 1/2	June 28	36	July 9	Amer. Maltng 1st pf.	6,911,900	Aug. 1 '18	1 1/2	...	...	...	...	39 1/2	...	...
112 1/2	67 1/2	94 1/2	73	89 1/2	July 16	62 1/2	Feb. 6	Am. Smelt. & Ref. Co.	60,908,000	June 16 '19	1	Q	82 1/2	82 1/2	74 1/2	78 1/2	- 4 1/2	37,800
117 1/2	99 1/2	110 1/2	103	106 1/2	July 17	103	Feb. 20	Am. Smelt. & R.Co. pf.	50,000,000	June 2 '19	1 1/2	Q	106	106	106	106	- 1/2	400
102 1/2	90 1/2	96	89	94 1/2	June 12	92 1/2	Feb. 11	Amer. Smelters pf. A.	9,642,800	July 1 '19	1 1/2	Q	...	...	...	94	...	...
142	80	107	85	130	May 5	105	Jan. 11	American Snuff	11,001,000	July 1 '19	3	Q	124 1/2	124 1/2	124	124	- 1	300
104 1/2	98	95	85	99	Jan. 16	93	July 10	American Snuff pf.	3,652,800	July 1 '19	1 1/2	Q	...	...	...	93	...	...
126 1/2	89 1/2	116	98	142	July 7	111 1/2	Jan. 21	Am. St. Found. (C3 1-3)	17,181,000	June 30 '19	75c	Q	43 1/2	43 1/2	36 1/2	40 1/2	- 3 1/2	37,200
121 1/2	106	114 1/2	108 1/2	119	May 24	113 1/2	Jan. 6	Amer. Sugar Ref. Co.	45,000,000	July 2 '19	1 1/2	Q	118	118	118	118	- 1/2	100
62 1/2	30	145 1/2	90 1/2	120 1/2	June 12	91	Aug. 8	Am. Sumatra Tobacco	7,832,800	Aug. 1 '19	2 1/2	Q	101	103 1/2	91	95 1/2	- 9 1/2	48,000
98	80	103	81	100	May 12	93	Jan. 6	Am. Sum. Tobacco pf.	1,963,500	Mar. 1 '19	3 1/2	SA	99 1/2	99 1/2	98 1/2	98 1/2	- 1 1/2	200
66	57 1/2	60	51	63	May 22	59	June 11	Am. Tel. & Cable	14,000,000	June 2 '19	1 1/2	Q	...	...	...	61	...	...
128 1/2	95 1/2	109 1/2	90 1/2	108 1/2	Mar. 10	98 1/2	Jan. 29	Am. Tel. & Tel. Co.	44,951,500	July 15 '19	2	Q	103 1/2	103 1/2	102 1/2	102 1/2	- 1/2	14,900
220	123	198 1/2	110 1/2	255 1/2	July 25	191 1/2	Feb. 6	Amer. Tobacco Co.	40,242,400	June 2 '19	15	Q	240 1/2	244	229	232	- 15	6,000
100 1/2	80	100 1/2	92 1/2	106	Jan. 6	99 1/2	May 14	Am. Tob. Co. pf. new	51,978,700	July 1 '19	1 1/2	Q	100 1/2	100 1/2	100	100 1/2	- 1/2</	

New York Stock Exchange Transactions—Continued

1917.				1918.				This Year to Date.				STOCKS.	Amount Capital Stock Listed.	Last Dividend		Last Week's Transactions				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.			Date	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.
104 1/2	56	109 1/2	68 1/2	207 1/2	July 9	103	Jan. 18	Chandler Motor	7,000,000	July 1, '19	4	Q	240	240	22 1/2	240 1/2	240 1/2	240 1/2	240 1/2	2,200
65 1/2	11 1/2	62 1/2	10 1/2	68 1/2	May 26	53 1/2	Jan. 21	Chesapeake & Ohio	62,793,700	June 30, '19	2	SA	64	64	54 1/2	64 1/2	56 1/2	56 1/2	7 1/2	20,400
21	7 1/2	11	7	12 1/2	May 15	7	Apr. 25	Chicago & Alton	19,538,300	Jan. 16, '11	2	..	10 1/2	11	10 1/2	11	10 1/2	11	10 1/2	200
20 1/2	21	18	10 1/2	17 1/2	July 17	12	Mar. 1	Chicago & Alton pf.	19,492,000	..	..	..	..	..	..	..	..	..	..	..
..	..	..	..	15 1/2	July 23	4	May 13	Chicago & East Ill.	65,777,800	..	..	..	..	..	..	..	..	..	..	..
12	6	..	..	17 1/2	July 24	4	May 13	Chl. & East. Ill. pf.	2,889,300	..	..	..	..	..	..	..	..	..	..	..
14 1/2	6	11	6	12	July 17	7 1/2	Jan. 21	Chl. Great Western	37,538,700	Feb. 15, '10	2	..	10	10	9 1/2	10	9 1/2	10	9 1/2	3,200
41 1/2	17 1/2	32	18 1/2	30 1/2	May 19	23 1/2	Apr. 16	Chl. Great West. pf.	37,349,000	July 15, '19	1	..	25 1/2	27 1/2	24 1/2	25	24 1/2	25	24 1/2	3,200
92	35	54 1/2	37 1/2	52 1/2	July 17	34 1/2	Feb. 15	Chic. Mil. & St. Paul	117,411,300	Sep. 1, '17	2 1/2	SA	45	45 1/2	38	42	38	42	38	30,500
125 1/2	62 1/2	86 1/2	60 1/2	75 1/2	July 17	61 1/2	Aug. 8	Chic. Mil. & St. P. pf.	116,274,900	Sep. 1, '17	3 1/2	SA	70	70	61 1/2	62 1/2	61 1/2	62 1/2	61 1/2	17,700
124	85	107	89 1/2	105	May 26	91	Aug. 8	Chic. & Northwestern	145,165,810	July 1, '19	1 1/2	Q	98	98	91	93	91	93	91	7,900
172 1/2	12 1/2	137	125	151	Jan. 13	126 1/2	Aug. 9	Chic. & Northwest	22,395,100	July 1, '19	2	Q	127 1/2	127 1/2	126 1/2	126 1/2	126 1/2	126 1/2	126 1/2	200
..	..	..	..	81 1/2	June 27	68	Apr. 19	Chic. Pneumatic Tool	6,485,800	July 25, '19	1 1/2	Q	78 1/2	78 1/2	73	73	73	73	73	1,000
88 1/2	16	32 1/2	18 1/2	32 1/2	July 17	22 1/2	Jan. 21	C. R. I. & P. tem. cfs.	74,201,100	..	..	..	..	..	..	..	..	..	..	31,500
54 1/2	44	88	50 1/2	84	June 6	68 1/2	Aug. 8	C. R. I. & P. 7 1/2 pf. tcs.	29,292,700	July 31, '19	3 1/2	SA	76	76	68 1/2	71	68 1/2	71	68 1/2	5,000
71	35 1/2	75	46	73	July 17	57	Aug. 5	C. R. I. & P. 6 1/2 pf. tcs.	24,936,100	July 31, '19	3	SA	65 1/2	65 1/2	57	60	57	60	57	8,400
112 1/2	70	82	60	82	Jan. 8	65 1/2	May 12	C. St. P., Minn. & O.	18,556,700	Feb. 20, '19	2 1/2	SA	75	75	75	75	75	75	75	100
134 1/2	130	110	110	107	July 17	105	Aug. 8	C. St. P. M. & O. pf.	11,259,300	Feb. 20, '19	3 1/2	SA	105	105	105	105	105	105	105	100
27 1/2	11 1/2	21	14 1/2	20 1/2	July 14	17 1/2	Jan. 21	Chile Copper (\$2 1/2)	95,000,000	..	..	..	..	..	..	..	..	..	..	51,200
63 1/2	35 1/2	47 1/2	31 1/2	50 1/2	July 16	32 1/2	Feb. 6	Chino Copper (\$5)	4,549,900	June 30, '19	7 1/2	Q	46	46 1/2	43 1/2	46	43 1/2	46	43 1/2	19,900
51	24	40	26	54 1/2	June 6	52	Feb. 17	Cleve., C. C. & St. L.	47,056,300	Sep. 1, '10	2	..	48	48	48	48	48	48	48	100
80	61 1/2	70	58 1/2	74	July 12	64	Apr. 2	C. C. C. & St. L. pf.	9,968,900	July 21, '19	1 1/2	Q	71	71	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	200
80 1/2	80 1/2	..	..	80 1/2	July 27	67	May 7	Cleve. & Pitts. (\$50)	11,237,750	June 2, '19	1 1/2	Q	..	..	..	..	..	..	..	..
75	45	65	43 1/2	95 1/2	July 2	60 1/2	Feb. 27	Cluett, Peabody & Co.	18,000,000	Aug. 1, '19	1 1/2	Q	81 1/2	81 1/2	78	80	78	80	78	700
115 1/2	89 1/2	105	95	108	Jan. 25	103 1/2	Jan. 8	Cluett, Peab. & Co. pf.	7,000,000	July 1, '19	1 1/2	Q	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	100
58	29 1/2	54 1/2	34 1/2	56	July 14	34 1/2	Feb. 10	Colorado Fuel & Iron	34,235,500	May 20, '19	3	Q	48 1/2	49	42 1/2	45 1/2	45 1/2	45 1/2	45 1/2	2,000
112	111	101	101	120	May 5	101 1/2	Jan. 15	Col. Fuel & Iron pf.	2,000,000	May 20, '19	2	Q	..	..	..	..	..	..	..	..
30	18	27 1/2	18	31 1/2	May 5	19 1/2	Jan. 22	Colorado & Southern	31,000,000	Dec. 31, '12	1	..	25	25	23	23 1/2	23 1/2	23 1/2	23 1/2	1,000
57 1/2	44 1/2	55	47	58 1/2	June 9	48 1/2	Jan. 3	Col. & South. 1st pf.	8,500,000	June 25, '19	2	SA	54	54	54	54	54	54	54	100
46	42	48	40	51 1/2	May 29	45	Feb. 4	Col. & South. 2d pf.	8,500,000	Dec. 27, '18	4	..	..	..	..	..	..	..	..	..
47 1/2	25 1/2	44 1/2	28 1/2	65	July 7	35 1/2	Feb. 1	Columbia Gas & Elec.	50,000,000	May 15, '19	1	Q	61	61	56 1/2	59	56 1/2	59	56 1/2	25,900
..	..	..	..	63 1/2	July 14	37 1/2	Feb. 1	Comp. Tab. Rec. Co.	10,822,700	July 10, '19	1	Q	52	52	47	47	47	47	47	1,300
..	..	..	..	75	June 27	56	Aug. 5	Consol. Cigar (shares)	90,000	..	..	..	..	..	..	..	..	..	..	..
..	..	..	..	86 1/2	June 26	82	Aug. 5	Consol. Cigar pf.	4,000,000	..	..	..	..	..	..	..	..	..	..	..
134 1/2	76 1/2	105 1/2	82 1/2	106 1/2	July 15	87 1/2	Jan. 27	Consolidated Gas	100,255,000	June 16, '19	1 1/2	Q	100 1/2	101	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	8,500
129 1/2	86 1/2	98	95	111 1/2	May 29	100	June 6	Con. G. E. L. & P. Balt.	14,151,300	July 1, '19	2	Q	..	..	..	..	..	..	..	..
21	7	13	7 1/2	21 1/2	July 31	5 1/2	Apr. 9	Con. Int. Cal. M. (\$10)	4,385,900	June 15, '18	50c	..	20 1/2	20 1/2	17 1/2	20	17 1/2	20	17 1/2	21,000
103 1/2	76	95	65 1/2	103 1/2	June 7	65 1/2	Feb. 10	Continental Can Co.	13,500,000	July 1, '19	1 1/2	Q	93 1/2	93 1/2	81	87 1/2	81	87 1/2	81	11,300
112	97	107	99	110	June 17	104 1/2	Jan. 3	Continental Can Co. pf.	4,675,000	July 1, '19	1 1/2	Q	..	..	..	..	..	..	..	..
..	..	..	..	11 1/2	Aug. 7	12 1/2	Aug. 7	Continental Candy	..	..	..	..	..	..	..	..	..	..	..	..
59 1/2	38	60	44	75	June 12	58	Jan. 3	Contin. Ins. Co. (\$25)	10,000,000	Jan. 8, '19	\$2.50	SA	73	73	72	72	72	72	72	200
37 1/2	18	50 1/2	20 1/2	95 1/2	July 26	46	Jan. 21	Corn Prod. Ref. Co.	19,784,000	..	..	..	..	..	..	..	..	..	..	..
112 1/2	88 1/2	104	90 1/2	109 1/2	July 25	102	Jan. 21	Corn Prod. Ref. Co. pf.	29,826,900	July 15, '19	1 1/2	Q	108	108	107	107	107	107	107	300
45	42	51 1/2	40	79	July 14	48	Mar. 15	Crex Carpet Co.	2,508,500	June 14, '19	3	SA	..	..	..	..	..	..	..	..
35	33	..	..	20	Apr. 9	20	Apr. 9	Cripple Creek Central	2,500,000	June 1, '18	1 1/2	..	..	..	..	..	..	..	..	..
91 1/2	45 1/2	74 1/2	52	139	July 15	52 1/2	Feb. 2	Crucible Steel Co.	25,000,000	June 31, '19	1 1/2	Q	131	137 1/2	126 1/2	137	126 1/2	137	126 1/2	208,300
117 1/2	83	91 1/2	86	105																

New York Stock Exchange Transactions—Continued

Yearly Price Range				This Year to Date				STOCKS.		Amount Capital		Last Dividend		Last Week's Transactions													
1917.		1918.		High.		Low.		Date.		Stock Listed.		Date Paid.		Per Cent.		First.		High.		Low.		Last.		Change		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
78	31	40½	27	48	Mar. 15	28	Feb. 8	JEWEL TEA	12,000,000	.....	.....	.....	.....	31	34	31	33	- 3%	3,600							
112	90	97½	88	91	Mar. 6	74½	Aug. 8	Jewel Tea pf.	3,760,000	July 1, '19	1%	Q	77	77	74½	76½	- 1½	400									
				44	July 16	31	June 26	Jones Bros. Tea	10,000,000	July 15, '19	50c	Q	39½	39½	36½	38½	- 1½	5,400									
25½	13½	24½	15½	25½	May 19	16½	Jan. 30	KAN. CITY SOUTH	30,000,000	.....	.....	.....	.....	22	22	19	19½	- 2%	3,400							
58½	40	59½	45	57½	May 20	49½	Jan. 21	Kan. City So. pf.	21,000,000	July 15, '19	1	Q	54	54	50	50	- 4½	1,000									
135	95	105	95	130	Apr. 22	105	Apr. 5	Kayser (Julius) & Co.	6,570,000	July 1, '19	2	Q	120	120	120	120	+ 3½	300									
64½	38½	72	41	139½	July 16	68	Jan. 21	Kelly-Spr. Tire (\$25)	4,906,000	Aug. 1, '19	\$1	Q	129	131½	121	129½	- 2½	16,100									
				1	July 15	¾	Aug. 4	Kelly-Spr. T. rights						¾	¾	¾	¾	+ ½	14,587								
95	75	90½	70½	100	June 9	90½	Jan. 3	Kelly-Spring Tire pf.	3,317,100	July 1, '19	1½	Q	95	95	95	95	- 5	300									
				4	July 14	¾	July 31	Kelly-Spr. T. pf. rts.									¾	¾	¾	¾	+ ½	400					
37	21	35	24½	78	July 25	34	Jan. 21	Kelsey Wheel	8,704,900					60	60	60	60	- 10	800								
91	70	90	81	100	May 26	80	Jan. 15	Kelsey Wheel pf.	2,136,500	Aug. 1, '19	1½	Q				96											
50½	26	41½	20	43½	July 16	29½	Feb. 13	Kennecott Cop. (sh.)	2,784,953	June 30, '19	45c	Q	40	40	34½	37½	- 2%	60,800									
5	4½	4½	3	7½	July 18	2½	Jan. 24	Keokuk & Des Moines	2,600,400								6%										
				30	July 28	30	July 28	Keokuk & Des M. pf.	1,524,600	Aug. 4, '19	3½					30											
				129½	July 14	78½	Aug. 8	Keyst. Tire & R. (\$10)	1,980,950	July 1, '19	30c	Q	98½	98½	78½	83½	- 15½	76,000									
				22	July 23	15	Aug. 7	Keyst. T. & R. rights									19½	19½	15½	- 4	30,436						
				170	July 25	100½	Jan. 20	Kresge (S. S.) Co.	10,000,000	July 1, '19	2½	SA				168%											
				109½	June 13	106½	Feb. 4	Kresge (S. S.) Co. pf.	2,000,000	July 1, '19	1½	Q				100%											
55	43	67½	50	81½	July 15	60	Jan. 21	Kress (S. H.) Co.	12,000,000	Aug. 1, '19	1	Q	82½	82½	82½	82½	- ½	100									
107½	98	103½	100	107½	Feb. 26	105	Jan. 14	Kress (S. H.) Co. pf.	3,740,000	July 1, '19	1½	Q				106											
103½	88	91½	85½	93½	July 15	62½	Jan. 21	LACK STEEL CO.	35,097,500	June 30, '19	1½	Q	85	85	77	80	- 6	19,300									
103½	80	90	82	83	Jan. 21	50	July 8	Laclede Gas Co.	10,700,000	Mar. 15, '19	1½		50	50	50	50	- 5½	300									
25½	8½	11½	7½	14	July 21	7	Feb. 20	Lake Erie & Western	11,840,000							10½	10½	9	9½	- 2½	700						
53½	17½	25	18	25	May 19	16½	Apr. 21	Lake Erie & West. pf.	11,840,000	Jan. 15, '19	1		23½	23½	21	21	- 3	300									
30	10½	24	12	39	July 14	21	Jan. 22	Lee Rub. & Tire (sh.)	100,000	Dec. 1, '16	75c					32½	33½	29½	31	- 1½	8,200						
79½	50½	65½	52½	60½	June 2	48	Aug. 8	Lehigh Valley (\$50)	60,501,700	July 5, '19	87½c	Q	51½	51½	48	50½	- 1½	11,300									
281	151	205	164½	250½	Aug. 8	201	Apr. 15	Liggett & Myers	21,496,400	June 2, '19	3	Q	239½	250½	239½	250½	+ 6½	300									
125½	97½	110	107½	115	July 16	107	Jan. 27	Liggett & Myers pf.	22,512,200	July 1, '19	1½	Q	113½	114	113½	114	+ ½	300									
27½	12½	45½	17½	81	July 14	40½	Feb. 20	Loose-Wiles Biscuit	6,442,000							70	70½	60	67½	- 3½	1,700						
93	80½	94	82½	100½	June 19	94½	Jan. 10	Loose-Wiles Bisc. 1st pf.	4,881,200	July 1, '19	1½	Q	100	100	100	100	- 6½	200									
62	55	96	53	120	June 20	94	Feb. 5	Loose-Wiles Bisc. 2d pf.	2,000,000	Feb. 1, '15	1½		113	113	113	113	- 5	100									
232	145½	200	144½	245	July 23	147½	Apr. 15	Lorillard (P.) Co.	24,246,100	July 1, '19	3	Q	230	240	219½	230	- ½	13,700									
120½	100	110	98	115	July 29	107	Jan. 28	Lorillard (P.) Co. pf.	11,306,700	July 1, '19	1½	Q	112½	112½	112½	112½	+ ½	100									
133½	103	124½	110	122½	May 17	111½	Aug. 5	Louisville & Nashville	72,000,000	Aug. 11, '19	3½	SA	111½	113½	111½	112½	- 2½	700									
89½	70	78½	70	79½	May 27	70	Jan. 22	MACKAY COMP'S.	41,380,400	July 1, '19	1½	Q				77											
67½	57½	65	57	68½	July 11	61	June 6	Mackay Comp. pf.	50,000,000	July 1, '19	1	Q	64	64	64	64	- 4	300									
129½	93½	103½	78½	88	Jan. 25	70	Mar. 28	Manhattan Elev. gtd.	57,837,400	July 1, '19	1½	Q	82	82	80	80	- 4	780									
2	1			1½	May 26	1½	May 26	Manhattan Beach	5,000,000								1½										
				38½	July 17	28	Aug. 5	Manhattan Shirt (\$25)	5,000,000								32½	32½	28	30½	- 2½	4,100					
118	100			117	Apr. 30	117	Apr. 30	Manhattan Shirt pf.	1,000,000	July 1, '19	1½	Q															
				80½	Apr. 30	61½	July 24	Marlin-Rockwell (sh.)	67,900	June 17, '19	\$1	M	67	67	67	67		100									
60	50	40	40	32½	July 28	25	Mar. 7	Mathieson Alkali (\$50)	5,885,700	Jan. 2, '19	75c					32½											
61½	19½	42½	23½	61	July 28	20½	Jan. 22	Maxwell Motors	8,976,000	July 2, '17	2½		52	52	43	47½	- 5½	33,700									
74½	49	69½	50	84½	July 28	50½	Jan. 22	Maxwell Motors 1st pf.	12,882,200	Oct. 1, '18	1½	Q	79½	79½	71½	73½	- 6½	11,700									
40	13	32½	19	46½	June 3	19½	Jan. 22	Maxwell Motors 2d pf.	7,039,200	July 2, '17	1½		41½	41½	32½	34½	- 6½	6,800									
66½	43½	63½	47																								

New York Stock Exchange Transactions—Continued

Yearly Price Ranges—										Amount		Last Dividend—		Last Week's Transactions—					
1917.		1918.		This Year to Date.				STOCKS.	Capital Stock Listed.	Date Paid.	Per Cent.	Pe- riod.	First.	High.	Low.	Last.	Change	Sales.	
High.	Low.	High.	Low.	High.	Low.	Date.	Date.												
113½	111	95	95	126	116	July 3	91½ Jan. 15	Westing. Air Br. (\$50)	29,040,800	July 31, '19	\$1.75	Q	117½	117½	113½	114	—	4	1,400
56	53½	47½	38½	59½	June 9	40½ Jan. 21	Westing. E. & M. (\$50)	70,813,900	July 31, '19	\$1	Q	56½	56½	55½	55½	—	21	50,700	
70½	52½	64½	59	60	May 16	61 Feb. 27	W. E. & M. 1st pf. (50)	3,998,750	July 15, '19	\$1	Q	..	..	..	..	..	..	..
22½	7½	12½	8	12½	July 17	7½ Mar. 5	Wheel. & Lake Erie...	33,536,000	.....	..	..	10½	10½	8½	10	—	14	6,500	
50½	16½	26	17½	24½	July 17	17 Jan. 30	Wheel. & L. E. pf.	10,395,400	.....	..	..	21½	21½	18½	18½	—	34	800	
52½	33½	50	36½	75	July 9	45 Jan. 3	White Motor (\$50)	16,000,000	June 30, '19	\$1	Q	65	65	54½	61½	—	53	35,800	
38½	15	50	15½	40½	June 2	23½ Jan. 22	Willis-Overland (\$25)	41,690,025	Aug. 1, '19	25c	Q	35	35½	30½	33	—	23	83,300	
100	69	89½	75	98½	May 9	87½ Jan. 7	Willis-Overland pf.	14,339,850	July 1, '19	1½	Q	97½	97½	95	95	—	2½	1,400	
84½	42	77½	45½	104½	July 2	65½ Jan. 20	Wilson & Co. (sh.)	200,000	Aug. 1, '19	1½	Q	95	95	79½	83	—	12½	24,400	
107	96	99½	90½	104½	June 16	96½ Feb. 17	Wilson & Co. pf.	10,476,400	July 1, '19	1½	Q	..	..	..	100½	..	..	..
54½	33	39½	29½	41½	May 16	30½ Jan. 22	Wisconsin Central	16,147,000	.....	..	..	..	..	..	10½	..	..	..
151	99½	128½	110	136½	July 25	120 Feb. 7	Woolworth (F.W.) Co.	50,000,000	June 1, '19	2	Q	130	130½	130	130½	—	2	300	
126½	113	115	111	117½	Jan. 17	114½ June 26	Woolworth (F.W.) Co. pf.	12,500,000	July 1, '19	1½	Q	..	..	..	117	..	..	..
37½	23½	69	34	87½	July 16	50 Feb. 13	Worthington Pump	19,235,200	.....	..	..	76½	76½	68½	70	—	6½	..	
97	88	91½	85½	98	Apr. 24	88 Jan. 9	Worth. Pump pf. A.	5,072,800	July 1, '19	1½	Q	..	..	..	90½	..	..	..
63	50	70½	59	79	June 26	66 Jan. 3	Worth. Pump pf. B.	7,790,800	July 1, '19	1½	Q	77	77	76	76	—	1½	200	

Last Sales of Inactive Stocks

Stock.	Last Sale.	Date.	Stock.	Last Sale.	Date.	Stock.	Last Sale.	Date.	Stock.	Last Sale.	Date.
Alleg. & Western.....	*101	Nov. '18	Certain-Teed Prod. 2d pf....	*780	Apr. '18	Heine (G. W.) Co.....	180	Jan. '17	Northern Central (\$50).....	*72½	Apr. '18
American Cities pf.....	10½	May '18	Cheve. & Pitts. sp. gtd. (\$50) 50	48	July '17	Hocking Valley.....	112	Apr. '15	Northwestern Tel.....	51	Nov. '17
American Coal (\$25).....	52	June '18	Consol. Coal. of Maryland.....	94	Jan. '18	Ingersoll-Rand.....	185	Sep. '18	Old Dominion (\$25).....	70½	Apr. '16
American Shipbuilding.....	139½	Sep. '18	Cripple Creek Central pf.....	28	Feb. '18	Island Creek Coal.....	67	June '18	Pabst Brewing pf.....	92½	Dec. '17
American Smelters pf. B.....	91½	Aug. '17	Dayton Power & Light pf.....	97	Nov. '16	Kan. City, Pl. S. & M. pf.....	59	July '18	R. R. Sec. (Ill. Cent. col.).....	*60	Nov. '17
Buffalo, Roch. & Pitts. pf.....	*100	Aug. '18	Detroit Mackinack.....	*70	July '15	Kayser (J.) & Co. 1st pf.....	105½	Aug. '18	Rensselaer & Saratoga.....	*114	Oct. '18
Car., Clinch. & Ohio.....	22½	Aug. '17	Du Pont Powder pf.....	*94½	Aug. '18	Manhattan El. Supply.....	48	June '18	Rutland pf.....	20	Dec. '18
Car., Clinch. & Ohio pf.....	50	Oct. '17	Eastman Kodak.....	*98	Mar. '18	Moble & Birn.....	8½	Nov. '16	Va. Ry. & Power.....	47½	Sep. '18
			Hav. El. Ry. L. & P.....	*95	Dec. '18	Monsiehn Bros. (\$25).....	115	Apr. '17	Wayman-Bruton.....	*200	Dec. '18
			Hav. El. Ry. L. & P. pf.....	105	May '17	Montgomery Ward pf.....	101	Apr. '17	Wayman-Bruton pf.....	*100	Oct. '18
						Nat. Ry. of Mex. 1st pf.....	15	Mar. '17			

*Odd lot.

Footnotes

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. †Including the amount of New York Central Railroad stock listed. ‡Payable in scrip. §Payable one-half in cash and one-half in U. S. Liberty bonds. ¶Formerly Distiller, Securities Company. ††Dealings under pres-

The rates of dividends referred to under note indicated by † include extra or special dividends as follows:

	Amount.	Kind.		Amount.	Kind.
American Sugar Refining..	4%	Extra	Ohio Fuel Supply	50c	Extra
Beth. Steel.....	3%	Extra	(Payable in Liberty 44% bonds.)		
Do Series B.....	3%	Extra	Pacific Mail .....	.81	Extra
Buffalo & Susquehanna.....	1 1/2%	Extra	Stromberg Carburetor	25c.	Extra
Burns Brothers	2 1/2%	Stock	T & D Water Oil	2 %	Extra
Fish Terminal	2 1/2%	Scrip	Underwood Typewriter.....	5	Extra
California Pet. pf.....	2 1/2%	Back	(Payable in Victory Liberty bonds.)		
General Electric	2%	Stock	United Fruit	50c	Extra
Kennecott Copper	25c	Extra	U. S. Food Products.....	1 1/2%	Extra
(Capital distribution.)			Vulcan Detinning pf.....	1 %	Back.
			Kelly Springfield Tire paid 75c in common stock Aug. 1, 1919.		

Transactions on the New York Curb

[illegible]

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At	By	At	By
U. S. 2s reg., 1930.....	Q.J. 99 1/2	C. F. Childs & Co.....	100
Do coupon, 1930.....	Q.J. 99 1/2	"	"
U. S. 4s reg., 1925.....	Q.F. 100 1/2	"	"
Do coupon, 1925.....	Q.F. 100 1/2	"	"
Pan. Canal 2s reg., 14-36.....	Q.F. 99 1/2	"	"
Do coupon, 1914-36.....	Q.F. 99 1/2	"	"
Pan. Canal 2s reg., 18-38.....	Q.N. 99 1/2	"	"
Do coupon.....	Q.N. 99 1/2	"	"
Panama 3s reg., 1901.....	89	"	91
Do coupon.....	89	"	91
Porto Rico 4s.....	90	"	96

OTHER FOREIGN, Including Notes

Argentine 6s, 1920.....	99 1/2	Salomon Bros. & Hutz.	97 1/2
Dom. of Canada 5s, 1921.....	98 1/2	"	98 1/2
Canada 5 1/2s, 1921.....	99 1/2	"	99 1/2
Do 5 1/2s, 1925.....	99 1/2	"	97 1/2
Canada 5s, 1931.....	91	"	91 1/2
Do, 1937.....	95 1/2	Mann, Bill & Co.....	96 1/2
Cuban Govt. 5s, 1944.....	91	Miller & Co.....	90
Cuban Govt. 5s, 1949.....	91	"	93 1/2
Cuban Govt. 4 1/2s, 1949.....	80 1/2	"	82 1/2
Norway 6s, Feb., 1923.....	90 1/2	Mann, Bill & Co.....	"
Swedish Govt. 6s, 1939.....	97 1/2	"	98 1/2
Switzerland 5s, March, 1920.....	96	"	96 1/2

MUNICIPALS, Etc., Including Notes

—Offered—		—Offered—	
At	By	At	By
Ablington (Mass.) coupon 4s, May, 1929.....	*4.60	Estabrook & Co.	"
Acadia Parish (La.) 5s, 1919-43.....	*5.00	W.L. Slayton & Co., Tol.	"
Alliance (Ohio) City's Port. St. Imp. 5s, serially.....	*4.65	A. E. Aub & Co., Cin.	"
Alliance (Ohio) Water Works 5s, serially.....	*4.65	"	"
Antlers Twp. (Okla.) Rd. 6s, 1941.....	*5.25	W.L. Slayton & Co., Tol.	"
Asheville (N. C.) 5 1/2s, 1920-52.....	*4.75	R. M. Grant & Co.	"
Bell County (Ky.) Rd. & Bdg. 5s, April 5, 1932-44.....	*4.75	Weil, Roth & Co.	"
Bath (Me.) 4s, Jan., 1927.....	*4.60	Estabrook & Co.	"
Beaufort Co. (N. C.) Road 5s, 1925-49.....	*4.80	Field, Richards & Co.	"
Belleville 5s, 1924.....	*4.55	J.S. Ripple & Co., Newk.	"
Bibb Co. (Ala.) Funding 5s, 1949.....	*4.90	A. E. Aub & Co., Cin.	"
Bonham (Texas) St. Improvement 5s, 1939.....	*4.90	"	"
Bond Co. (Ill.) 5s, 1922-28.....	*4.55	R. M. Grant & Co.	"
Bossier Parish (La.) Rd. 5s, 1939-46.....	*5.25	W.L. Slayton & Co., Tol.	"
Boston (Mass.) 4s, 1936.....	*4.50	R. M. Grant & Co.	"
Brazoria Co. (Texas) Rd. March 1, 1921-37.....	*5.15	Weil, Roth & Co.	"
Bryan (Ohio) Waterworks and Fire Equip 5 1/2s, serially.....	*4.75	A. E. Aub & Co., Cin.	"
Buffalo (N. Y.) 4s, 1924-30.....	*4.30	R. M. Grant & Co.	"
Chicago (Ill.) coupon 4s, 1921.....	*4.45	Estabrook & Co.	"
Cedar City (Utah) 6s, 1930-39.....	*5.25	R. M. Grant & Co.	"
Chicago (Ill.) St. Imp. Spec. Assmt. 5s, serially.....	*5.00	A. E. Aub & Co., Cin.	"
Comanche Co. (Texas) 5s, serially.....	*5.25	"	"
Greenlee Co. (Ariz.) Highway 6s, 1919-29.....	*5.00	"	"
Cleveland (O.) 4 1/2s, 1933-36.....	*4.50	R. M. Grant & Co.	"
Corpus Christi (Tex.) Sewall 5s.....	*5.00	Field, Richards & Co.	"
Cleveland Heights (O.) Sch. Dist. 5s, 1921-53.....	*4.65	"	"
Cuyahoga Falls (O.) School 5s, serially.....	*4.70	A. E. Aub & Co., Cin.	"
Dayton (O.) reg. 5 1/2s, Dec., 1944.....	*4.60	Estabrook & Co.	"
Duval Co. (Fla.) coupon gold 5s, Dec. 1939.....	*4.75	"	"
Defiance Co. (O.) Rd. 5s, 1929-29.....	*4.80	W.L. Slayton & Co., Tol.	"
Des Moines (Iowa) Sch. Dist. 5s, 1933-38.....	*4.50	R. M. Grant & Co.	"
Duluth (Minn.) 4 1/2s, 1935.....	*4.50	"	"
Duval Co. (Fla.) 5s, 1948.....	*4.70	"	"
East Cleveland (O.) Fire Dept. 5s, Dec. 1, 1925.....	*4.65	Field, Richards & Co.	"
Elyria (O.) 5s, 1929-46.....	*4.65	A. E. Aub & Co., Cin.	"
Fall River (Mass.) reg. 3 1/2s, Nov., 1929.....	*4.50	Estabrook & Co.	"
Florence (Ala.) W. W. 5s, 1939.....	*5.12	W.L. Slayton & Co., Tol.	"
Flagler Co. (Fla.) R. & B. 6s, 1929-34.....	*5.50	"	"
Glen Ridge 4 1/2s, Nov., 1921.....	*4.40	J.S. Ripple & Co., Newk.	"
Greenville (S. C.) 5s, 1939.....	*4.70	R. M. Grant & Co.	"
Hartford (Conn.) 4 1/2s, 1933.....	*4.40	"	"
Hartford (Conn.) 4s, 1936.....	*4.40	"	"
Hamilton Co. (O.) Road 5s, July 1, 1929.....	102	Field, Richards & Co.	"
Harris Co. (Tex.) Courthouse 6s, 1949-18.....	*4.70	A. E. Aub & Co., Cin.	"
Hickory (N. C.) Highway Imp. 6s, 1924.....	*5.00	"	"
Houston (Tex.) Houston Heights 5s, 1952.....	*4.80	"	"
Hunt Co. (Tex.) 5s, 1959, serially.....	*4.80	"	"
Jackson Co. (Texas) Rd. Dist. 5 1/2s, 1963.....	*5.35	W.L. Slayton & Co., Tol.	"
Johnston (N. C.) Rd. 5s, 1947.....	*5.25	"	"
Jersey City (N. J.) coupon gold 4 1/2s, Dec., 1938-50.....	*4.40	Estabrook & Co.	"
Jeff. Davis Parish (La.) Rd. 5s, March 1, 1929-39.....	*5.15	Weil, Roth & Co.	"
Johnson County (Texas) coupon 5 1/2s, May 15 1935-41.....	*5.00	Estabrook & Co.	"
Lafourche Parish (La.) Sch. coupon 5 1/2s, May 15, 1935-41.....	*5.25	W.L. Slayton & Co., Tol.	"
Lakewood (O.) Sch. Dist. 5s, 1927-36.....	*4.90	Field, Richards & Co.	"
Liberty Co. (Tex.) Road 5 1/2s, 1948, opt. '38.....	*5.15	Weil, Roth & Co., Cin.	"
Little River Drainage Dist. (Mo.) gold 5 1/2s, Oct., 1929.....	*5.25	Estabrook & Co.	"
Limestone Co. (Ala.) 6s, 1933-30.....	*5.50	W.L. Slayton & Co., Tol.	"
Lorain (O.) Ref. 5 1/2s, 1929.....	*4.75	A. E. Aub & Co., Cin.	"
Lorain (O.) Waterworks 4 1/2s, serially.....	*4.50	"	"
Manatee Co. (Fla.) Rd. 6s, 1928-48.....	*5.75	W.L. Slayton & Co., Tol.	"
Marion (N. C.) W. W. 5s, 1947.....	*5.00	"	"

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MUNICIPALS, Etc., Including Notes—Continued

At	By
McAlister (Okla.) School District 5s, 1944	A. E. Aub & Co., Cin.
Miami Co. (Ohio) Bridge 5s, 1927	"
Montgomery Co. (Ohio) Hospital 5 1/2s, serially	"
Milwaukee (Wis.) coupon 4s, July, 1920-21	Estabrook & Co.
Memphis (Tenn.) 5s, 1925-49	R. M. Grant & Co.
Minneapolis (Minn.) 4s, 1936	"
Monmouth Co. 4 1/2s, 1920-32	J. S. Rippel & Co., New York
Nashville (Tenn.) 5s, 1924-30	R. M. Grant & Co.
New Bedford (Mass.) reg. 4 1/2s, 1920-49	Estabrook & Co.
New Bern (N. C.) Mun. 6s, April 15, 1922	R. M. Grant & Co.
New Hanover Co. (N. C.) Ferry 5s, July 1, 1944	Field, Richards & Co.
Newark (N. J.) 4 1/2s, 1921-29	J. S. Rippel & Co., New York
Newton (Mass.) coupon 4s, April, 1922	Estabrook & Co.
Omaha (Nebr.) 4 1/2s, 1934	R. M. Grant & Co.
Paris (Texas) St. Improvement 5s, 1930-39	A. E. Aub & Co., Cin.
Paulding Co. (Ohio) Rd. 5s, May 1, 1923-28	Well, Roth & Co., Cin.
Pinellas Co. (Fla.) Rd. 5s, March 1, 1943, opt. 38	"
Portland (Ore.) coupon 5s, July, 1923	Estabrook & Co.
Portsmouth (O.) Sewer & St. Imp. 5s, 1925	Field, Richards & Co.
Portsmouth (Ohio) Sewer 5s, serially	A. E. Aub & Co., Cin.
Portsmouth (Ohio) Waterworks 5 1/2s, serially	"
Portsmouth (Ohio) St. Improvement 5s, serially	"
Quitman Co. (Miss.) 6s, 1920-45	W. L. Slayton & Co., Tol.
Redmond Twp. (Okla.) Rd. 6s, 1944	"
Red Bank (N. J.) 5s, 1920-32	J. S. Rippel & Co., New York
Sarasota (Fla.) E. L. 5s, 1949	W. L. Slayton & Co., Tol.
St. Landry Parish (La.) 5s, 1923-39	"
St. Martin Parish (La.) Rd. 5s, Nov. 1, 1922-32	Well, Roth & Co., Cin.
St. Louis 4 1/2s, 1935	"
St. Louis City 4s, 1928-31	Stix & Co., St. Louis
Shelby County (Tennessee) 5s, 1925	A. E. Aub & Co., Cin.
Stamford (Texas) Waterworks 5s, serially	"
St. Louis City School 4s, 1939	Stix & Co., St. Louis
So. Amherst (Ohio) Town Hall 6s, 1920-38	W. L. Slayton & Co., Tol.
Spartanburg Co. (S. C.) 4 1/2s, 1923-26	R. M. Grant & Co.
Summit County (Ohio) Bridge 5s, Oct. 1, 1923-24	Well, Roth & Co., Cin.
Tennock 5s, 1920-29	J. S. Rippel & Co., New York
Thomas County (Ga.) Road 5s, June 1, 1939-48	Well, Roth & Co., Cin.
Troy (Ohio) Sewer 5s, Sept. 1, 1923	A. E. Aub & Co., Cin.
Troy (Ohio) Paying 5s, Sept. 1, 1925	"
Victoria City of (B. C.) Canada 4s, 1919	"
Waco City of (Texas) School 5s, 1949	"
Wood County (W. Va.) Parkersburg Dist. 5s, 1927	"
Waltham (Mass.) 4s, 1921-22	R. M. Grant & Co.
Waterbury (Conn.) 4 1/2s, 1931-36	"
Waterbury (Conn.) 4 1/2s, 1936	"
Van Wert (O.) Road 5s, 1920-1929	W. L. Slayton & Co., Tol.
Warren (O.) Street Imp. 5s, 1921-1927	Field, Richards & Co.
Winchester (Mass.) coupon 3 1/2s, October, 1926	Estabrook & Co.
Wrentham (Mass.) cpn. 4s, August, 1936	"

*Basis. †Bid.

STATE

Bid for	At	By
California 4 1/2s, 1933	4.40	R. M. Grant & Co.
Louisiana Port Com. 5s, 1949	4.80	"
Maryland cpn. 4s, Aug., 1920	4.25	Estabrook & Co.
Mass. reg. 3 1/2s, Jan., 1936	4.10	"
New York 4 1/2s, 1904-05	107 1/2	Canfield & Bro.
Do 4s, 1900-02	98 1/2	"

PUBLIC UTILITIES

At	By
Albany Southern 5s, 1935	80
Am. Public Service 6s, 1942	90
Amer. Waterw. Elec 5s, '34	62
Asheville Pr. & L. 5s, 1942	85
Augusta-A. Ry. & Elec. 5s, '35	20
Baton Rouge El. 1st 5s, '39	82
Birm. Ry. & L. 4 1/2s, '34	68
Do 6s, '37	73
Brooklyn Edison 5s, 1949	88
Cape Breton Elec. 5s, 1932	78
Calif. G. & E. unif. 5s, '37	90
Do gen. 5s, '33	95
Cin. Gas & Elec. 5s, 1936	90
Cin. Gas & Transp. dble. gtd.	
5s, 1933	95
Cities Service deb. B.	153
Do deb. C.	105
Citizens' Gas (Ind.) 5s, 1942	88
Columbia Ry., Gas & Elec.	
5s, 1936	77
Columbus St. Ry. 5s, 1933	65
Cleveland Elec. Ill. 5s, 1939	91
Columbus G. & E. 1st 5s, '27	89
Do deb. 5s, 1927	79
Conn. Ry. & Lighting 4 1/2s, '31	75
Conn. Power 1st 5s, '63	85
Consol. Trac. (N. J.) 5s, '33	85
Cons. Water Co. (Utica) 1st	
5s, 1930	94
Do deb. 5s, 1930	85
Cumberland Co. P. & L. 5s, '42	75
Dallas Elec. col. tr. 5s, '22	95
Detroit Edison 7s, 1928	115
Eastern Tex. Elec. 5s, 1942	83
El Paso Electric 5s, 1932	86
Edison Elec. (Los A.) 1st r.	
5s, '22	94
Electric Transmission 6s	96
Economy Lt. & Pr. 5s, 1936	93
Eliz. & Trenton Ry. 5s, '62	
Fed. Light & Trac. 5s, '42	73
Do 6s, 1922	85
Galveston Elec. 5s, '40	78
Galves.-Hous. El. 1st 5s, 1934	77
Gen. Gas & Elec. 5s, 1932	50
Georgia Ry. & Elec. 1st cons.	
5s, '32	80
Gl. West. Power 1st 6s, 1949	95 1/2
Great Western Power 5s, '46	84 1/2
Havana Elec. Ry. cons. 5s, '32	87
Harwood Elec. 5s, 1939	90
Home T. & T. of Spokane	
1st 5s, 1934	81
Houston Elec. 5s, 1925	97
Redmond & Co.	85
National City Co.	90
Dominick & Dominick	90
Redmond & Co.	90
Stone & Webster	87
Miller & Co.	71
"	78
"	90
Stone & Webster	83
Sutro Bros.	94
"	98
A. B. Leach & Co.	95
"	100
H. L. Doherty & Co.	156
"	107
Blodget & Co.	93 1/2
Redmond & Co.	83
Miller & Co.	75
Redmond & Co.	92
A. B. Leach & Co.	91
"	84
Redmond & Co.	79
Stone & Webster	90
B. H. & F. W. Pelzer	
Redmond & Co.	98
"	
A. B. Leach & Co.	85
Stone & Webster	98
Spencer Trask & Co.	120
Stone & Webster	88
"	92
Sutro Bros.	98
A. H. Bickmore & Co.	90
Redmond & Co.	98
"	80
B. H. & F. W. Pelzer	77
White, Weld & Co.	90
Stone & Webster	85
"	82
Redmond & Co.	60
Spencer Trask & Co.	93
A. E. Lewis & Co., Los A.	97
Sutro Bros.	86 1/2
Miller & Co.	80
Redmond & Co.	
A. E. Lewis & Co., Los A.	84
Stone & Webster	

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PUBLIC UTILITIES—Continued

—Bid for—		—Offered—	
At	By	At	By
Kentucky Utilities 6s, 1919...	98 1/2 A. H. Bickmore & Co.	100	A. H. Bickmore & Co.
Kinloch Tel. L. D. 5s, 1929...	90	90	Stix & Co., St. Louis.
Do 1st 6s, 1928...	98 1/2 Stix & Co., St. Louis.	90 1/2	"
Knoxville Ry. & L. 5s, '45-'46	73 Miller & Co.	78	Miller & Co.
Laclede Gas L. ref. 5s, '34...	90	92 1/2	Stix & Co., St. Louis.
Do 7s, 1929	90	90 1/2	"
Louisville Light 5s, 1933...	90	91	Miller & Co.
Louisville Ry. 5s, 1930...	90	90	"
Los Angeles G. & E. 5s, '39	90	93	Sutro Bros.
Los Angeles Elec. 1st 5s, '28	92	98	"
Los Angeles G. & E. 1st 5s, '39	91	93	"
Memphis St. Ry. 5s, 1945...	73	78	Miller & Co.
Middle West Utilities 6s, '25	92	95 1/2	A. H. Bickmore & Co.
Minn. Gen. Elec. 1st 5s, '24	94	98	Blodgett & Co.
Minn. & St. P. Ry. 1st 5s, '28	85	89	Miller & Co.
Miss. Riv. Power 1st 5s, 1931	79	80 1/2	Stone & Webster.
Mobile L. & P. 5s, 1941...	85	90	Miller & Co.
Mt. Whitney Power 6s, '39	98	101	Sutro Bros.
Mutual Union Tel. 5s, 1941...	91	91	Blodgett & Co.
Nash. Ry. & L. 5s, 1938...	73	78	Miller & Co.
Nash. Ry. & L. 5s, 1925...	91	91	"
Natomas Co. of Cal. 6s, '35	78	80	Sutro Bros.
Nevada-Cal. Elec. 6s, '46	93	94	Spencer Trask & Co.
N. Y. & H. Ferry 5s, '46	75	85	B. H. & F. W. Pelzer.
N. Y. & Wst. Ltg. 4s, 2004...	64	67	Redmond & Co.
Niagara Falls Power 5s, '32	92	96	Spencer Trask & Co.
Northern Tex. El. 5s, 1940...	78	83	Stone & Webster.
No. Jersey St. Ry. 4s, '48	...	57	B. H. & F. W. Pelzer.
Omaha & Council Bluffs Ry.	77	80	Redmond & Co.
Omaha & Council Bluffs St.	77	80	"
Ry. 5s, 1925...	77	80	"
Ontario Transmission 5s, '45	85	92	Blodgett & Co.
Pacific Electric 5s, 1942...	77 1/2	78	A. E. Lewis & Co., Los A.
Pacific Coast 5s, 1946...	80 1/2	86	Blodgett & Co.
Pacific Lt. & P. 5s, 1930...	86	90	White, Weld & Co.
Pacific L. & P. 1st 5s, '42...	90	94	Sutro Bros. & Co.
Pacific L. & P. 1st & ref. 5s,	91 1/2	92 1/2	A. E. Lewis & Co., Los A.
1931	91 1/2	92 1/2	"
Pensacola Elec. 5s, 1931...	75	83	Stone & Webster.
Portland (Ore.) 1st 5s, 1930...	75	77	Redmond & Co.
Riverside Trac. 5s, '60	...	80	B. H. & F. W. Pelzer.
Railway & Lt. Sec. 5s, May,	87	92	Stone & Webster.
1935	87	92	"
Rutland Ry., Lt. & Pr. 5s, '46	80	85	Redmond & Co.
Rochester Ry. cons. 5s, '30	85	90	Miller & Co.
San Antonio Water Supply	83	87	Stix & Co., St. Louis.
ref. 5s, 1933	87	94	Sutro Bros. & Co.
San Joaquin L. & P. 5s, '45	98 1/2	100	A. E. Lewis & Co., Los A.
San Joaquin L. & P. Co.	98 1/2	100	"
series C 6s, 1930...	93	93 1/2	Stix & Co., St. Louis.
St. Jos. Ry. L. H. & P. 5s, '37	47	47 1/2	"
St. Louis & Sub. 5s, 1921...	88	91	Stone & Webster.
St. Louis Transit 5s, 1924...	80	80	Blodgett & Co.
Seattle Elec. 5s, 1929...	90 1/2	91 1/2	A. E. Lewis & Co., Los A.
Seattle Elec. 5s, 1930...	90 1/2	91 1/2	"
So. California Edison gen. 5s,	84	87	B. H. & F. W. Pelzer.
1939	74	77	Redmond & Co.
So. California G. 1st 6s, 1950	86	86	"
So. Jersey G. & E. 5s, '53	72	76	Redmond & Co.
Superior W. L. & P. s. f.	88	93	Stone & Webster.
4s, 1931	75	80	A. H. Bickmore & Co.
Syracuse Ltg. 1st 5s, 1931...	71	74	B. H. & F. W. Pelzer.
Syracuse Light & Pr. coll.	55 1/2	55 1/2	Stix & Co., St. Louis.
trust 5s, 1934	70	85	Redmond & Co.
Tampa (Fla.) El. 1st 5s, '33	...	...	...
Twin States G. & E. 5s, 1933	...	...	...
United Elec. (N. J.) 4s, '49	...	...	...
United Rys. (St. L.) 4s, 1934	...	...	...
Wheeling Traction 5s, 1931...	...	...	...

RAILROADS

Atlanta, Birmingham & At-	72	F. J. Lisman & Co.	77	F. J. Lisman & Co.
lantic 5s, '34	73	J. S. Farlee & Co.	77	J. S. Farlee & Co.
Buffalo & Susq. 1st 4s, 1963...	100	Phelps & Neeser.	100 1/2	Phelps & Neeser.
Bush Terminal consol 5s...	90	"	93	"
Canadian Pacific 6s...	98	S. Goldschmidt.	96	S. Goldschmidt.
Chl. Peoria & St. L. pr. ln.	80	F. J. Lisman & Co.	90	F. J. Lisman & Co.
Chl. & Pac. Ill. 6s, '31	70	"	70	"
Do 6s, '34	93	Miller & Co.	93	Miller & Co.
Cin., Hamilton & Dayton gen.	70	Phelps & Neeser.	70	"
5s, 1942	80	F. J. Lisman & Co.	90	F. J. Lisman & Co.
Cleveland Term. Ry. 4s, '95	66	"	66	"
Florida Cen. & Pen. 5s, '30	70	"	70	"
Jackson, Louis. & S. 1st 5s, '98	100	"	100	"
Knoxville & O. 1st 6s...	80	"	80	"
El Paso & Rock Island 5s, '51	65	Sutro Bros.	70	Sutro Bros.
Los Angeles Pac. R. R. ref.	85	Blodgett & Co.	90	Blodgett & Co.
4s, '50	78	F. J. Lisman & Co.	75	S. Goldschmidt.
Long Island unified 4s...	75	"	75	"
Macon Terminal 5s...	75	"	75	"
N. Mexico Ry. & Coal 5s, '47	75	"	75	"
Do 5s, 1951	95	Phelps & Neeser.	97	S. Goldschmidt.
N. Y., N. H. & H. 4s, 1922...	80	"	80	"
Oregon & Calif. 1st 5s...	103	Sutro Bros.	105	Sutro Bros.
Seaboard Air Line 6s, 1919...	65 1/2	"	65 1/2	"
Do 6s, 1945	98 1/2	"	98 1/2	"
South. Pac. Branch Ry. 6s, '37	61 1/2	"	61 1/2	"
Rock Island, Ark., La. 4 1/2s...	54	Baker, Carruthers & Pell	58	Baker, Carruthers & Pell
So. Car. & Ga. 5 1/2s...	94 1/2	L. Goldschmidt & Co.	94 1/2	"
St. Louis South. Term. 5s...	101	"	101	"
Tol. St. L. & Western 4s, '50	102	"	102	"
Ulster & Delaware 5s, 1928...	101	"	101	"
Vicks. & Meridian 1st 6s, '21	95	"	95	"
Wisconsin Central ref. 4s...	93	"	93	"

INDUSTRIAL AND MISCELLANEOUS

Adams Exp. 4s, '47	54	Baker, Carruthers & Pell	58	Baker, Carruthers & Pell
Aetna Explosives 6s, '45	84	"	94 1/2	L. Goldschmidt & Co.
American Steamship 5s, 1920	98	H. I. Nicholas & Co.	...	...
Ala. Steel & Shpbing. 6s, '30	98 1/2	Baker, Carruthers & Pell	...	...
American Book 6s, 1928...	99	"	101	Baker, Carruthers & Pell
Am. Brake Shoe & Fdy. 5s, '32	90 1/2	"	102	"
Am. Bakery 6s, '27	96	"	101	"
Am. Brewing 6s, 1923	70	"	...	...
American Caramel 6s, 1920	97	"
Amer. Can. deb. 5s, '28	93	"	93	Baker, Carruthers & Pell

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A. F. HOCKENHEIMER,
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THE ANNALIST

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Annalist Open Market

PITTSBURGH

STOCKS	High	Low	Last	Net
50 Am. Roll. Mill 61 1/2	61 1/2	61 1/2	61 1/2	-2 1/2
285 Am. S. W. P. 23 1/2	23 1/2	23 1/2	23 1/2	-1 1/2
1,185 Am. W. G. M. 117	117	117	117	-4
285 A. W. G. M. 117	117	117	117	-4
10 Am. W. G. P. 105	105	105	105	-1 1/2
2,380 Ark. Gas 72 1/2	72 1/2	72 1/2	72 1/2	+2 1/2
1,611 Barnwell 38 1/2	38 1/2	38 1/2	38 1/2	-1 1/2
285 Carbo-Hyd. 25 1/2	25 1/2	25 1/2	25 1/2	-1 1/2
675 Carbo-H. 4 1/2	4 1/2	4 1/2	4 1/2	-1 1/2
340 Con. Ice 6 1/2	6 1/2	6 1/2	6 1/2	-1 1/2
25 Con. Ice 25	25	25	25	-1 1/2
650 Col. G. & E. 50 1/2	50 1/2	50 1/2	50 1/2	-2 1/2
125 Ind. Brew. 35 1/2	35 1/2	35 1/2	35 1/2	-1 1/2
175 Ind. Brew. 35 1/2	35 1/2	35 1/2	35 1/2	-1 1/2
75 Lone St. Gas 187	187	187	187	-1 1/2
825 M. S. L. & H. 54	54	54	54	-1 1/2
1,175 M. S. Shasta 45	45	45	45	-1 1/2
28,352 Marland Ref. 7 1/2	7 1/2	7 1/2	7 1/2	-1 1/2
285 Nat. Fire 18 1/2	18 1/2	18 1/2	18 1/2	-1 1/2
1,175 Nat. Fire 18 1/2	18 1/2	18 1/2	18 1/2	-1 1/2
675 Ohio Fuel Oil 23 1/2	23 1/2	23 1/2	23 1/2	-1 1/2
2,275 Ohio Fuel Sup. 53	53	53	53	-1 1/2
2,781 Okla. Gas 34 1/2	34 1/2	34 1/2	34 1/2	-1 1/2
285 Okla. P. & H. 10 1/2	10 1/2	10 1/2	10 1/2	-1 1/2
110 Pitts. Brewing 7	7	7	7	-1 1/2
35 Pitts. Br. 15 1/2	15 1/2	15 1/2	15 1/2	-1 1/2
275 Pitts. Coal 71	71	71	71	-1 1/2
25 Pitts. Coal 95 1/2	95 1/2	95 1/2	95 1/2	-1 1/2
2,580 Pitts. Jerome 11	11	11	11	-1 1/2
125 Pitts. Pl. 130	130	130	130	-1 1/2
280 P. C. & S. L. 60	60	60	60	-1 1/2
280 Pitts. O. & G. 16	16	16	16	-1 1/2
282 Riverside E. Oil 4 1/2	4 1/2	4 1/2	4 1/2	-1 1/2
280 Riverside E. 4 1/2	4 1/2	4 1/2	4 1/2	-1 1/2
503 Riverside West 28	28	28	28	-1 1/2
590 San Toy 60	60	60	60	-1 1/2
256 Union Gas 130 1/2	130 1/2	130 1/2	130 1/2	-1 1/2
250 U. S. Glass 34	34	34	34	-1 1/2
75 U. S. C. L. Pipe 37 1/2	37 1/2	37 1/2	37 1/2	-1 1/2
230 U. S. Steel 108	108	108	108	-1 1/2
745 W. House Elee. 55 1/2	55 1/2	55 1/2	55 1/2	-1 1/2

STOCKS	High	Low	Last	Net
125 Alabama Co. 50	50	50	50	-1
375 Arundel S. & G. 45	45	45	45	-1 1/2
470 Atlantic Int. 35 1/2	35 1/2	35 1/2	35 1/2	-1 1/2
140 Balt. Freight 102 1/2	102 1/2	102 1/2	102 1/2	-1 1/2
21 Balt. Tube 80	80	80	80	-1 1/2
2 Bank Com. 20 1/2	20 1/2	20 1/2	20 1/2	-1 1/2
4,620 Celestine Oil 3 1/2	3 1/2	3 1/2	3 1/2	-1 1/2
100 Con. Credit 42	42	42	42	-1 1/2
425 Con. Coal 90 1/2	90 1/2	90 1/2	90 1/2	-1 1/2
275 Con. Power 106	106	106	106	-1 1/2
2,550 Cos. & Co. 105	105	105	105	-1 1/2
305 Cos. & Co. 4 1/2	4 1/2	4 1/2	4 1/2	-1 1/2
450 Davison Chem 35	35	35	35	-1 1/2
220 Elk Horn Coal 37	37	37	37	-1 1/2
51 E. & Dep. 120	120	120	120	-1 1/2
30 Houa. Oil 90 1/2	90 1/2	90 1/2	90 1/2	-1 1/2
95 Mt. Casbury 30	30	30	30	-1 1/2
24 M. & M. Bank 20	20	20	20	-1 1/2
808 Mt. V. C. M. 40	40	40	40	-1 1/2
150 Mt. V. C. M. 97	97	97	97	-1 1/2
175 N. Amst. Gas 24 1/2	24 1/2	24 1/2	24 1/2	-1 1/2
100 North. Coal 72	72	72	72	-1 1/2
40 Penn. W. & P. 84 1/2	84 1/2	84 1/2	84 1/2	-1 1/2
425 United Ry. 17	17	17	17	-1 1/2
370 Way. O. & G. 4 1/2	4 1/2	4 1/2	4 1/2	-1 1/2
185 W. D. & A. 27 1/2	27 1/2	27 1/2	27 1/2	-1 1/2

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INDUSTRIAL, MISCELLANEOUS—Continued

—Bid for—	At	By	—Offered—	At	By
American Tobacco 6s, 1924	118 1/2	Phelps & Neeser			
American Hominy 5s, 1927	93	Baker, Carruthers & Pell			
American Graph. 6s, 1930	90		100 1/2	Baker, Carruthers & Pell	
Amer. Ice 5s, '22	95		90		
American Lithographic 5s, '21	89 1/2				
American Maltng 5s, 1926	89				
American Oilfields 6s, 1930	80 1/2	A. E. Lewis & Co., Los A.	85	A. E. Lewis & Co., Los A.	
Am. Pipe & Const. Sec. 6s, '22	90 1/2	Baker, Carruthers & Pell	102	Baker, Carruthers & Pell	
Am. Steel Fdy. deb. 4s, '23	91 1/2		92 1/2		
Am. Pipe & Fdy. 6s, 1928	90 1/2				
Am. Spirits Mfg. 6s, '20	98 1/2				
Am. Vulcan. P. C. T. 6s, '21	90				
Am. Tube & Stamp. 5s, 1932	87 1/2				
Atlas Portland Cement 6s, '25	95				
Am. Thread 6s	100	Phelps & Neeser	101 1/2	Phelps & Neeser	
Barrett Mfg. Co. 5s, '39	94	Baker, Carruthers & P.	96	Baker, Carruthers & Pell	
Berlin Mills 1st 5s, 1931	94		100		
Brandram-Henderson 6s, '36	92				
Buffalo & Susq. Iron 5s, '26	92		95	Baker, Carruthers & Pell	
Canadian T. & I. 6s, 1932	84				
Can. Cons. Felt 6s, 1940	90				
Canadian Car & F. 6s, 1939	91 1/2		95	Baker, Carruthers & Pell	
Cons. Coal ref. 5s, 1930	85		86 1/2		
Cons. Coal 1st 4 1/2s, 1922	100	H. I. Nicholas & Co.			
Cons. Coal 6s, 1923	100	Spencer Trask & Co.	101	Spencer Trask & Co.	
Dominion Tex. 6s, 1925	98	Baker, Carruthers & Pell	99	Baker, Carruthers & Pell	
Dominion Glass 6s, 1933	94		100		
Fairmont Coal 5s, '31	91				
General Asphalt 5s, 1925	94 1/2				
Gt. Atl. & Pac. Tea 6s, 1921	99 1/2				
General Baking 6s, 1936	89	Webb & Co.	91	Webb & Co.	
Hale Coal Co. 5s, 1929	90 1/2	H. I. Nicholas & Co.			
Hecker, Jones, J. 6s, 1922	98	Baker, Carruthers & Pell	100		
Holly Mfg. 5s, 1922	80				
Int. P. 5s, 1935	90				
Indian ref. 6s, 1921	90 1/2				
Keystone C. & C. ref 6s, '19-'31	98	H. I. Nicholas & Co.	101 1/2	Baker, Carruthers & Pell	
La Belle Iron 5s, 1940	90 1/2	Baker, Carruthers & Pell	98		
Lima Locomotive 6s, 1930	97	Redmond & Co.			
Long Bell Lum. 6s, 1922	99 1/2	Baker, Carruthers & Pell			
Los Angeles Un. Term. 6s	90 1/2	A. E. Lewis & Co., Los A.	100	A. E. Lewis & Co., Los A.	
Merchants Coal 5s, '24	90	Baker, Carruthers & Pell	104	Baker, Carruthers & Pell	
New Jersey Zinc 4s, 1926	92		95		
North Pack. & Prov. 5s, '45	97				
O'Garra Coal 5s, '35	95	H. I. Nicholas & Co.			
Park & Tilford 6s, 1936	74	Baker, Carruthers & Pell			
Peerless T. & M. 6s, '25	96	B. Bogert & Co.	90	Blodget & Co.	
Phoenix Iron 6s, 1930	97	Baker, Carruthers & Pell	101	Baker, Carruthers & Pell	
Pleasant Valley Coal 5s, '46	75	Blodget & Co.			
Pocahontas Coll. 5s, 1937	84 1/2	Redmond & Co.	88	Redmond & Co.	
Roane Iron 6s, 1923	96	Baker, Carruthers & Pell			
St. Joseph Stocky'ds 4 1/2s, '30	73		77	Baker, Carruthers & Pell	
St. Paul Union D. 5 1/2s, '23	87	Blodget & Co.	92	Blodget & Co.	
Saint Clair Furnace 5s, ga. to '39	97 1/2	H. I. Nicholas & Co.			
Sloss Iron S. 5s, '20	90 1/2				
Swift & Co. 5s, 1944	94	White, Weld & Co.	95	White, Weld & Co.	
United Fruit 4 1/2s, 1923	99 1/2	Baker, Carruthers & Pell			
W. Ken. Coal 1st 5s, 1935	78 1/2		83	Baker, Carruthers & Pell	
West Va. Pulp & P. 5s, 1924	95		100		
Webster C. & C. 5s, 1942	89	H. I. Nicholas & Co.			

Notes

Notes

RAILROADS

—Bid for—	At	By	—Offered—	At	By
Canadian Pac. 6s, Mar., 1924	100	Salomon Bros. & Hutz.	100 1/2	Salomon Bros. & Hutz.	
C. R. I. & P. 6s, 1922	98 1/2	Bull & Eldredge	99		
Delaware & H. 5s, Aug., '20	99 1/2		99 1/2		
Gt. North. Ry. Sept., '20	90	Mann, Bill & Co.	90 1/2		
Hocking Val. 6s, 1924	97 1/2		98		
Kan. City Term. 6s, 1923	100	Salomon Bros. & Hutz.	100 1/2		
N. Y. Cent. col. tr. 5s, Sept., '19	96 1/2		100		
Pennsyl. Co. 4 1/2s, June, '21	97 1/2		97 1/2		
So. Railway 6s, 1922	98 1/2		99 1/2		
Seaboard Air L. 6s, Sept., '19	95	Mann, Bill & Co.	97	Mann, Bill & Co.	
Wabash Ry. 4s, May, '20	92		98		

PUBLIC UTILITIES

Baton Rouge El. 6s, 1920	98	Stone & Webster	99	Stone & Webster	
Central States Elec. 5s, 1922	91	Blodget & Co.	94 1/2	Blodget & Co.	
Dallas Elec. 6s, 1921	95	Stone & Webster	98	Stone & Webster	
East Tex. Elec. 7s, 1921	98 1/2		100		
Interborough R. T. 7s, '21	84	Bull & Eldredge	86	Bull & Eldredge	
Ontario Power (Lag. Falls) 5s, 1921	96	Blodget & Co.	98 1/2	Blodget & Co.	
Phila. Co. 6s, '22	90 1/2	Bull & Eldredge	97 1/2	Bull & Eldredge	
Puget So. T. L. & P. 7s, '21	98	Mann, Bill & Co.	100 1/2	Mann, Bill & Co.	
St. Paul Union D. 5 1/2s, '23	96 1/2	Bull & Eldredge	96 1/2	Bull & Eldredge	
Twin States G. & E. 7s, 1921	96 1/2	A. H. Bickmore & Co.	99 1/2	A. H. Bickmore & Co.	

INDUSTRIAL AND MISCELLANEOUS

Am. Cities 5s, 6s, '19	50	Miller & Co.	60	Miller & Co.	
Amer. Cotton Oil 5s, Sept., '19	99 1/2	Bull & Eldredge	100	Bull & Eldredge	
Amer. Tel. & T. 6s, Feb., '24	99 1/2	Mann, Bill & Co.	99 1/2		
Amer. Thread 6s, Dec., '28	100 1/2		101 1/2	A. R. Clark & Co.	
American Tobacco 7s, 1919	100 1/2	Bull & Eldredge	100 1/2	Salomon Bros. & Hutz.	
Do 7s, 1920	101 1/2	Mann, Bill & Co.	101 1/2	Bull & Eldredge	
Do 7s, 1921	102 1/2	Salomon Bros. & Hutz.	102 1/2		
Do 7s, 1922	102 1/2	Bull & Eldredge	103 1/2		
Do 7s, 1923	103 1/2	Salomon Bros. & Hutz.	103 1/2		
Anaconda Copper 6s, '20	98 1/2		99 1/2		
Armour & Co. 6s, 1920-1922	100		101	Salomon Bros. & Hutz.	
Armour & Co. 6s, 1923-1924	100		101		
Beth. Steel 7s, '22	101 1/2		102 1/2		
Do 7s, '23	102	Mann, Bill & Co.	102 1/2	Bull & Eldredge	
Chf. Pnu. Tool 6s, Oct., '20	99 1/2	Bull & Eldredge	100		
Do 6s, Oct., '21	99 1/2		100		
Do 6s, Oct., '22	98		98 1/2		
Cudahy 7s, 1923	101		101 1/2		
Federal Sugar Ref., Jan., '20	90 1/2	Mann, Bill & Co.	92 1/2		

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SINCLAIR CONSOLIDATED OIL CORPORATION

Annalist Open Market

INDUSTRIAL, MISCELLANEOUS—Continued

—Bid for—		—Offered—	
At	By	At	By
General Elec. 6s, Dec., 1919.	100 1/4 Salomon Bros. & Hutz.	100 1/4 Bull & Eldredge	
Do 6s, 1920.	100 1/4 " "	100 1/4 " "	
Gulf Oil Corp 6s, July, 1921.	99 1/2 Bull & Eldredge.	100 " "	
Do 6s, July, 1922.	99 1/2 Mann, Hill & Co.	99 1/2 " "	
Do 6s, July, 1923.	99 1/2 " "	99 1/2 " "	
Laclede Gas 1st 7s, Jan., '20.	99 1/2 " "	99 1/2 Mann, Hill & Co.	
Liggett & Myers 6s, 1921.	100 " "	100 1/4 Bull & Eldredge.	
Nat. Con. & C. 6s, 1927.	80 " "	92 Mann, Hill & Co.	
Pacific Truck & M. 6s, 1925.	98 1/4 " "	99 1/4 " "	
Procter & G. 7s, March, 1920.	100 1/4 Bull & Eldredge.	101 Salomon Bros. & Hutz.	
Do 7s, March, 1921.	101 1/4 Mann, Hill & Co.	102 " "	
Do 7s, March, 1922.	102 1/4 Bull & Eldredge.	102 1/4 " "	
Do 7s, March, 1923.	103 Mann, Hill & Co.	103 1/4 Mann, Hill & Co.	
Pub. Serv. (N. J.) 7s, 1922.	96 " "	96 1/2 " "	
Studebaker 7s, 1920.	100 " "	100 1/4 Bull & Eldredge.	
Swift & Co. 6s, 1921.	99 1/4 Salomon Bros. & Hutz.	100 " "	
Tim. Det. Axle 7s, June, '20.	100 1/2 Bull & Eldredge.	101 1/4 " "	
Do 7s, June, 1921.	101 " "	101 1/4 " "	
U. S. Rubber 7s, 1923.	104 Salomon Bros. & Hutz.	104 1/4 Salomon Bros. & Hutz.	
Utah Sec. 6s, 1922.	80 Bull & Eldredge.	91 Bull & Eldredge.	
Westinghouse E. & M. 6s, '20	100 " "	100 1/4 " "	

PUBLIC UTILITIES

Adirondack Elec. Power.	15	MacQuoid & Coady.	17	H. F. McConnell & Co.	
Do pf.	76	H. F. McConnell & Co.	78	" "	
American Gas & Elec. (\$50).	130	" "	132	" "	
Do pf.	41	" "	42	" "	
American Light & Traction.	237	McQuoid & Coady.	240	McQuoid & Coady.	
Do pf.	96	" "	98	" "	
American Power & Light.	66	Sutro Bros. & Co.	67	" "	
Do pf.	73	McQuoid & Coady.	76	H. F. McConnell & Co.	
Am. Water Works & Elec.	51 1/2	Dominick & Dominick.	6	W. L. Manbruch & Co.	
Do 1st pf. 7 p. c. cum.	50	McQuoid & Coady.	61	H. F. McConnell & Co.	
Do 4 p. c. participating pf.	10	" "	13	" "	
Baton Rouge El. pf.	73	Stone & Webster.	78	Stone & Webster.	
Carolina P. & L.	39	H. F. McConnell & Co.	42	McQuoid & Coady.	
Do pf.	94	" "	97	H. F. McConnell & Co.	
Cincinnati G. & E.	79	A. & J. Frank, Cin.	80	A. & J. Frank, Cin.	
Cincinnati Gas Transp.	113	" "	117	" "	
Cities Service.	425	H. L. Doherty & Co.	439	H. L. Doherty & Co.	
Do pf.	76 1/2	" "	77 1/2	" "	
Do Hankers Shares.	44	" "	44 1/4	" "	
Columbus Elec. pf.	73	Stone & Webster.	78	Stone & Webster.	
Commonwealth P. R. & L.	25	McQuoid & Coady.	27	McQuoid & Coady.	
Do pf.	58	" "	60	" "	
Conn. Power pf.	78	Stone & Webster.	83	Stone & Webster.	
Consol. Trans. (N. J.)	17	B. H. & F. W. Pelzer.	61	B. H. & F. W. Pelzer.	
Eliz. & Trenton R. R.	24	" "	" "	" "	
Do pf.	58	Stone & Webster.	59 1/2	Stone & Webster.	
Do pf.	80	" "	83	" "	
El Paso Electric.	92 1/2	" "	97 1/2	" "	
Federal Light & Traction.	10	H. F. McConnell & Co.	11	E. & C. Randolph.	
Do pf.	50	" "	52	H. F. McConnell & Co.	
Galveston-Houston Electric.	13	Stone & Webster.	15	Stone & Webster.	
Do pf.	62	" "	65	" "	
Middle West Utilities pf.	58	A. H. Bickmore & Co.	60	A. H. Bickmore & Co.	
Mississippi River Power.	12	Stone & Webster.	14	Stone & Webster.	
Do pf.	52	" "	" "	" "	
Northern States Power.	67	H. F. McConnell & Co.	69	McQuoid & Coady.	
Do pf.	90	" "	92	" "	
Nor. Ontario Id. & Pr pf.	57	" "	62	H. F. McConnell & Co.	
Nor. Texas Electric.	54	Stone & Webster.	58	Stone & Webster.	
Do pf.	76	" "	80	" "	
Ohio Traction.	12	A. & J. Frank, Cin.	14	A. & J. Frank, Cin.	
Ohio State Tel.	22 1/2	" "	24	" "	
Pacific Gas & Electric pf.	88	H. F. McConnell & Co.	88 1/2	McQuoid & Coady.	
Pacific Power & Light pf.	95	White, Weld & Co.	100	White, Weld & Co.	
Pacific Tel. & Tel. pf.	88	Sutro Bros.	92	Sutro Bros.	
Pacific Lighting.	115	" "	125	" "	
Pub. Ser. Corp. pf.	" "	" "	87	J. S. Reppel & Co., Was.	
Do pf.	" "	" "	105	" "	
Puget Sound T. L. & P.	13	Stone & Webster.	16	Stone & Webster.	
Do pf.	50	" "	62	" "	
Republic Ry. & Light.	14	MacQuoid & Coady.	17	H. F. McConnell & Co.	
Do pf.	54	" "	55	" "	
Riverside Traction.	12	B. H. & F. W. Pelzer.	" "	" "	
Do pf.	23	" "	" "	" "	
San Joaquin Light & Power.	9	Sutro Bros.	14	Sutro Bros.	
Do pf.	72	" "	77	" "	
Spring Valley Water.	63	" "	67	" "	
South Cal. Edison.	88	MacQuoid & Coady.	90	H. F. McConnell & Co.	
Do pf.	100	" "	102	E. F. Hutton & Co.	
Standard Gas & Electric.	30	" "	34	MacQuoid & Coady.	
Do pf.	44	" "	45	H. F. McConnell & Co.	
Tampa Electric.	112	Stone & Webster.	115 1/2	Stone & Webster.	
Tenn. Ry., Light & Power.	5	MacQuoid & Coady.	6	MacQuoid & Coady.	
Do pf.	19	H. F. McConnell & Co.	22	H. F. McConnell & Co.	
Tidewater P. pf.	80	J. Nickerson, Jr.	88	J. Nickerson, Jr.	
Tri-City Ry. & Light pf.	" "	" "	80	MacQuoid & Coady.	
United Light & Railways.	46	MacQuoid & Coady.	48	" "	
Do pf.	73	" "	75	" "	
Wash. Water Power.	55	White, Weld & Co.	63	White, Weld & Co.	
Western Power.	22 1/2	J. Nickerson, Jr.	23 1/2	J. Nickerson, Jr.	
Do pf.	73	MacQuoid & Coady.	74	" "	
Wisconsin Edison.	32	" "	37	MacQuoid & Coady.	

INDUSTRIAL AND MISCELLANEOUS

Aetna Explosives pf.	65	Hallowell & Henry.	70	M. Lachenbruch & Co.	
American Brass.	225	R. S. Dodge & Co.	233	R. S. Dodge & Co.	
Amer. Chicel.	95	Hallowell & Henry.	99	Hallowell & Henry.	
Do pf.	81	" "	84	" "	
Amer. Dis. Tel. N. J.	39	A. M. Kidder & Co.	40	A. M. Kidder & Co.	
Amer. Cyanamid.	40	Kirk & Ball.	45	Kirk & Ball.	
Do pf.	58	" "	62	" "	
Amer. Manufacturing.	14	M. Lachenbruch & Co.	146	M. Lachenbruch & Co.	
Amer. Rolling Mill.	39	A. J. Frank & Co., Cin.	61	A. J. Frank & Co., Cin.	
Amer. Piano.	34	M. Lachenbruch & Co.	35	Kirk & Ball.	
American Surety.	70	R. S. Dodge & Co.	75	R. S. Dodge & Co.	
American Typefounders.	44	Holt & Co.	47	Holt & Co.	
Amer. Stores.	23	M. Lachenbruch & Co.	25	M. Lachenbruch & Co.	
American Tobacco scrip.	196	McDonnell & Co.	201	McDonnell & Co.	
Atlantic Fruit.	25	R. S. Dodge & Co.	28	B. Bogert & Co.	
Atlantic Holding.	53	B. Bogert & Co.	55	" "	
Atlantic Steel.	90	M. Lachenbruch & Co.	100	M. Lachenbruch & Co.	

INDUSTRIAL, MISCELLANEOUS—Continued.

—Bid for—		—Offered—		
At	By	At	By	
Babcock & Wilcox.....	122	R. S. Dodge & Co.....	126	R. S. Dodge & Co.
Borden's Condensed Milk.....	112	" "	115	" "
Do pf.....	97	A. R. Clark & Co.....	99	A. R. Clark & Co.
Brunswick-Balke-C. pf.....	99	A. M. Kidder & Co.....	104	A. M. Kidder & Co.
Burroughs Adding Machine.....	250	M. Lachenbruch & Co.....	260	M. Lachenbruch & Co.
By Products Coke.....	120	" "	130	" "
California Packing pf.....	114	Sutro Bros. & Co.....	119	Sutro Bros. & Co.
Calamba Sugar.....	60	" "	80	" "
Carib. Syndicate.....	1600	Hallowell & Henry.....	1750	Hallowell & Henry
Carbon Steel.....	107½	Kirk & Ball.....	110	M. Lachenbruch & Co.
Cardenas Amer. Sugar.....	10	Webb & Co.....	20	Webb & Co.
Do pf.....	"	"	80	"
Central Aguirre Sugar.....	215	Webb & Co.....	220	Kirk & Ball.
Childs Co.....	68	"	73	Hallowell & Henry.
Do pf.....	97	"	99	"
Cincinnati Coal.....	40	M. Lachenbruch & Co.....	43	M. Lachenbruch & Co.
Columbia Graphophone.....	425	Dominick & Dominick.....	435	Dominick & Dominick.
Do pf.....	94	"	95	"
Colombian Emer. Syn.....	375	Hallowell & Henry.....	425	Hallowell & Henry.
Corcoran Victor.....	14¼	A. & J. Frank, Cin.....	14½	A. & J. Frank, Cin.
Dalton Adding Machine.....	47	"	"	"
Du Pont Powder pf.....	92	Dominick & Dominick.....	94	Dominick & Dominick
Eastern Steel pf.....	86	Glidden, Davidge & Co.....	90	Glidden, Davidge & Co.
Eastern Steel.....	82	"	87	"
Eastman Kodak.....	600	R. S. Dodge & Co.....	625	R. S. Dodge & Co.
Empire Steel & Iron.....	25	Glidden, Davidge & Co.....	30	Glidden, Davidge & Co.
Do pf.....	70	"	73	Kirk & Ball.
Fairbanks Morse pf.....	98	J. M. Leopold & Co.....	101	J. M. Leopold & Co.
Fajardo Sugar.....	96	Webb & Co.....	100	Webb & Co.
Federal Sugar Ref.....	106	Kirk & Ball.....	109	Kirk & Ball.
Do pf.....	106	"	109	"
Finance & Trading Corp.....	5	K. P. Emmons & Co.....	"	"
Fisk Rubber 1st pf stock.....	90	S. Goldschmidt.....	90½	S. Goldschmidt.
Ford Motor of Can.....	475	M. Lachenbruch & Co.....	485	M. Lachenbruch & Co.
Ganewell Fire Al.....	57	Hallowell & Henry.....	65	Hallowell & Henry.
General Amer. Tank Car.....	127	J. Nickerson, Jr.....	133	J. Nickerson, Jr.
Do pf.....	93½	"	96½	"
General Baking.....	16	Webb & Co.....	18	Webb & Co.
Do pf.....	81½	"	82½	"
General.....	154	Sutro Bros.....	157	Sutro Bros.
Do pf.....	101	"	103	"
Gillette Safety Razor.....	168	Kirk & Ball.....	170	E. & C. Randolph.
Goodyear Tire Rub. 2d pf.....	106½	M. Lachenbruch & Co.....	107½	M. Lachenbruch & Co.
Grasselli Chem.....	165	Kirk & Ball.....	173	Kirk & Ball.
Great Western Sugar.....	350	Webb & Co.....	370	Webb & Co.
Do pf.....	112	"	115	"
Guantanamo Sugar.....	66½	"	67½	Kirk & Ball.
Hale & Kilburn.....	25	Kirk & Ball.....	28	"
Do pf.....	57	"	60	"
Handee Mfg. Co. com.....	"	"	39	Filor, Bullard & S.
Do pf.....	99	Filor, Bullard & S.....	105	"
Hocking Valley Products.....	10	Glidden, Davidge & Co.....	11½	Glidden, Davidge & Co.
Indian Refining.....	185	M. Lachenbruch & Co.....	190	M. Lachenbruch & Co.
Ingersoll-Rand.....	174	Hallowell & Henry.....	180	Hallowell & Henry.
International Pulp.....	1½	"	3	"
Do pf.....	62	"	72	"
Inter Motor Truck.....	82	M. Lachenbruch & Co.....	87	Dominick & Dominick
Do 1st pf.....	91	"	94	"
Do 2d pf.....	64	"	67	M. Lachenbruch & Co.
Kirby Lumber.....	29	Webb & Co.....	34	Webb & Co.
Do pf.....	110	"	120	"
Lehigh Valley Coal Sales.....	88	Glidden, Davidge & Co.....	91	Glidden, Davidge & Co.
Lima Locomotive.....	80	M. Lachenbruch & Co.....	95	M. Lachenbruch & Co.
Lone Star Gas.....	180	Holt & Co.....	190	Holt & Co.
Do rights.....	45	McDonnell & Co.....	55	McDonnell & Co.
Libbey-Owens Sheet Glass.....	73	A. & J. Frank, Cin.....	44	A. & J. Frank, Cin.
Magnolia Pet.....	465	Holt & Co.....	470	M. Lachenbruch & Co.
Manati Sugar.....	118	Webb & Co.....	123	Webb & Co.
Do pf.....	97	"	100	"
Manhattan Elec. Supply.....	48	M. Lachenbruch & Co.....	52	M. Lachenbruch & Co.
Maxwell Motor Div. Scrip.....	92	McDonnell & Co.....	95	McDonnell & Co.
McCrory Stores.....	23	M. Lachenbruch & Co.....	26	M. Lachenbruch & Co.
Michigan Limestone & Chem.....	17	Holt & Co.....	18½	Kirk & Ball.
Do pf.....	21	M. Lachenbruch & Co.....	22½	"
Motor Products.....	60	Kirk & Ball.....	65	M. Lachenbruch & Co.
National Motor.....	24	R. S. Dodge & Co.....	27	R. S. Dodge & Co.
National Surety.....	245	"	250	"
National Sugar Ref.....	137	Webb & Co.....	140	Webb & Co.
New England Fuel Oil.....	165	R. S. Dodge & Co.....	170	R. S. Dodge & Co.
New Jersey Zinc.....	248	Kirk & Ball.....	255	Kirk & Ball.
New Niquero Sugar.....	180	Webb & Co.....	190	Webb & Co.
New River Call.....	80	Kirk & Ball.....	100	Kirk & Ball.
Otis Elevator.....	107½	"	110	R. S. Dodge & Co.
Paragon Refining.....	28¼	A. & J. Frank, Cin.....	29	A. & J. Frank, Cin.
Penn. Coal & Coke.....	29	M. Lachenbruch & Co.....	31	M. Lachenbruch & Co.
Pyrene Mfg.....	12	R. S. Dodge & Co.....	15	R. S. Dodge & Co.
Packard (new) pf.....	98¼	S. Goldschmidt.....	99	Cowen & Co.
Port Lobos Pet.....	103	E. F. Hutton & Co.....	106	E. F. Hutton & Co.
Premier Motor.....	"	"	10	A. & J. Frank, Cin.
Procter & Gamble.....	680	Kirk & Ball.....	685	A. M. Kidder & Co.
Reo Motor.....	28	R. S. Dodge & Co.....	31	R. S. Dodge & Co.
R. J. Reynolds, Class A.....	400	Dominick & Dominick.....	440	Dominick & Dominick.
Do 1st pf.....	110	"	112	"
Do Class B.....	400	"	440	"
Do Scrip.....	98	"	101	"
Richmond Rad.....	3	Hallowell & Henry.....	6	Hallowell & Henry.
Do pf.....	50	"	55	"
Rice-Stix Dry Goods.....	265	Stix & Co., St. L.....	275	Stix & Co., St. L.
Do 1st pf.....	111	"	111½	"
Do 2d pf.....	98	"	98¼	"
Royal Baking Powder pf.....	96	Kirk & Ball.....	99	Kirk & Ball.
Safety Car Heating & Lig.....	64	Hallowell & Henry.....	68	Hallowell & Henry.
Santa Cecilia Sugar.....	38	Kirk & Ball.....	11	Kirk & Ball.
Do pf.....	74	E. F. Hutton & Co.....	75	"
Simmons pf.....	90½	Cowen & Co.....	90½	Cowen & Co.
Savannah Sugar.....	28	M. Lachenbruch & Co.....	30	M. Lachenbruch & Co.
Do pf.....	78	Kirk & Ball.....	80	Kirk & Ball.
Singer Manufacturing.....	200	R. S. Dodge & Co.....	208	R. S. Dodge & Co.
Sinclair Oil & Ref. warrants.....	220	McDonnell & Co.....	275	McDonnell & Co.
Splittorf Electrical.....	43	Filor, Bullard & S.....	50	Filor, Bullard & S.
Do pf.....	65	"	75	"
Stern Bros. pf.....	107	Kirk & Ball.....	110	Kirk & Ball.
Stromberg Carb. rta.....	12	McDonnell & Co.....	15	McDonnell & Co.
Trenton Potteries.....	12	J. M. Leopold & Co.....	"	"
Texas & Pac. Coal & Oil Co.....	1890	A. R. Clark & Co.....	1890	Holt & Co.
Thomas Iron.....	139	M. Lachenbruch & Co.....	143	M. Lachenbruch & Co.
Tobacco Prod. div scrip.....	100	McDonnell & Co.....	101	McDonnell & Co.
Union Carbide Carbon.....	78	R. S. Dodge & Co.....	"	"
Union Oil (Cal.).....	158	E. F. Hutton & Co.....	161	E. F. Hutton & Co.

Annalist Open Market

INDUSTRIAL, MISCELLANEOUS—Continued

	—Bid for—		—Offered—	
	At	By	At	By
U. S. Finishing.....	64	M. Lachenbruch & Co.	72	M. Lachenbruch & Co.
U. S. Playing Card.....	216	A. & J. Frank, Clin.	225	A. & J. Frank, Clin.
U. S. Print. & Lithograph.....	18	"	29	"
Do 1st pf.....	106	"	110	"
Do 2d pf.....	35	"	37	"
Valvoline pf.....	104½	Cowen & Co.	106½	Cowen & Co.
Vandalia Coal pf.....	12	J. M. Leopold & Co.	14	J. M. Leopold & Co.
Ward Baking.....	43	Webb & Co.	47	Webb & Co.
Do pf.....	97	"	101	"

INDUSTRIAL, MISCELLANEOUS—Continued

	—Bid for—		—Offered—	
	At	By	At	By
Wayne Coal.....	4	J. M. Leopold & Co.	5	J. M. Leopold & Co.
Watson & Co.....	125	Hallowell & Henry	145	Hallowell & Henry
Westinghouse Church & Kerr	58	M. Lachenbruch & Co.	64	M. Lachenbruch & Co.
Do pf.....	80	"	85	"
Wire Wheel of America.....	9	J. M. Leopold & Co.	13	J. M. Leopold & Co.
Do pf.....	69	Filor, Bullard & S.	75	Filor, Bullard & S.
White Rock.....	5½	J. M. Leopold & Co.	7	J. M. Leopold & Co.
Woodward Iron.....	59	Kirk & Ball	62	Kirk & Ball
Wright-Martin pf.....	88	M. Lachenbruch & Co.	92	M. Lachenbruch & Co.

CHICAGO

STOCKS				
Sales	High	Low	Last	Net Ch'ge
115 Am. Radiator.....	121	120	120	..
120 Am. Shipbldg.....	130	120	120	-10
20 Am. Ship. pf. 88½	88½	88½	88½	-1½
3,258 Armour pf.....	103	98½	100	-3
2,315 Booth Fish.....	22½	19	20½	-2½
85 Booth F. pf.....	82	81	82	+½
30 Bunte Bros.....	12½	12½	12½	..
225 C. El. Ry. pf. 8	8	8	8	..
2,125 Chi. C. & C. 2	1½	1½	1½	-¾
4,340 C. C. & C. pf. 18½	12	14	14	-3½
735 Chi. Pn. Tool. 78½	74	74	74	-5
10 Chi. Ry. S. 1 40	40	40	40	..
265 Chi. Ry. S. 2 10½	9½	9½	9½	-1½
150 Chi. Ry. S. 3 3	2	2	2	-¾
25 Chi. T. & T.....	205	205	205	..
634 Com. Edison.....	108	108	108	-2
23,765 Cont. Motors.....	12½	10½	11½	-¾
3,330 Cudahy Pack.....	114	102	105	-11
125 Deere & Co. pf. 103½	102	103½	103½	-¾
109 Diam. Match.....	116	115	115	-5
745 Hartman.....	92	88	88	-4
965 H. St. L. Sug. 18½	103½	103½	103½	-2½
535 Hupp Motor.....	13	12½	12½	-1½
95 Illinois Brick.....	73	71	71	-3½
18,064 L. McN. & L. 28	25½	25	25	-3½
6,500 Lindsay Light 13	12	13	13	-2½
100 Lindsay L. pf. 9½	9½	9½	9½	..
55 Midw. Util.....	35	32	32	-2
18 Midw. U. pf. 58½	57½	57½	57½	-¾
110 M. Motors.....	45	45	45	-5
55 Pub. Service.....	90	88	88	..
10 People's Gas.....	48	48	48	-3
85 Quaker Oats.....	272	270	270	..
650 Reo Motor.....	30½	29½	30	-½
520 Repub. Truck.....	51½	46½	48½	-2½
730 Sears-Rob't's.....	213	201	204	-9
10,840 Stew.-War.....	112½	104	105	-8
350 Stewart Mfg.....	49	49	49	-4½
400 Studebaker.....	107	106	107	..
27,000 Swift & Co.....	132½	118	124	-7½
29,126 Swift Int'l.....	60½	54½	58½	-2½
900 Thompson.....	38½	36½	37½	-1½
70 Thompson pf. 108½	108½	108½	108½	..
100 U. Paperbldg.....	25½	25½	25½	-½
45,767 U. C. & C.....	83½	78	80½	-2½
345 Wilson & Co. 95	82½	82½	82½	-12½
70 Wilson pf.....	100	99	100	-1
250 W. W. Shaw.....	165	165	165	..
175 West. Stone.....	7	6½	6½	..

BONDS				
\$71,000 Chi. C. Ry. 5s 70½	77	78½	78½	-½
5,000 Chi. Ry. 5s. A 60	60	60	60	-½
9,000 Chi. Ry. 5s. B 48	48	48	48	-½
21,000 Chi. C. & C. 5s 53½	52½	53½	53½	-1½
3,000 Com. Ed. 5s.....	92	91½	91½	-½
2,000 Peo. Gas 5s.....	69	69	69	..
10,000 Swift & Co. 5s 95	93½	93½	93½	-1½
3,000 So. S. L. 4s.....	75	75	75	..

PHILADELPHIA

STOCKS				
Sales	High	Low	Last	Net Ch'ge
20 Am. Gas.....	64½	64½	64½	..
30 Alliance Ins.....	25½	25½	25½	..
64 Am. Milling.....	9½	9	9	-½
1,490 Am. Stores.....	34½	32½	33	-1½
10,930 Am. Sh. & C. 44½	41½	43½	43½	+2
10 Am. Tel. & T. 103	103	103	103	..
8 Bald. Loc. pf. 100	104	104	104	..
130 Brill. (J. G.).....	55½	53	53	-5
200 Cerro de Pas. 50½	50½	50½	50½	..
100 Crucible St.....	133	133	133	..
100 Cambria Iron.....	41	41	41	..
422 Cramp Shipb.....	201	202	202	-3
3,923 El. Stor. Bats.....	90	85	88½	-2½
914 Gen. Asphalt.....	84	77	81	-5½
265 Gen. Asph pf. 128	119½	119½	119½	-10½
110 Int. Nickel.....	20½	20½	20½	..
70 Ins. of N. A.....	30	30	30	-1
1,235 Keystone Tel.....	15½	14	14	-1½
16,137 Lake Superior.....	23½	21½	22½	-¾
625 Lehigh Nat.....	58½	58	58½	+½
581 Lehigh Val.....	50½	48	48	-4
40 Midvale.....	51½	50½	50½	-3½
1,000 Mo. Pac.....	20½	20½	20½	..
15 Nor. Central.....	73	73	73	..
2,302 Penn. R. R.....	44½	43½	43½	-2
50 Penn. Wareh.....	83	83	83	..
252 Penn. Salt.....	82	80	81½	-½
15 Phila. Co.....	5½	5½	5½	-2½
263 Phila. cum pf. 31	34½	34½	34½	-½
7,129 Phila. Elec.....	24	23½	23½	-¾
444 Phila. & W. Va. 34½	33½	34½	34½	-¾
1,674 Phila. R. T.....	2½	2½	2½	..
100 Phila. Trac.....	69	67½	68	+½
901 Reading.....	81½	76½	76½	-10½
1,859 Tono. Belm't.....	3½	3½	3½	-½
1,415 Tono. Mining.....	3½	2½	2½	-½
163 Union Trac.....	38½	38½	38½	..
1,429 Un. Gas Imp.....	68½	68½	68½	-¾
4,320 U. S. Steel.....	100½	100½	103	-6½
349 War. I. & S.....	8½	8½	8½	-½
145 West'm Coal.....	75	75	75	..
1,500 Wb. & L. E. pf. 180	180	180	180	..
58 York Ry. pf. 32	31½	31½	31½	..

BONDS				
\$3,000 A. G. & E. 5s.....	85	85	85	+1½
2,400 City 4s.....	90½	90½	90½	..
1,000 City 4s.....	91½	91½	91½	..
34,000 El. & Pw. 4s.....	69	69	69	-1
1,000 Int. Ry. 4s.....	40	40	40	..
85,000 Lake Sup. Inc. 6½	68	69½	69½	+1½
1,000 Lehigh V. gen. 4s 74	74	74	74	..
2,000 Lehigh V. gen. 6s 101½	101½	101½	101½	..
1,000 Pa. & Md. St. 6s 100	100	100	100	..
2,000 Penn. con. 4s 95½	95½	95½	95½	..
2,000 Penn. gen. 5s 92½	92½	92½	92½	..
11,000 Phil. R. 1st 5s.....	96½	95	95	-¾
1,000 Phil. W. & L. 4s 97½	97½	97½	97½	..
5,000 Read gen. 4s.....	82	81½	81½	-½
83,000 Sp.-Am. R. 6s 102	100½	100½	100½	-¾
32,000 Un. Ry. Inv. 5s 75½	74½	75½	75½	..

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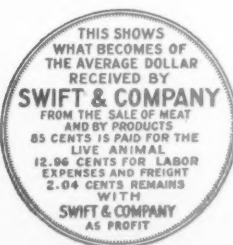
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The Annalist Barometer of Business Conditions

Money

its discount operations. Rediscounts secured by Government war obligations declined \$2,500,000, other discounts receded \$4,500,000 and an \$8,200,000 increase was displayed in the amount of bills bought in the open market. Government deposits increased \$44,000,000.

Foreign Exchange

EXCEPTING sterling exchange, foreign rates were forced further in favor of New York last week to a substantial degree. French exchange came close to being demoralized for a time when a sudden increase of offerings of grain and merchandise bills carried the quotation down to 7.82 to the dollar, a new low record for the current year. Italian quotations also slumped, going below 9 lire to the dollar at one time and closing not a great deal better than this. London exchange slipped gradually downward from 4.35% for checks to 4.31, with a fairly good recovery at the end. As far as could be discovered no new factors entered the market, and the movement continued to reflect the unbalanced trade situation.

German exchange, from one point of view, supplied a more interesting study than the others. The check rate receded to 5½ cents to the mark at the lowest, compared with 7¼ cents the week before.

By Saturday a recovery to 6.40 cents had occurred. It would seem as though the exchange of merchandise between the United States and Germany had not yet reached a point where it would have a pronounced relation to rates, and the deduction more reasonable in explaining the decline is the continued depreciation of German currency. Last June exports to Germany from this side amounted to \$8,783,000 and imports from that coun-

try totaled \$267,000 in value. The continued reduction of the Reichsbank's gold holdings is reaching a position where the question may be raised whether Germany will have any appreciable amount of the metal left by the time her exports begin to have a real effect on the exchanges.

The latest statement by the bank shows a gold reserve of no more than \$277,000,000, in contrast with \$637,000,000 the week the armistice was signed. Since November the bank's outstanding currency has expanded from \$4,154,000,000 to \$7,128,000,000, and the Government's financial leaders proposed a few days ago to issue a billion or more marks currency on top of the already extraordinary accumulation.

The week brought little progress, if any, in arranging credits for foreign use in this country. Nor were there any other visible means for correcting the exchanges and facilitating the movement of goods overseas. Uncertainty produced by the program of railroad leaders to bring about Government ownership of the roads, to be operated in their behalf, had adverse influence upon the investment market, and apparently checked for the time being several negotiations for loans to European municipal Governments.

The first offering of \$5,000,000 French Treasury bills, under the arrangement announced the week before, was made on a 5½ per cent. basis, and the notes went quickly. In fact, they were taken as rapidly as any of the various British Treasury issues of last year. The expected arrangement for floating Belgian Treasury bills in this market was not completed, but is looked for later on.

The market seemed to contain fewer cotton bills than the week before, but there was an increase of offerings of drafts drawn against steel products, machinery of one form or another, and grain. Trade reports have indicated that exports of steel in July

were somewhat less than in June, but they must have reached a large total just the same. The fact that the June outgo to Europe of this form of exports established a new high monthly record speaks eloquently of the demand which had not then been checked by adverse exchanges. With French exchange at a discount of more than 30 per cent., with Italy's rates showing a discount of 42 per cent., and with sterling 12 per cent. below the normal level, it would seem as though the export trade must suffer in volume before long.

Standard Oil Stocks

	Aug. 9	Aug. 1	
	Bid	Asked	Bid
Anglo-American Oil Co. Ltd.	290	292	292
Atlantic Refining Co.	1,300	1,115	1,225
Bon-Sol-Super	100	100	400
Buckley Pipe Line	98	102	100
Chestabrough Mfr. Co. Con.	290	100	300
Continental Oil Co.	570	500	600
Crescent Pipe Line Co.	32	33	34
Cumberland Pipe Line Co.	165	180	170
Eastern Pipe Line Co.	165	165	165
Galena	100	100	110
Galena-Signal Oil Co. pf. new	105	110	108
Galena-Signal Oil Co. pf. old	115	120	115
Illinois Pipe Line Co.	180	185	186
Indiana Pipe Line Co.	98	102	98
International Petroleum Co. Ltd.	27 1/2	29 1/2	29 1/2
National Petroleum Co.	185	190	20 1/2
New York Transit Co.	185	190	186
Northern Pipe Line Co.	107	110	108
Ohio Oil Co.	375	380	385
Penn.-Mex. Fuel Co.	67	70	73
Prairie Oil & Gas Co.	680	710	735
Prairie Pipe Line Co.	265	268	270
Refining Co.	355	372	365
Southern Pipe Line Co.	168	172	165
South Penn Oil Co.	310	320	335
South West Penn. Pipe Lines	98	102	98
Standard Oil Co. of California	300	304	330
Standard Oil Co. of Indiana	235	255	265
Standard Oil Co. of Kansas	300	300	300
Standard Oil Co. of Kentucky	435	465	450
Standard Oil Co. of Nebraska	525	550	550
Standard Oil Co. of New Jersey	710	715	738
Standard Oil Co. of New York	392	396	410
Standard Oil Co. of Ohio	515	530	530
Swan & Finch Co.	165	165	165
Union Tank Car Co.	127	127	124
Vacuum Oil Co.	437	445	450
Washington Oil Co.	43	48	43

Week's Transactions on Other Markets

BOSTON

MINING				
Sales		High	Low	Net
		1914	1915	Last Year
140 Adventure	...	16	14	14
185 Ahoskie	...	85	80 1/2	83 - 2 1/2
153 Alaska Gold	...	3	2 1/2	3
135 Alameda	...	47	44 1/2	45 - 4 1/2
200 Alameda	...	1	1	1
25 Am. Zinc	...	26	20	20 - 6
1,205 Anacosta	...	71	66 1/2	66 - 5
3,063 Ariz. Confl.	...	16	14 1/2	14 1/2 - 1 1/2
219 Bingham	...	10	10	10
444 B. Heart	...	12 1/2	10 1/2	11 1/2 - 2
3,104 Butte & Bal.	...	70	50	70
3,968 Cal. & Ariz.	...	79 1/2	73	73 - 6 1/2
41 Cal. & Hecla	...	60	43 1/2	43 1/2 - 16 1/2
408 Cent. Hill	...	18	17 1/2	17 1/2 - 1/2
40 Centennial	...	18	14	14 - 4
10 Chino Copper	...	43 1/2	43 1/2	43 1/2 - 4
3,470 Copper Range	...	58	52 1/2	53 - 5 1/2
252 Dolly West	...	3	2 1/2	3 + 1/2
6,255 D. D.	...	40	35	35 - 5
16,745 East Butte	...	20	16 1/2	20 1/2 - 3 1/2
932 Franklin	...	5 1/2	5	5 - 1/2
400 Hancock	...	5	4 1/2	4 1/2 - 1/2
2,143 Helvetic	...	5 1/2	5 1/2	5 1/2 - 1/2
400 Insp. Copper	...	5 1/2	5 1/2	5 1/2 - 1/2
10 Indiana	...	1 1/2	1 1/2	1 1/2 - 1/2
1,186 Indian Creek	...	52	48	50 - 2
35 Island Cr. pf.	...	85 1/2	83 1/2	83 1/2 - 2 1/2
1,380 J. Royals	...	35 1/2	34 1/2	34 1/2 - 1 1/2
30 Kerr Lake	...	8	7 1/2	7 1/2 - 1/2
801 Keweenaw	...	2	1 1/2	1 1/2 - 1/2
1,250 Lake Copper	...	9 1/2	5	5 1/2 - 4 1/2
325 La Salle	...	4 1/2	4 1/2	4 1/2 - 1/2
4,000 L. D.	...	4	4	4 - 1/2
6,470 May-old Cal.	...	49 1/2	49	49 1/2 - 1/2
1,255 Mason Valley	...	3 1/2	3 1/2	3 1/2 - 1/2
2,540 Michigan	...	3 1/2	3 1/2	3 1/2 - 1/2
560 Mohawk	...	78	74	74 - 4
250 Nevada	...	5	4 1/2	4 1/2 - 1/2
5,116 New Cornelia	...	28	24 1/2	25 1/2 - 2 1/2
250 New Idria	...	12	11 1/2	11 1/2 - 1/2
280 New River	...	19 1/2	17	19 1/2 + 2 1/2
217 New River pf.	...	80	78	80 + 2
580 Orestes	...	18	16	16 - 2
3,895 North Butte	...	17	14 1/2	14 1/2 - 2 1/2
1,010 North Lake	...	1 1/2	1 1/2	1 1/2 - 1/2
515 Ojibway	...	3 1/2	2 1/2	2 1/2 - 1
885 Old Treadwell	...	43	40	40 - 3
365 Old Treadwell	...	43 1/2	40	40 - 3 1/2
275 Potosi Copper	...	20	18 1/2	18 1/2 - 1 1/2
8 Quincy	...	16	13	13 - 3
228 St. Mary's	...	69	62	62 - 7
1,463 St. Mary's	...	23 1/2	21 1/2	21 1/2 - 2
1,215 Shannon	...	4	3 1/2	3 1/2 - 1/2
1,225 South Lake	...	3 1/2	2 1/2	2 1/2 - 1
1,400 South Lake	...	28	22	22 - 6
80 St. Mary's	...	80 1/2	80 1/2	80 1/2 - 1/2
3,513 Sup. & Boston	...	22	22	22 - 1/2
125 S. Mt. ass't. pt.	...	4	3 1/2	3 1/2 - 1/2
8 S. Trinity	...	3 1/2	3	3 - 1/2
2,510 Treadwell	...	2 1/2	1 1/2	1 1/2 - 1
1,410 T. S. Steel	...	67 1/2	62	62 - 5 1/2
320 T. S. St. pf.	...	49	48 1/2	48 1/2 - 1/2
645 Utah Apex	...	3 1/2	3	3 + 1/2
5,520 Utah Confl.	...	11 1/2	10 1/2	10 1/2 - 1
5,520 Utah Copper	...	88 1/2	88 1/2	88 1/2 - 1/2
10,000 Utah Metals	...	4	3 1/2	3 1/2 - 1/2
570 Victoria	...	4 1/2	3 1/2	3 1/2 - 1

Staves.	High	Low	Last	Ch't
100 Am. Bosch-Mag.	100%	100%	100%	—
100 Am. Sugar	1318	1313	1313	— 3%
100 Am. Soc.	115	115	115	— 3%
250 Am. T. & T.	101%	101%	101%	— %
100 Am. Wooden	118%	118%	118%	— %
251 Am. Wood. pf.	100	100	100	— 10%
100 Am. Wrecking	125%	125	125	— 10%
31 Amosack	50	50	50	—
55 Art Metal	20	20	20	—
140 Anglo-Am.	23%	23	21	— 2
310 Bath Fish	21%	20%	22	— 1%
100 B. & A.	42	42	42	—
70 Century Steel	12	12	12	—
715 Cuban Cen.	15%	14	14	— 1%
2,885 Eastern Ast.	15%	15	15%	— 1%
1,000 Int. P. Cent.	48	48	48	—
210 Eastern Elec.	152	140	150	— 3
200 East Bus. Loc.	4%	6	6	— 1%
3,300 Fairbanks Co.	73%	73%	73%	— 3%
100 F. & M.	75%	75	75	— 3%
25 Ga. Cl. & Exp.	75%	75%	75%	—
1,200 Gray-Davis	46%	41%	41	—
655 Genl. in Pow.	32	31	31	— 1%
1,000 Int. P. Cent.	53	53	53	—
34 Int. P. C. pf.	25	25	25	—
2,396 Int. Products	46%	41	44	— 4
1,675 Int. Prod. pf.	82%	83	83	— 2%
1,065 Island Oil	8%	6%	6%	— 4
100 J. & E.	28	23%	24	—
100 Low's Theat.	9	9	9	—
65 McSwain pf.	97	96	96	— 1
806 Mass.	72	70	70	— 2%
100 Mex. Gas. pf.	63	63	63	—
42 Merc. Thalr	144	142	142	—
1,062 Mex. Invest'mt pf.	53%	57	57	— 5
30 Mex. Inv. pf.	30	30	30	—
140 Mex. Body.	75	75	75	— 2%
221 N. E. Tel.	91	91	91	—
25 Pullman	123	123	123	— 5
2,000 P. A. Sugar.	75	69	73	— 1%
7,005 Rust & Van.	40	37%	38	— 1%
100 S. S.	125	125	125	— 3%
3,150 Stewart Mfg.	51%	46%	48	— 3%
5,646 Swift & Co.	132	118	121%	— 10%
2,505 Swift Int.	30%	55	57%	— 1%
100 S. S. P.	115	115	115	—
33 Torrington	61	61	62	— 2
325 United Drug	100	155	156	— 4
750 U. D. Int. pf.	52%	51	52	— 1
100 U. D. pf.	154	154	154	—
1,000 United Press	175%	175%	175	—
5,040 Un. Shoe Mf.	51%	49%	50%	— 1%
3,875 Un. S. M. pf.	27%	27	27%	— 1%
1,450 Van. Steel	10%	10%	10%	— 7%
4,570 Ven. Or.	16%	14	15%	— 1%
8,029 Waldorf	18%	18%	19%	— 1%
1,200 Walworth M.	22	22	22	— 1
75 Warren Bros.	54	54	54	—
70 Warren Bros.	54	54	54	— %
80 War. B. Int pf.	69%	69%	69%	—

Sales	High	Low	Last Ch.
25 Can. Forge Co. 103	103	103	—
25 Can. Loco. 82	82	82	—
25 Can. Loco. 91	91	91	—
1,653 Can. S.S. Lines 32	51	52	+
267 Can. S.S. L.p.f. 81	83½	83½	—
100 Car. Fac. of 56	56	56	—
100 Car. M. & Sm. 201½	201½	201½	—
2,355 Can. U. Ry 103	103	103	—
10 Dom. Bridge 103	103	103	—
180 Dom. Cannors 30	40	57½	—
728 Dom. Glass 20	36	58	—
235 Dom. Iron 83½	83½	83½	—
15 Dom. Iron pf. 90	90	90	—
5,982 Dom. Steel 67	65	60½	—
406 Dom. Textile 118	115	116½	—
5 Dom. Tex. pf. 106	106½	106 +	—
10 G.W.'s 14	25	25	—
18 Hochelaga Bk. 158	157	158	—
1,710 Laurendie 214	207½	213	—
45 Laurent, Pw. 73	73	73½	—
250 L. of Wood 190	190	190	—
175 Lyall Const. 80	79½	80	—
1,140 McDonald 32	31	31	—
10 Maple L.M.H. 174	174	174 +	—
120 Merchants Bk. 193	194	195	—
9 Monon's 14	15	15	—
1,682 Mon. L.H.P.F. 914	904	912	—
140 Mon. Cottons 68	68	68	—
26 Mon. Cot. pf. 103	102½	102½	—
6,290 Nat. Brews. 180	174	180 +	—
43 Nat. Ry. 100½	100	100	—
2,900 N. Am. P. & P. 35½	42	42½	—
8 N. S. St. & S. P. 70	75	75	—
5 Ogilvie M.H. 250	250	250 +	—
100 Ont. P. W. 77	77	77 +	—
25 Ont. S. P. pf. 77	77	77	—
5 Ottawa L. H. & P. 83	83	83	—
100 Penman's 914	915	914½	—
985 Quebec Ry. 18	18	18½	—
H. & P. 18	18	18½	—
675 R'dran Paper 130½	134	134 +	—
30 Riordan P. pf. 198½	198½	198½ +	—
250 Royal Bank 216	216	216	—
10 Sawyer 50	50	50	—
800 Shawingam 124	121	121½	—
10 Sherwin-W. 70	70	70	—
325 H. Smith P.M. 83	83	83	—
2,250 Sp. Ry. 100	98½	98½	—
2,006 Sp. Ry. pf. 100½	104	104	—
25 St. Law. F.M. 110	110	110	—
19,250 Steel Co. Can. 60½	63½	67½	—
287 S. Co. Can. pf. 100	100	100	—
10 Toronto Ry. 42	42	42	—
120 Tuckett Bros. 41	40	40	—
100 Tuckett's Tob. 40	42	44	—
45 Tuck. T. pf. 90½	90½	90½	—
25 Troway P. 101	101	101	—
25 Union Bk. 101	101	101	—

Sales	High	Low	Last Ch
30 Ely-W. 24 of 87	87	87	—
68 First Nat Bk. 218	217 1/2	217 1/2	—
141 Patton 1 W. 18	18	18	—
10 Ham. R. 24. 175	175	175	—
105 Hydraul. P. E. 10	8	8	—
385 Bp. P. R. p. L. 40	41 1/2	41 1/2	—
13 E. Shoe com. 118	118	118	—
45 Int. Shoe p. 111	111	111	—
3,500 Ind. Ref. 7 1/2	7 1/2	7 1/2	—
19 Merc. Trust. 365	364	365	+
30 Mo. P. Cmn. 80	80	80	+
3,800 Nat. Bk. 7 1/2	7 1/2	7 1/2	—
441 Nat. Candy 100	100	100	—
1 Nat. C. 20 of 100	100 1/2	100 1/2	—
75 Seeger 75	75	75	—
15 Seeger 20 of 80	80	80	—
50 W. Rys. p. 11	11	11	—
57 Wagner Elev. 105	102	102	—

WASHINGTON

STOCKS				
Sales		High	Last	Net Ch'ge
23 Am. Nat. Bk. 165	165	165		
237 Am. Sec. & T-240	240	240		
531 Can. Pac. Trac. 80 1/2	80 1/2	80 1/2		
131 Cinc. Nat. Bk. 165	165	165		
128 London Mon. 100	100	100		
1 Mergenthaler 144 1/2	144 1/2	144 1/2		
156 W. B. & P. 38	34	34		
42 Wash. Gas 50	50	40 1/2		
BONDS				
500 Am. Gov. Int. 90 1/2	90 1/2	90 1/2		
11,000 P. Nat. Ed. 93 1/2	93 1/2	92		
1,400 P. Nat. Ed. 93 1/2	93 1/2	92 1/2		
9,200 W. B. & P. 38	38	37		

Other Markets on Pages 187 and 188

ST. LOUIS SECURITIES
Bought—Sold—Quoted
STIX & CO.
Members St. Louis Stock Exchange
509 Olive St., St. Louis, Mo.

St. Louis Securities
Mississippi Valley Securities
Mark C. Steinberg & Co.
Members New York Stock Exchange.
Members St. Louis Stock Exchange.
300 Broadway ST. LOUIS

W. B. HIBBS & COMPANY.

New York Stock Exchange.
Washington Stock Exchange.

STAN(OIL)DARD
Securities
R. W. P. Barnes & Co.
25 BROAD ST., N.Y.C. Tel. Broad 1734

MONTREAL

STOCKS					
Sales	High	Low	Last	Net	Ch'ge
1,179 Atlantic Sugar	32	30	31	—	—
1 At. Sugar, P. 1114	1114	1114	1114	—	—
3,000 Abitibi deb., 100	100	100	100	—	—
110 Amex. Holden, 48	48	47	47	—	—
287 A. Holden, P. 97 1/2	94	94	94	—	3 1/2
200 Alcan., 70	71	70	70	—	—
93 Amvontec, P. 85	85	85	85	—	—
104 Bank of Com., 202	202	202	202	—	—
62 Bank of Mont., 214	214 1/2	214 1/2	214 1/2	—	4 1/2
67 Bank of N., 275 1/2	275 1/2	275 1/2	275 1/2	—	—
100 B. Tel., 110	110	110	110	—	—
600 B.C. Fish, P. 65	65	65	65	—	—
2,572 Brazilian Tr.	—	—	—	—	—
L. & P., 54 1/2	54 1/2	54 1/2	56	—	1 1/2
1,750 Dominion, 51 1/2	51 1/2	51 1/2	52	—	1 1/2
340 Can. C. & P., 94 1/2	94 1/2	94 1/2	94 1/2	—	—
270 Can. C. & P. of 97 1/2	94 1/2	93 1/2	93 1/2	—	—
750 Can. Cement, 70	68	68 1/2	68 1/2	—	3
75 Can. C. P., P. 101 1/2	101	101 1/2	101 1/2	—	—
19 Can. Cottons, 86	86	86	86	—	—

ST. LOUIS

STOCKS				
Sales	High	Low	Last	Net Change
8 Ana. Bakery...	30	30	30	0
38 Bank of Com.	136	135	136	+ 1/2
21 Br. Shoe, pf.	100	103 1/2	100	+ 3/4
312 Best. Clymer...	56 1/2	56	56	+ 3/4
90 Certained...	44	43	43 1/2	0
35 Cert. 1st pf...	91	90	90 1/2	- 1/2
37 Cert. 2d pf...	78	77	78	0
87...	88	88	88	0

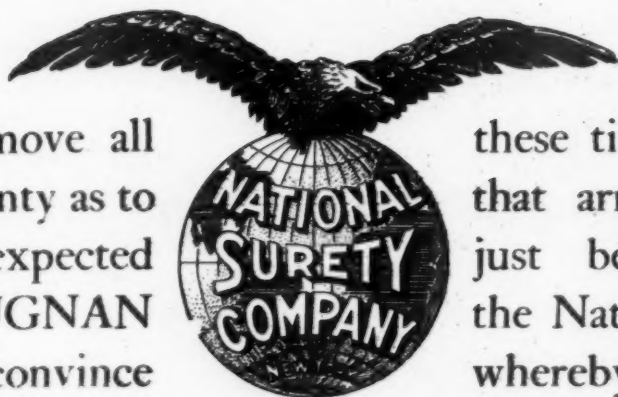
Latest Earnings of Railroads

Compiled from Monthly Reports of Revenues and Expenses to Interstate Commerce Commission

Gross Revenue		Operating Income		NAME OF ROAD.	Average Mileage Oper't'd During Period.	Gross Revenue		Operating Income	
June, 1919.	Increase.	June, 1919.	Increase.			Six Mos. Ended June, 1919.	Increase.	Six Mos. Ended June, 1919.	Increase.
\$871,577	\$147,758	\$118,354	\$78,135.	Alabama Great Southern.....	312	\$4,947,457	\$1,043,011	\$556,044	*\$303,269
13,679,381	752,801	2,333,133	1,057,381.	Atchison, Topeka & Santa Fe.....	8,634	78,416,846	5,994,486	12,769,078	*5,292,441
4,903,597	539,824	450,275	1,558,412.	Atlantic Coast Line.....	4,874	32,858,908	6,632,673	4,542,429	*409,006
15,233,217	380,364	1,839,673	3,945,956.	Baltimore & Ohio.....	5,151	79,759,851	10,768,235	†3,418,672	*182,343
1,368,752	44,989	496,371	91,515.	Bessemer & Lake Erie.....	217	5,688,416	700,505	1,052,287	313,367
6,120,308	381,598	762,931	2,057,004.	Boston & Maine.....	2,258	32,045,780	1,905,644	176,594	592,603
1,042,582	*545,537	†288,472	68,098.	Buffalo, Rochester & Pittsburgh.....	587	6,480,096	*1,553,285	†914,071	*823,476
1,730,101	208,471	142,138	495,418.	Central of Georgia.....	1,918	10,104,559	553,464	597,635	*1,180,147
3,555,595	*191,186	580,997	1,020,235.	Central of New Jersey.....	685	20,197,407	1,111,233	796,248	*423,177
483,024	*76,411	†20,590	145,202.	Central New England.....	301	3,057,399	294,390	†37,664	*197,287
507,855	44,426	†86,746	67,424.	Central Vermont.....	411	2,629,992	297,046	†543,964	*241,626
6,711,915	719,005	1,213,740	2,363,931.	Chesapeake & Ohio Lines.....	2,506	34,778,133	4,737,159	5,764,340	1,617,664
2,188,104	259,258	171,720	341,859.	Chicago & Alton.....	1,050	12,080,991	1,962,240	577,743	74,722
2,003,522	*199,469	11,780	408,236.	Chicago & Eastern Illinois.....	1,131	11,510,525	260,299	†887,782	*931,585
808,418	*33,793	27,275	296,072.	Chicago & Erie.....	269	4,952,461	414,146	472,238	939,029
12,480,377	2,281,568	2,236,843	3,993,654.	Chicago & Northwestern.....	8,090	62,550,324	10,690,804	4,242,405	3,556,814
12,219,535	1,411,163	1,445,899	3,075,214.	Chicago, Burlington & Quincy.....	9,372	68,485,085	6,387,488	9,904,741	2,253,956
1,785,433	356,412	213,595	915,918.	Chicago Great Western.....	1,496	9,812,065	1,401,575	344,768	161,258
1,081,446	113,881	174,555	123,259.	Chicago, Indianapolis & Louisville.....	657	5,604,328	1,031,121	717,516	366,371
12,883,511	2,107,002	624,160	3,716,788.	Chicago, Milwaukee & St. Paul.....	10,648	69,093,453	13,176,696	646,280	2,489,094
347,162	*2,063	242	23,175.	Chicago, Rock Island & Gulf.....	474	2,176,505	51,548	103,412	*414,441
8,787,316	1,496,274	1,569,966	3,326,482.	Chicago, Rock Island & Pacific.....	7,594	49,082,858	5,251,875	2,834,291	*312,883
2,285,648	413,170	76,573	561,615.	Chicago, St. Paul, Minn. & Omaha.....	1,749	12,640,380	1,987,520	1,140,900	763,894
1,380,962	152,217	198,967	261,324.	Cincinnati, New Orleans & Texas Pacific.....	337	8,303,700	1,699,581	1,102,282	184,012
6,040,730	195,703	1,301,936	2,578,810.	Cleveland, Cincinnati, Chicago & St. Louis.....	2,395	32,304,099	3,003,432	5,330,795	1,885,920
1,019,405	43,941	48,367	144,749.	Colorado & Southern.....	1,099	6,190,812	457,675	786,067	*299,162
2,895,039	*74,820	451,351	91,250.	Delaware & Hudson.....	875	15,938,987	785,075	557,589	1,403,298
6,230,383	543,830	1,199,065	1,066,538.	Delaware, Lackawanna & Western.....	955	34,162,323	4,313,886	5,623,693	184,481
2,569,432	306,586	332,673	638,264.	Denver & Rio Grande.....	2,593	14,098,588	579,342	1,526,082	566,169
1,287,087	186,318	730,342	238,337.	Duluth & Iron Range.....	202	3,339,757	532,903	1,107,348	601,537
3,209,797	696,576	2,376,693	910,908.	Duluth, Missabe & Northern.....	410	8,300,020	2,708,134	4,659,308	2,799,349
1,005,584	*189,174	169,809	39,215.	El Paso & Southwestern Co.....	1,027	6,239,429	*1,072,534	1,851,762	*805,925
1,462,386	*99,353	86,372	*12,896.	Elgin, Joliet & Eastern.....	830	10,254,004	2,196,269	2,224,631	1,053,390
7,531,200	307,221	296,766	3,471,797.	Erie.....	1,989	41,831,624	5,743,541	2,361,232	3,119,383
734,142	135,256	91,085	231,174.	Florida East Coast.....	764	5,390,728	360,191	597,697	*1,122,625
843,423	322,586	233,996	384,655.	Fort Worth & Denver City.....	454	4,989,915	1,477,964	1,278,364	744,397
1,820,465	309,309	305,163	194,777.	Galveston, Harrisburg & San Antonio.....	1,381	10,112,156	171,484	1,521,987	*1,047,144
657,674	33,574	83,832	177,311.	Grand Rapids & Indiana.....	569	3,535,766	406,678	†49,929	*96,586
1,955,494	43,704	453,342	443,934.	Grand Trunk Western.....	1,001	10,232,842	2,257,071	1,496,981	1,980,546
8,931,274	1,193,375	1,036,862	2,329,353.	Great Northern.....	8,244	47,272,184	8,214,757	2,825,697	4,380,784
1,530,034	111,766	†45,931	163,022.	Gulf, Colorado & Santa Fe.....	1,937	8,856,833	*16,590	433,538	*1,184,256
1,188,961	82,524	285,966	296,143.	Hocking Valley.....	350	4,528,294	*649,763	†33,748	*242,448
8,579,161	*49,147	823,203	3,655,848.	Illinois Central.....	50,353,827	2,832,706	1,959,753	1,959,753	*1,151,843
739,713	94,422	137,527	134,006.	Houston & Texas Central.....	847	4,103,179	*32,788	350,188	*496,137
532,420	28,805	31,603	227,330.	Indiana Harbor Belt.....	116	3,001,706	551,076	†278,551	192,202
1,251,253	283,618	80,371	470,697.	International & Great Northern.....	1,159	6,757,763	523,201	†678,728	*1,364,391
1,060,755	*116,867	†15,498	*94,721.	Kansas City Southern.....	774	6,957,182	*259,082	363,145	*1,537,582
747,742	18,739	†111,620	*25,082.	Lake Erie & Western.....	902	4,429,793	345,477	†270,385	*550,333
5,484,902	*366,703	344,723	1,326,525.	Lehigh Valley.....	1,435	29,325,283	2,129,762	717,891	673,169
2,520,876	230,756	719,611	398,511.	Long Island.....	398	11,409,564	2,029,777	1,323,543	*201,715
8,441,162	831,126	†359,560	541,314.	Louisville & Nashville.....	5,013	50,459,171	7,464,378	3,726,313	2,631,440
1,439,469	98,065	†84,631	454,988.	Maine Central.....	1,216	8,156,465	1,088,307	†839,315	*94,699
6,395,813	1,057,024	1,471,634	1,810,167.	Michigan Central.....	1,861	35,083,567	5,726,997	6,555,842	1,979,398
1,160,654	247,806	82,580	449,818.	Minneapolis & St. Louis.....	1,646	6,021,754	656,335	†379,364	*286,015
3,535,374	1,066,101	509,410	1,343,840.	Minn., St. Paul & Sault Ste. Marie.....	4,243	18,979,824	5,422,235	1,563,178	2,386,297
7,373,211	1,057,039	585,058	2,374,257.	Missouri Pacific.....	7,108	42,039,700	1,940,747	1,488,646	*3,645,694
1,159,741	1,214	†216,729	226,539.	Mobile & Ohio.....	997	7,136,696	451,110	†904,432	*860,585
661,249	67,667	138,386	109,742.	Morgan's La. & Texas R. R. & S. S. Co.....	400	3,644,660	*151,594	325,270	*871,362
1,460,370	*183,988	34,502	170,236.	Nashville, Chattanooga & St. Louis.....	1,247	9,061,399	6,744	†49,437	*1,421,471
26,340,827	2,466,128	6,280,703	11,189,363.	New York Central.....	6,075	141,813,609	19,084,255	15,665,435	9,146,197
1,792,579	*44,722	336,479	373,537.	New York, Chicago & St. Louis.....	574	11,830,524	2,762,172	2,511,231	1,624,392
8,964,901	2,219,612	968,867	2,888,280.	New York, New Haven & Hartford.....	1,965	47,535,175	3,002,174	1,635,633	*845,778
947,793	*82,813	61,993	179,562.	New York, Ontario & Western.....	569	4,610,067	166,031	†54,712	*204,193
631,309	*1,421	19,763	47,922.	New York, Philadelphia & Norfolk.....	121	3,692,713	624,367	382,763	152,071
5,467,401	*1,259,126	713,456	1,609,817.	Norfolk & Western.....	2,088	35,358,796	589,368	4,563,150	*215,282
461,266	*34,688	†28,681	25,995.	Norfolk Southern.....	907	2,781,226	344,870	†116,793	*360,804
8,045,788	502,999	638,747	1,407,188.	Northern Pacific.....	6,567	45,570,225	3,546,991	5,452,931	*573,907
612,903	74,327	115,117	66,175.	Northwestern Pacific.....	507	2,741,499	341,284	192,122	*335,080
3,052,168	269,653	475,396	228,217.	Oregon Short Line.....	2,347	17,055,943	1,900,636	3,094,034	*1,143,596
2,285,108	*47,628	286,650	148,356.	Oregon-Washington Railroad & Nav. Co.....	2,070	12,965,152	1,136,405	1,212,034	*662,983
506,688	57,607	†30,606	82,81						

BERGOUGNAN TIRE MILEAGE

*Guaranteed by the Largest Bonding
Company in the World*



In order to remove all possible uncertainty as to the service to be expected from BERGOUGNAN tires and to convince

prospective purchasers that they will actually get the number of miles that we guarantee for

these tires we announce that arrangements have just been made with the National Surety Co. whereby that organization, which is the largest of its kind in the world, will guarantee our guarantee.

Fabric 6,000 miles

Cord 8,000 miles

Every Purchase of a

BERGOUGNAN TIRE

(BEAR-GOO-NIAN)

will receive not only our own assurance that we will live up to the terms and conditions of our agreement, but the National Surety's formal pledge that if we don't make good our promise, they will.

The BERGOUGNAN guarantee has back of it a record of twenty-five years of exact fulfillment of every obligation assumed and the entire resources of the Etablissements Bergougnan of Clermont-Ferrand, France, one of the largest tire manufacturers in the world.

The bond of the National Surety Company is supplementary and additional assurance designed to convince you beyond the shadow of a doubt that this guarantee is to be relied on implicitly and that the terms of it will be faithfully observed both in letter and in spirit. We append a new price list effective August first.

Although BERGOUGNAN tires are guaranteed for a specified mileage, this is not to be taken as indicating that they will not deliver more than this mileage. BERGOUGNAN tires frequently render eight and ten thousand miles and more.

BERGOUGNAN PRICES

AUGUST 1st, 1919.

SIZE	BERGOUGNAN Plain	Non-Skid	Cord Tires	TUBES
28 x 3	16.75	18.40		3.40
20 x 3	17.60	19.35		3.55
30 x 3 1/4	21.75	23.90	33.00	4.05
32 x 3 1/4	25.40	27.95	40.00	4.35
34 x 3 1/4	28.85	31.75		4.75
31 x 4	31.75	34.90		5.25
32 x 4	34.00	37.40	49.60	5.45
33 x 4	34.80	38.30	51.30	5.65
34 x 4	36.15	39.75	53.00	5.85
35 x 4	37.90	41.70		6.05
36 x 4	39.65	43.60		6.25
32 x 4 1/4	40.95	45.05	58.40	6.80
33 x 4 1/4	41.75	45.90	60.00	7.00
34 x 4 1/4	43.60	47.95	61.60	7.20
35 x 4 1/4	46.15	50.75	63.20	7.40
36 x 4 1/4	48.90	53.80	64.80	7.60
37 x 4 1/4	51.80	57.00		7.85
33 x 5	53.25	58.60	73.90	8.20
34 x 5	55.00	60.50		8.35
35 x 5	56.80	62.50	77.75	8.50
36 x 5	58.80	64.70		8.70
37 x 5	60.45	66.50	81.00	8.95
37 x 5 1/4	73.80	81.20		10.00
38 x 5 1/4	79.70	87.75		10.25

Bergougnan Rubber Corporation, Trenton, N. J.

FACTORIES
Clermont-Ferrand, France
Trenton, N. J.
Moscow, Russia
Turin, Italy

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